

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

NATL ASSN OF REALTORS

2. Address:

700 11TH ST NW, WASHINGTON, DC 20001

3. Principal place of business (if different from line 2):

City: CHICAGO State/Zip(or Country): IL 60611

4. Contact Name: JERRY GIOVANIELLO

Telephone: 202-383-1194

E-mail (optional): jgiovaniello@realtors.org

Senate ID #: 27070-12

House ID #: 31733000

7. Client Name: ☒ Self

TYPE OF REPORT

8. Year 2000 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: Aug 02, 2001 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 4,860,000.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
☒ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BAN (one per page)

16. Specific lobbying issues:

S. 900, "Gramm-Leach-Bliley Act" - provisions facilitating affiliation among banks, securities firms, insurance companies and unitary savings and loan companies H.R. 2856 - "Fair Credit Full Disclosure Act" - provisions to require the disclosure of information in a consumer's file, including credit scores Office of Federal Housing Enterprises Oversight - proposed regulation on risk-based capital standards for Fannie Mae and Freddie Mac Office of Thrift Supervision - advance notice of proposed rule making regarding predatory lending practices and the Alternative Mortgage Transaction Parity Act Federal Reserve Board - proposed rule regarding financial holding companies acting as a "finder" and proposed rule regarding real estate as a financial activity

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Housing & Urban Development, Dept of (HUD)

Office of Thrift Supervision (OTS)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: GRIFFIN, GEORGE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BNK (one per page)

16. Specific lobbying issues:

H.R. 833 and S. 625 - "The Bankruptcy Reform Act" - provisions relating to cap on single asset bankruptcy, rental tenant abuse of the bankruptcy code and protections for shopping center owners

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN

Covered Official Position (if applicable): N/A

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPT (one per page)

16. Specific lobbying issues:

H.R. 354 - "Collections of Information Antipiracy Act" H.R. 1858 - "Consumer and Investor Access to Information Act"

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DELGADO, JEANNE
Covered Official Position (if applicable): N/A
Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: MILLER, EDWARD
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A
Name: VERSTANDIG, LEE L.
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

H.R. 701 and S. 2123 - "Conservation and Reinvestment Act" H.R. 707 - "Disaster Mitigation and Cost Reduction Act" H.R. 2372 - "The Private Property Rights Implementation Act" S. 1028 - "Citizens Access to Justice Act" H.R. 21 - "Homeowners' Insurance Availability Act" HUD Lead Based Paint Rule FY 2001 Energy and Water Development Appropriations - provisions related to wetlands regulatory process FY 2001 HUD/VIA/Independent Agencies Appropriations - provisions related to wetlands regulatory process and the Federal Management Agency's flood hazard mapping system S. 2437 - "Water Resources Development Act of 2000" - provisions relating to U.S. Army Corps of Engineers permit applications H.R. 1300 - "Recycle America's Land Act" - issues relating to liability, brownfields, and EPA regulatory authority S. 2700 - "Brownfields Revitalization and Environmental Restoration Act" EPA - Total Maximum Daily Load Rule U.S. Forest Service Roadless Initiative U.S. Army Corps of Engineers - final rule to change and modify Nationwide Permit 26 S. 2869 - "Religious Land Use and Institutionalized Persons Act" S. 2995 and H.R. 5165 - "Community Character Act" FEMA - National Flood Insurance Program

17. House(s) of Congress and Federal agencies contacted:
Environmental Protection Agency (EPA)
Federal Emergency Management Agency (FEMA)
HOUSE OF REPRESENTATIVES
Housing & Urban Development, Dept of (HUD)
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN
Covered Official Position (if applicable): N/A
Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANIELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MAHEADY, JOE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: RIGGS, RUSSELL
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A
Name: VERSTANDIG, LEE L.
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

USPAP Appraisal Standards Reform Department of Labor ERISA exemption for Pension Fund Investments in Commercial Mortgage Backed Securities H.R. 3703 - "Housing Finance Regulatory Improvement Act" - provisions to consolidate and establish new regulation of Fannie Mae, Freddie Mac, and the Federal Home Loan Banks, and repeal of housing GSE lines of credit to the Treasury

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Labor, Dept of (DOL)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DELGADO, JEANNE

Covered Official Position (if applicable): N/A

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: MILLER, DOUGLAS

Covered Official Position (if applicable): N/A

Name: MILLER, EDWARD

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOU (one per page)

16. Specific lobbying issues:

FY 2001 VA/HUD/Ind. Agencies Appropriations Act - provisions related to HUD federally assisted housing and government mortgage programs, fair housing accessibility guidelines and General Insurance and Special Risk Insurance funds FY 2001 Legislative Branch Appropriations Act - provisions related to FHA special risk general insurance fund H.R. 1776, "The American Homeownership and Economic Opportunity Act" - provisions related to FHA home inspections and downpayment simplification H.R. 2280, "Veterans Benefits Improvement Act" - provisions related to reserving eligibility under the VA Home Loan guaranty program S. 2733 - "Affordable Housing for Seniors and Families Act" H.R. 4795 and S. 2914, "Homeowners Rebate Act" S. 2997 - "National Affordable Housing Trust Fund Act" S. 2968 - "Local Housing Opportunities Act" - downpayment simplification HUD's Homebuyer Protection Plan HUD's proposed rule banning FHA Downpayment Assistance by charitable organizations FHA Builder Warranty Proposal H.R. 5193 - "FHA Downpayment Simplification Extension Act" S. 1810 - "Veterans Claims and Appeals Procedures Clarification and Improvement Act" - housing provisions FY 2001 Ag Appropriations - rural housing loan authorization FHA New Construction Floodplain Requirements FHA Privatization of single-family property disposition process FHA Fair Housing Accessibility VA - contracting out property management operations USDA Underwriting policy disallowing financing of existing manufactured housing stock Fair Housing Testing HUD - RESPA

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)

HOUSE OF REPRESENTATIVES

Housing & Urban Development, Dept of (HUD)

SENATE

Veterans Affairs, Dept of (VA)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN

Covered Official Position (if applicable): N/A

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: MILLER, DOUGLAS

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

Name: WEAVER, GARY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RES (one per page)

16. Specific lobbying issues:

S. 761 - "Electronic Signatures in Global and National Commerce Act" H.R. 4893 - "Community Reinvestment Modernization Act" H.R. 815 - "American Community Renewal Act"

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANIELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: MILLER, EDWARD
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A
Name: VERSTANDIG, LEE L.
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R. 8 - "Death Tax Elimination Act" H.R. 844 and S. 879 - "Leasehold Improvement Act" H.R. 1690 and S. 2555 - "Mortgage Cancellation Relief Act" S. 2005 - A bill to repeal the modification of the installment method H.R. 3709 and S. 2028 - "Internet Non-Discrimination Act" H.R. 3594 - "Installment Tax Correction Act" H.R. 4762 - "527 Organization Disclosure Bill" H.R. 4923 - "Community Renewal and New Markets Act" H.R. 5265 - Exempting state and local political committees from notification and reporting requirements under P.L. 106-230

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Internal Revenue Service (IRS)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GOOLD, LINDA

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

Name: WHITMAN, LAMAR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TEC (one per page)

16. Specific lobbying issues:

FCC - notice of proposed rule making - provisions relating to access to buildings and rooftops for telecommunications services H.R. 3487
- "Competitive Broadband Telecommunications Rooftop Access Act" FY 2001 Treasury/Postal Appropriations - provisions regarding mandatory building access to telecommunications services

17. House(s) of Congress and Federal agencies contacted:
Federal Communications Commission (FCC)
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN
Covered Official Position (if applicable): N/A
Name: DELGADO, JEANNE
Covered Official Position (if applicable): N/A
Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: MILLER, EDWARD
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A
Name: VERSTANDIG, LEE L.
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 09, 2001

Printed Name and Title: DR. LEE L. VERSTANDIG - SENIOR VICE PRESIDENT, GOVERNMENT AFFAIRS