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Washington, DC 20510

SECRETARY OF THE SENATE
05 FEB 25 PM

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name BROWN AND COMPANY, INC.			
2. Address <input type="checkbox"/> Check if different than previously reported 600 PENNSYLVANIA AVENUE, S.E., SUITE 304			
3. Principal Place of Business (if different from line 2) City: WASHINGTON DC State/Zip (or Country) 20003			
4. Contact Name FRANKLIN W. LOSEY	Telephone 202-544-9614	E-mail (optional)	5. Senate ID # 7177-
7. Client Name <input type="checkbox"/> Self PERFORMANCE LEARNING SYSTEMS, INC.			6. House ID # 3357-

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____ 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of each method.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(c) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>
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Signature



2-15-04

Printed Name and Title

CYNTHIA L. BROWN, PRESIDENT



LD-2 (REV. 6/98)

PAGE

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the client was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues EXPANDING USE OF PLS COURSE SERVICES THROUGH GOVERNMENT FUNDED PROGRAMS

17. House(s) of Congress and Federal agencies contacted Check if None

SENATE
HOUSE OF REPRESENTATIVES
DEPARTMENT OF EDUCATION

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
CYNTHIA L. BROWN	
JANE Q. CALDERWOOD	CHIEF OF STAFF, SENATOR SNI
FRANKLIN W. LOSEY	
LAURA R. HAAS	HOUSE ARMS SERVICES COMMITTEE

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Cynthia L. Brown

Date 2-15-05

Printed Name and Title CYNTHIA L. BROWN, PRESIDENT

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