

National Headquarters  
430 North Michigan Avenue  
Chicago, IL 60611-6090

Telephone (312) 329-6800  
Facsimile (312) 661-0217



**IREM** Institute of Real Estate Management

RECEIVED  
99 DEC 22 PM 1:30  
HAND DELIVERED

December 21, 1999

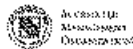
Pamela B. Gavin  
Hart Building  
Suite 232  
Washington, DC  
20510-7116

Dear Madam,

Enclosed is a copy of the semiannual report and a copy of your letter regarding this report. The report was inadvertently sent *only* to the Clerk of the House of Representatives office in August and not to the Senate Office of Public Records.

If there are any questions regarding this report or if there are other compliance issues to be addressed, please contact me at 312-329-6020.

Charles A. Achilles  
Staff Vice President  
Legislation and Special Services



Clerk of the House of Representatives  
 Legislative Resource Center  
 B-106 Cannon Building  
 Washington, DC 20515

Secretary of the Senate  
 Office of Public Records  
 233 Hart Building  
 Washington, DC 20510

RECEIVED LEGISLATIVE RESOURCE CENTER

99 AUG -4 AM 11:03

OFFICE OF THE CLERK U.S. HOUSE OF REPRESENTATIVES

SECRETARY OF THE SENATE  
AUG 2 PM 1:31

### LOBBYING REPORT

AND DELIVERED

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page **12**

1. Registrant Name <u>Institute of Real Estate Management</u>				
2. Address <input type="checkbox"/> Check if different than previously reported <u>430 N. Michigan Ave, Chicago, IL 60611</u>				
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____				
4. Contact Name <u>Charles Achilles</u>	Telephone <u>312-329-6020</u>	E-mail (optional) <u>caachille@irem.org</u>	5. Senate ID # <u>19491-24</u>	
7. Client Name <input checked="" type="checkbox"/> Self			6. HOUSE ID # <u>130073001</u>	

TYPE OF REPORT 8. Year 99 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_

11. No Lobbying Activity

#### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (maximum \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>180,000</u> Expense (maximum \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>
--	---

Signature Charles Achilles

Printed Name and Title Charles A. Achilles, Staff V.P. Legislation

Registrant Name IREM

Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues

Telecommunications re: satellite placement rule.  
IREM filed a formal opposition with F.C.C.

17. House(s) of Congress and Federal agencies contacted

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Anhillles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Shene Winn (1-2-6-99)		<input type="checkbox"/>
Nancy Lipman (2-6-4-10-99)		<input type="checkbox"/>
Katherine Braemmel (April 10)		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature

Karen M. Larkin

Date

7-30-99

Printed Name and Title

Karen M. Larkin

Admin Asst. legislation

Form LD-7 (Rev. 6/98)

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Registrant Name JKM

Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code 265 (one per page)

16. Specific lobbying issues :

ASHRAE : 90.1 B Standard  
- letter submitted to the American Society of Heating, Refrigeration and Air-Conditioning Engineers regarding additional comments on the Public Review Draft.

17. House(s) of Congress and Federal agencies contacted

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Shane Winn (1-2/6/99)		<input type="checkbox"/>
Nancy Lipman (2-6-4/10-99)		<input type="checkbox"/>
Katherine Broemmel (4/10)		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Maren M. Larkin

Date 7-30-99

Printed Name and Title Maren M. Larkin

Admin. Assst. Legislation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues

Uniform Standards of Professional Appraisal Practice  
Letter written to the Appraisal Institute regarding  
language of standards 4 and 5.

17. House(s) of Congress and Federal agencies contacted

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Shirley Winn (1-2-69)		<input type="checkbox"/>
Nancy Lipman (7-6-410)		<input type="checkbox"/>
Katherine Broemme (4-10-6-30)		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issue listed on line 16 above

Check if None

Signature Maren M. Larkin

Date 7-30-99

Printed Name and Title Maren M. Larkin

Admin. Assistant, Legislation

Registrant Name IREM Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

Bankruptcy re: H.R. 833, S. 625. IREM submitted testimony supporting these bills.

17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate staff responsible for issue

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Charles Achilles</u>		<input type="checkbox"/>
<u>Megan Booth</u>		<input type="checkbox"/>
<u>Shane Winn (Jan.-2.6.99)</u>		<input type="checkbox"/>
<u>Nancy Lipman (7.6-4.10.99)</u>		<input type="checkbox"/>
<u>Katherine Broemmel (since April 10)</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Naren M. Larkin Date 7.30.99  
Printed Name and Title Naren M. Larkin Admin. Assistant Legislator

Registrant Name JREM

Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues

Fair Debt Collection Practices Act - (FDCPA)  
IREM staff met with several Congressional offices seeking to clarify and amend the definition of "debt" as defined under the FDCPA

17. House(s) of Congress and Federal agencies contacted

Check if None

Both House and Senate staff

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Sharon Winn (Jan-2.6.99)		<input type="checkbox"/>
Nancy Lipman (2.6-4.10.99)		<input type="checkbox"/>
Katherine Broemme (April 10)		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Karen M. Larkin

Date 7.30.99

Printed Name and Title

Karen M. Larkin Admin. Assistant, Legislation

Form LD-2 (Rev. 6/98)

page 6 of \_\_\_\_\_

Registrant Name: IREM Client Name: \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues: Civil Asset Forfeiture Bill re: H.R. 1658  
IREM sent a letter to the House asking for their support  
of this legislation.

17. House(s) of Congress and Federal agencies contacted  Check if None

Various members of Judiciary (House) committee.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
<u>Charles Achilles</u>		<input type="checkbox"/>
<u>Megan Booth</u>		<input type="checkbox"/>
<u>Shane Winn (Jan.-2.6.99)</u>		<input type="checkbox"/>
<u>Nancy Lipman (2.6-4.10.99)</u>		<input type="checkbox"/>
<u>Katherine Brummel (since April 10)</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: Karen M. Larkin Date: 7-20-99  
Printed Name and Title: Karen M. Larkin Admin. Assistant (legislation)

Registrant Name: IREM

Client Name: \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues Lead Exposure Reduction-Proposed Renovation and Remodeling Rule Section 402(c):

IREM staff attended a series of meetings with the EPA and has submitted a list of questions to the EPA for clarification of this rule.

17. House(s) of Congress and Federal agencies contacted

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Bonth		<input type="checkbox"/>
Shane Winn (FEB 99)		<input type="checkbox"/>
Nancy Lipman (2-6-4-10-99)		<input type="checkbox"/>
Katherine Broemmel (April 10) <small>Since</small>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature: Karen M. Larkin

Date: 7-30-99

Printed Name and Title: Karen M. Larkin

Admin. Asst. Legislator

Form LD-2 (Rev. 6/98)

Page 8 of \_\_\_\_\_

Registrant Name EREM Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code H04 (one per page)

16. Specific lobbying issues Fair Housing Accessibility.  
- Created a statement of policy regarding fair housing accessibility issues.

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Shane Winn (1-2-6-99)		<input type="checkbox"/>
Nancy Lipman (2-6-4-10-99)		<input type="checkbox"/>
Katherine Broemel (since April 10)		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Karen M. Larkin Date 7-30-99  
Printed Name and Title Karen M. Larkin, Admin. Asst. Legislation

Registrant Name JREM

Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues 1999 Tax Bill

- Sent a call for action to association members asking them to contact their respective representatives in Congress to support a reduction in capital gains

17. House(s) of Congress and Federal agencies contacted

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Shane Winn (1-7-6-99)		<input type="checkbox"/>
Nancy Lipman (2-6-4/10-99)		<input type="checkbox"/>
Katherine Broemmel (Since April 10)		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Naren M. Larkin

Date 7-30-99

Printed Name and Title Naren M. Larkin, Admin. Asst. Legislation

Registrant Name IRKM Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code H04 (one per page)

16. Specific lobbying issues Abating Criminal Activity in Rental Housing  
-Created a statement of policy enacting enhanced rights for landlords to address criminal activity occurring on/in rental housing.

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles A. Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Shane Winn		<input type="checkbox"/>
Nancy Lipman		<input type="checkbox"/>
Katherine Broemmel		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Karen M. Larkin Date 7-30-99  
Printed Name and Title Karen M. Larkin Admin. Asst. Legislation

Registrant Name IRCM Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code H04 (one per page)

16. Specific lobbying issues Involuntary Contractual Imposition  
- Created a statement of policy opposing involuntary participation in the Section 8 program -

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles A. Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
Shane Winn		<input type="checkbox"/>
Nancy Lipman		<input type="checkbox"/>
Katherine Broemel		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Naren M. Larkin Date 7.30.99  
Printed Name and Title Naren M. Larkin Admin. Asst. Legislation