



RECEIVED
SECRETARY OF THE SENATE
00 AUG -8 AM 10:35

Leonard L. Hopkins, Jr.
Vice President, Public Policy Officer
804-354-7703

August 4, 2000

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, D.C. 20510

Re: Lobbying Disclosure Act - Lobbying Report
Registration No. 38472-12

To Whom It May Concern:

Enclosed for filing with the Office of Public Records of the Secretary of the Senate is a completed Lobbying Report (Form LD-2) for Trigon Blue Cross Blue Shield.

Your assistance in seeing that this document is appropriately filed is very much appreciated.

Sincerely,

Leonard L. Hopkins, Jr.

Enclosure

Trigon Blue Cross Blue Shield • 2015 Staples Mill Road • Post Office Box 27401 • Richmond, Virginia 23279 • 804-354-7000
Trigon Blue Cross Blue Shield is the trade name of Trigon Insurance Company • An Independent Licensee of the Blue Cross and Blue Shield Association

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Clerk of the House of Representatives
Legislative Resource Center
8-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Trigon Blue Cross Blue Shield (Trade name of Trigon Insurance Company)			
2. Address <input type="checkbox"/> Check if different than previously reported 2015 Staples Mill Road, Richmond, Virginia 23230			
3. Principal Place of Business (if different from line 2) City: Same State/Zip (or Country)			
4. Contact Name Leonard L. Hopkins, Jr.,	Telephone 804-354-7703	E-mail (optional)	5. Senate ID # 38472-12
7. Client Name <input checked="" type="checkbox"/> Self	6. Home ID # 30679000		

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>20,000</u> Expenses (nearest \$20,000) 14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code
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Signature _____

Printed Name and Title _____

Registrant Name Trigon Blue Cross Blue Shield Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Medicare Contractor Funding

H.R. 4577 (Porter) "Labor, HHS, Education Appropriation Act, 2001" (Title II)

S. 2553 (Specter) "Labor, HHS, Education Appropriation Act, 2001" (Title II)

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leonard L. Hopkins, Jr.		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Trigon Blue Cross Blue Shield Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Patients' Bill of Rights, including MEWAs/AHPs, Liability, External Review/quality, Managed Care/reform, Gag clauses, Access to specialists, Emergency care, Disclosure of health plan information, Discrimination, Minimal Hospital stays/mastectomies, Prevention of medical errors, Genetics.

H.R. 2990 (Talent) "Patients' Bill of Rights" (entire bill)

S. 1344 (Lott) "Patients' Bill of Rights" (entire bill)

(Con't)

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leonard L. Hopkins, Jr.		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Form: LD-2

Registrant: Trigon Blue Cross Blue Shield

Line 15: General Issue Area Code - HCR

Line 16: Specific Lobbying Issues

Patient Privacy, Confidentiality

H.R. 4585 (Leach) "Medical Financial Privacy Protection Act" (entire bill)

S. 2107 (Gramm) "Competitive Market Supervision Act" (medical privacy amendments added in committee)

S. 2448 (Hatch) "Internet Integrity and Critical Infrastructure Protection Act (Title III)

Registrant Name Trigon Blue Cross Blue Shield Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

Antitrust

H.R. 1304 (Campbell) "The Quality Health Care Coalition Act" (entire bill)

17. House(s) of Congress and Federal agencies contacted Check if None

House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leonard L. Hopkins, Jr.		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Trigon Blue Cross Blue Shield Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

Medicare Prescription Drugs

H.R. 4680 (Thomas) "Medicare Rx 2000 Act" (entire bill)

S. 1895 (Breaux) "Medicare Preservation & Improvement Act of '99" (entire bill)

S. 2342 (Moynihan) "Medicare Modernization Act of 2000" (entire bill)

Medicare + Choice

H.R. 406 (Nussel) "Medicare Health Plan Fair Payment Act of '99" (entire bill)

17. House(s) of Congress and Federal agencies contacted Check if None (Con't)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Leonard L. Hopkins, Jr.</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Form: LD-2

Registrant: Trigon Blue Cross Blue Shield

Line 15: General Issue Area Code - MMM

Line 16: Specific Lobbying Issues

Medicare + Choice

H.R. 4236 (Foley) "Seniors Health Choice Preservation Act of 2000" (entire bill)
S. 2342 (Moynihan) "Medicare Modernization Act of 2000" (entire bill)
H.R. 4680 (Thomas) "Medicare Rx 2000 Act" (Title III)

Registrant Name Trigon Blue Cross Blue Shield Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code PHA (one per page)

16. Specific lobbying issues

No specific bills. Specific bills are all under MMM (Medicare RX Drug Legislation).

General drug issues.

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leonard L. Hopkins, Jr.		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Trigon Blue Cross Blue Shield Client Name Self

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

INS

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature Leonard L. Hopkins, Jr. Date 8/4/00

Printed Name and Title Leonard L. Hopkins, Jr., Vice President, Public Policy Officer