

RECEIVED  
 SECRETARY OF THE SENATE  
 PUBLIC RECORDS  
 00 AUG 14 PM 3:16

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>ANN EPPARD ASSOCIATES, LTD.</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>211 N. UNION ST. #100, ALEXANDRIA, VA 22314</b>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____			
4. Contact Name <b>ANN EPPARD</b>	Telephone <b>(703) 739-2545</b>	E-mail (optional)	5. Senate ID # <b>13734-113</b>
7. Client Name <input type="checkbox"/> Self <b>DELTA DEVELOPMENT</b>	6. House ID # <b>30919021</b>		

TYPE OF REPORT 8. Year **2000** Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <b>240,000</b>  <small>income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>
--	---

Signature *Ann Eppard*  
 Printed Name and Title **ANN EPPARD, PRESIDENT**

Registrant Name ANN EPPARD Assoc, LTD Client Name DELTA DEVELOPMENT

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues HR 4475 / S. 2720 - DOT Appropriations  
HR 4733 - Energy + Water Appropriations  
HR 4635 - VA-HUD Appropriations  
HR 4411 / S. 2437 - WRDA 2000

Economic development and infrastructure initiatives in Pennsylvania.

17. House(s) of Congress and Federal agencies contacted  Check if None

HOUSE  
SENATE  
U.S. DEPT. OF TRANSPORTATION

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>ANN EPPARD</u>		<input type="checkbox"/>
<u>JULIE CHLOPECKI</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Ann Eppard* Date AUGUST 10, 2000

Printed Name and Title ANN EPPARD, PRESIDENT