

Clerk of the House of Representatives
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Washington, DC 20515

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232 Hart Building
Washington, DC 20510

LOBBYING REPORT

SECRETARY OF THE SENATE

Lobbying Disclosure Act of 1995 (Section 5) – All Filers are Required To Complete This Page PM 4

1. Registrant Name BKSH & Associates			
2. Address <input type="checkbox"/> Check if different than previously reported 1801 K Street, N.W., Ste. 901-L			
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC 20006 USA			
4. Contact Name Sharon Balkam	Telephone 202-530-0400	E-mail (optional) sharon_balkam@was.bm.com	5. Senate ID # 6291-2827
7. Client Name <input type="checkbox"/> Self SAP AMERICA, INC.			6. House ID # 33118187

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec 31) ☐
9. Check if this filing amends a previously filed version of this report ☐
10. Check if this is a Termination Report ☐ ⇒ Termination Date _____ 11. No Lobby ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>\$40,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client.)</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of method.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA de</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6 the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section Internal Revenue Code</p>
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Signature

Printed Name and Title Scott Pastrick, President

Registrant Name **BKSH & Associates** Client Name **SAP AMERICA, INC.**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code **BUD** (one per page)

16. Specific lobbying issues
FY '05 DOD Appropriation

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None
Senate
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Black, Charles	N/A
Brown, Paul	N/A
Friess, Katherine	N/A
Pastrick, R. Scott	N/A
Templeton, Patrick	N/A
Weiss, Jeffrey	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. ☒ Check if None

Signature _____

Printed Name and Title **Scott Pastrick, President**

Registrant Name **BKSH & Associates** Client Name **SAP AMERICA, INC.**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code **DEF** (one per page)

16. Specific lobbying issues

Department of Defense contracts and procurement issues.

17. House(s) of Congress and Federal Agencies contacted

☐ Check if None

Senate

House of Representatives

Department of Defense (DOD)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Black, Charles	N/A
Brown, Paul	N/A
Friess, Katherine	N/A
Pastrick, R. Scott	N/A
Templeton, Patrick	N/A
Weiss, Jeffrey	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above.

☒ Check if None

Signature _____

Printed Name and Title **Scott Pastrick, President**

Registrant Name **BKSH & Associates** Client Name **SAP AMERICA, INC.**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code **HOM** (one per page)

16. Specific lobbying issues

Department of Homeland Security issues and contract procurement

17. House(s) of Congress and Federal Agencies contacted

☐ Check if None

Senate

House of Representatives

Department of Homeland Security (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Black, Charles	N/A
Brown, Paul	N/A
Friess, Katherine	N/A
Pastrick, R. Scott	N/A
Templeton, Patrick	N/A
Weiss, Jeffrey	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. ☒ Check if None

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15. General issue area code **SCI** (one per page)

16. Specific lobbying issues
Open standards.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None
Senate
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Black, Charles	N/A
Brown, Paul	N/A
Friess, Katherine	N/A
Pastrick, R. Scott	N/A
Templeton, Patrick	N/A
Weiss, Jeffrey	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. ☒ Check if None

Signature _____

Printed Name and Title **Scott Pastrick, President**

Registrant Name BKSH & Associates Client Name SAP AMERICA, INC.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code **TAX** (one per page)

16. Specific lobbying issues
Earnings strippings legislation

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None
Senate
House of Representatives
Executive Office of the President
Department of the Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Black, Charles	N/A
Brown, Paul	N/A
Friess, Katherine	N/A
Pastrick, R. Scott	N/A
Templeton, Patrick	N/A
Weiss, Jeffrey	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. ☒ Check if None

Signature

Printed Name and Title Scott Pastrick, President

