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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>SMITH, Hinaman &amp; Associates</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>311 N. Washington St.</b>			
3. Principal Place of Business (if different from line 2) City: <b>Alexandria</b> State/Zip (or Country) <b>Va 22314</b>			
4. Contact Name <b>Don Smith</b>	Telephone <b>703-684-9188</b>	E-mail (optional)	5. Senate ID
7. Client Name <input type="checkbox"/> Self <b>Radson-Etawah County Industrial Development Authority</b>			6. House ID

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_ 11. No Lobby

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p align="center"><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____  <small>Expenses (nearest \$2)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 1 Internal Revenue Code</p>

Signature Don Smith

Printed Name and Title Don Smith - Partner

LD-2 (REV. 6/98)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific lobbying issues

Aviation issues in appropriations/authorization regarding federal surplus property at airports

17. House(s) of Congress and Federal agencies contacted

Check if None

House  
Senate  
Dept. of Transportation / FAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Smith	Partner
Randy Hinaman	Partner
Ann Choiniere	Associate

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Donald Smith Date 7-15-0  
 Printed Name and Title Don Smith - Partner



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues  
 Aviation issues in appropriations/authorization regarding federal surplus property at airports

17. House(s) of Congress and Federal agencies contacted  Check if None  
House  
Senate  
Dept of Transportation / FAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>Don Smith</u>	<u>Partner</u>
<u>Randy Hinaman</u>	<u>Partner</u>
<u>Ann Chomiere</u>	<u>Associate</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Donald Smith Date 7-15-02  
 Printed Name and Title Don Smith - Partner

