Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

Secretary of the Senate Received: Aug 12, 2003

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

Method A. Reporting amounts using LDA definitions only

Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

1. Registrant Name: STRATEGIC MARKETING INNOVATIONS INC 1020 19TH STREET, NW. SUITE 520, WASHINGTON, DC 20036 3. Principal place of business (if different from line 2): 4. Contact Name: GLEN MANDIGO Telephone: 202-467-5459 E-mail (optional): glen@strategicmi.com Senate ID #: 60550-277 House ID #: 35365002 7. Client Name: Self APPLIED THERMAL SCIENCES INC TYPE OF REPORT __ Midyear (January 1 - June 30): 🛛 OR Year End (July 1 - December 31): 🗌 9. Check if this filing amends a previously filed version of this report: 10. Check if this is a Termination Report:

=> Termination Date: 11. No Lobbying Activity: INCOME OR EXPENSES Complete Either Line 12 OR Line 13 12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000: X \$10,000 or more: => Income (nearest \$20,000);_ Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). 13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000: -\$10,000 or more: => Expenses (nearest \$20,000); 14. Reporting Method. Check box to indicate expense accounting method. See instructions for description of options.

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Registrant Name: STRATEGIC MARKETING INNOVATIONS INC Client Name: APPLIED THERMAL SCIENCES INC

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: DEF (one per page)
- 16. Specific lobbying issues:

HR 1588 House Defense Authorization; S 1050 Senate Defense Authorization and HR 2658 House and Senate Defense Appropriations. Army, Navy & Defense-wide RDT&E funding in the area of technology and laser welding.

17. House(s) of Congress and Federal agencies contacted: Army, Dept of (Other) Defense, Dept of (DOD) HOUSE OF REPRESENTATIVES Navy, Dept of SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: PETERSON, PATRICK Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

Signature: ON FILE Date: Aug 12, 2003

Printed Name and Title: GLENTON MANDIGO - EXECUTIVE VICE PRESIDENT

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