

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

FOOD MARKETING INST

2. Address:

655 15TH STREET, N. W. SUITE 700, WASHINGTON, DC 20005

3. Principal place of business (if different from line 2):

4. Contact Name: JOHN J. MOTLEY III

Telephone: 202-220-0610

E-mail (optional): jmotley@fmi.org

Senate ID #: 15097-12

House ID #: 30402 00

7. Client Name: Self

TYPE OF REPORT

8. Year 2004 Midyear (January 1 - June 30): **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report: => Termination Date: _____ 11. No Lobbying Activity:

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more: => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more: => Expenses (nearest \$20,000): 560,000.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only
 Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
 Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ALC (one per page)

16. Specific lobbying issues:

H.R.5347 Methamphetamine Abuse Prevention Act of 2004

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA

Covered Official Position (if applicable): N/A

Name: CURRY, ANNE M.

Covered Official Position (if applicable): N/A

Name: FARR, DAGMAR T.

Covered Official Position (if applicable): N/A

Name: GREEN, GEORGE R.

Covered Official Position (if applicable): N/A

Name: HAMMONDS, TIM

Covered Official Position (if applicable): N/A

Name: HARIG, ANDREW

Covered Official Position (if applicable): N/A

Name: HATCHER, JENNIFER OLDHAM

Covered Official Position (if applicable): N/A

Name: KELLEY, JOHN T. JR

Covered Official Position (if applicable): N/A

Name: MOTLEY, JOHN J., III

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: F00 (one per page)

16. Specific lobbying issues:

H.R.4576, Food Promotion Act of 2004

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
SENATE
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARRIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARRIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARRIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A

Registrant Name: FOOD MARKETING INST Client Name: Self

Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: F00 (one per page)

16. Specific lobbying issues:

H.R.2699, National Uniformity for Food Act of 2004 S.2910, Safe Food Act of 2004 H.R.5259, Safe Food Act of 2004

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
SENATE
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A

Registrant Name: FOOD MARKETING INST Client Name: Self

Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: F00 (one per page)

16. Specific lobbying issues:

S.2507, Child Nutrition and WIC Reauthorization Act of 2004 H.R.3873, Child Nutrition Improvement and Integrity Act

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
SENATE
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A

Registrant Name: FOOD MARKETING INST Client Name: Self

Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HCR (one per page)

16. Specific lobbying issues:

S.2493, Safe Importation of Medical Products and Other Rx Therapies Act of 2004 H.R.4923, Safe Importation of Medical Products and Other Rx Therapies Act of 2004

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: MON (one per page)

16. Specific lobbying issues:

H.R.4818, Foreign Operations, Export Financing, and Related Programs Appropriations Act, 2005

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA

Covered Official Position (if applicable): N/A

Name: CURRY, ANNE M.

Covered Official Position (if applicable): N/A

Name: FARR, DAGMAR T.

Covered Official Position (if applicable): N/A

Name: GREEN, GEORGE R.

Covered Official Position (if applicable): N/A

Name: HAMMONDS, TIM

Covered Official Position (if applicable): N/A

Name: HARIG, ANDREW

Covered Official Position (if applicable): N/A

Name: HATCHER, JENNIFER OLDHAM

Covered Official Position (if applicable): N/A

Name: KELLEY, JOHN T. JR

Covered Official Position (if applicable): N/A

Name: MOTLEY, JOHN J. III

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R.1308, Working Families Tax Relief Act of 2004 H.Res.794, Waiving points of order against the conference report to accompany the bill (H.R. 1308) to amend the Internal Revenue Code of 1986 to accelerate the increase in the refundability of the child tax credit, and for other purposes. H.R.5395, Tax Technical Corrections Act of 2004 H.R.4520, American Jobs Creation Act of 2004 S.3019, Tax Technical Corrections Act of 2004

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA

Covered Official Position (if applicable): N/A

Name: CURRY, ANNE M.

Covered Official Position (if applicable): N/A

Name: FARR, DAGMAR T.

Covered Official Position (if applicable): N/A

Name: GREEN, GEORGE R.

Covered Official Position (if applicable): N/A

Name: HAMMONDS, TIM

Covered Official Position (if applicable): N/A

Name: HARIG, ANDREW

Covered Official Position (if applicable): N/A

Name: HATCHER, JENNIFER OLDHAM

Covered Official Position (if applicable): N/A

Name: KELLEY, JOHN T. JR

Covered Official Position (if applicable): N/A

Name: MOTLEY, JOHN J. III

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TOB (one per page)

16. Specific lobbying issues:

S.2461 Family Smoking Prevention and Tobacco Control Act S.2974 Family Smoking Prevention and Tobacco Control Act H.R.4433 Family Smoking Prevention and Tobacco Control Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TOR (one per page)

16. Specific lobbying issues:

S.2062, Class Action Fairness Act of 2004

17. House(s) of Congress and Federal agencies contacted:

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA

Covered Official Position (if applicable): N/A

Name: CURRY, ANNE M.

Covered Official Position (if applicable): N/A

Name: FARR, DAGMAR T.

Covered Official Position (if applicable): N/A

Name: GREEN, GEORGE R.

Covered Official Position (if applicable): N/A

Name: HAMMONDS, TIM

Covered Official Position (if applicable): N/A

Name: HARIG, ANDREW

Covered Official Position (if applicable): N/A

Name: HATCHER, JENNIFER OLDHAM

Covered Official Position (if applicable): N/A

Name: KELLEY, JOHN T. JR

Covered Official Position (if applicable): N/A

Name: MOTLEY, JOHN J., III

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 11, 2005

Printed Name and Title: JOHN J. MOTLEY III - SENIOR VICE PRESIDENT, GOVERNMENT AND PUBLIC AFFAI