

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE

05 FEB -8 PM 3:37

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) -All Filers Are Required to Complete This Page

|  |                                  |   |                                     |
|--|----------------------------------|---|-------------------------------------|
| 1. Registrant Name<br><b>Washington Council Ernst &amp; Young</b>  |                                  |   |                                     |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported<br>Address <b>1150 17th Street, NW</b> Suite <b>601</b><br>City <b>Washington</b> State/Zip (or Country) <b>DC 20036</b> <b>USA</b> |                                  |   |                                     |
| 3. Principal Place of Business (if different from line 2)<br>City _____ State/Zip (or Country) _____   |                                  |   |                                     |
| 4. Contact Name<br><b>Bruce Gates</b>  | Telephone<br><b>202-293-7474</b> | E-mail (optional)<br><b>bruce.gates@wc.ey.com</b> | 5. Senate ID #<br><b>57475-1255</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>Federal National Mortgage Association</b>   |                                  |   | 6. House ID #<br><b>35185046</b>    |

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  **OR** Year End (July 1-D

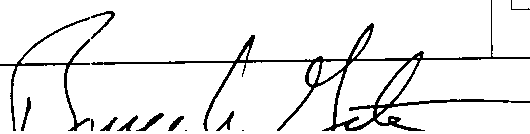
9. Check if this filing amends a previously filed version of this report

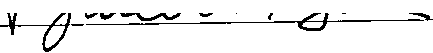
10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_

11. No Lobb

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

| 12. Lobbying Firms  | 13. Organizations  |
|---|--|
| <b>INCOME</b> relating to lobbying activities for this reporting period was:  | <b>EXPENSES</b> relating to lobbying activities for this re period were:                               |
| Less than \$10,000 <input type="checkbox"/>   | Less than \$10,000 <input type="checkbox"/>  |
| \$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$120,000.00</u><br>Income (nearest \$20,000)   | \$10,000 or more <input type="checkbox"/> >> \$ _____<br>Expenses (nearest \$                          |
| Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>14. REPORTING METHOD.</b> Check box to indica accounting method. See instructions for description   |
|   | <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA defir                            |
|   | <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 60 the Internal Revenue Code |
|   | <input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 16 Internal Revenue Code     |


Date 2/2/2004

Signature 

Printed Name and Title **Bruce Gates - Partner** F

Registrant Name: Washington Council Ernst & Young

Client Name: Federal National Mortgage Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code BAN (one per page)

16. Specific Lobbying issues  
**treatment of GSEs**  
**homeownership incentives**

17. House(s) of Congress and Federal agencies contacted  
**Department of Treasury**  
**Executive Office of the President**  
**House of Representatives**  
**Senate**

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name                            | Covered Official Position (if applicable) |
|---------------------------------|---|
| <b>Bazel, Lauren</b>            |   |
| <b>Conklin, Brian</b>           | <b>Special Assistant to the President</b> |
| <b>Del Monte, Brent</b>         |   |
| <b>Doney, John</b>              |   |
| <b>Garrett-Nelson, LaBrenda</b> |   |
| <b>Gaspar, Gary</b>             |   |
| <b>Gates, Bruce</b>             |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title **Bruce Gates - Partner** \_\_\_\_\_ I

Registrant Name: Washington Council Ernst & YoungClient Name: Federal National Mortgage Association

| Item | Description               | Data   |
|------|---------------------------|--|
| 18a  | Lobbyist Name             | Giordano, Nick                                     |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Grab, Francis                                      |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Koshgarian, Dave                                   |
| 18b  | Covered Official Position | Chief of Staff, Office of Congressman Ben Cardin   |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | McGuinness, Marty                                  |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Meltzer, Richard                                   |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Moseley, Phil                                      |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Phelps, Anne                                       |
| 18b  | Covered Official Position | Special Asst. to the President for Domestic Policy |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Porter, John                                       |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Rozen, Bob   |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Steele Flynn, Donna                                |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Urban, Tim   |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Wolff, Candi                                       |
| 18b  | Covered Official Position | Asst. & Deputy Asst. to Vice President, Leg.Aff.   |
| 18c  | New Lobbyist              | Yes  |



Registrant Name: Washington Council Ernst & Young

Client Name: Federal National Mortgage Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code BUD (one per page)

16. Specific Lobbying issues  
**general budget issues**

17. House(s) of Congress and Federal agencies contacted  
**Department of Treasury**  
**Executive Office of the President**  
**House of Representatives**  
**Senate**

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name                            | Covered Official Position (if applicable) |
|---------------------------------|---|
| <b>Bazel, Lauren</b>            |   |
| <b>Conklin, Brian</b>           | <b>Special Assistant to the President</b> |
| <b>Del Monte, Brent</b>         |   |
| <b>Doney, John</b>              |   |
| <b>Garrett-Nelson, LaBrenda</b> |   |
| <b>Gasper, Gary</b>             |   |
| <b>Gates, Bruce</b>             |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Bruce Gates - Partner \_\_\_\_\_ F



Registrant Name: Washington Council Ernst & YoungClient Name: Federal National Mortgage Association

| Item | Description               | Data   |
|------|---------------------------|--|
| 18a  | Lobbyist Name             | Giordano, Nick                                     |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Grab, Francis                                      |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Koshgarian, Dave                                   |
| 18b  | Covered Official Position | Chief of Staff, Office of Congressman Ben Cardin   |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | McGuinness, Marty                                  |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Meltzer, Richard                                   |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Moseley, Phil                                      |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Phelps, Anne                                       |
| 18b  | Covered Official Position | Special Asst. to the President for Domestic Policy |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Porter, John                                       |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Rozen, Bob   |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Steele Flynn, Donna                                |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Urban, Tim   |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Wolff, Candi                                       |
| 18b  | Covered Official Position | Asst. & Deputy Asst. to Vice President, Leg.Aff.   |
| 18c  | New Lobbyist              | Yes  |



Registrant Name: Washington Council Ernst & Young

Client Name: Federal National Mortgage Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HOU (one per page)

16. Specific Lobbying issues

User fees

GSE

Other general housing issues

17. House(s) of Congress and Federal agencies contacted

Check if None

Department of Treasury

Executive Office of the President

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                     | Covered Official Position (if applicable) |
|--------------------------|---|
| Bazel, Lauren            |   |
| Conklin, Brian           | Special Assistant to the President        |
| Del Monte, Brent         |   |
| Doney, John              |   |
| Garrett-Nelson, LaBrenda |   |
| Gasper, Gary             |   |
| Gates, Bruce             |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_

Printed Name and Title **Bruce Gates - Partner** \_\_\_\_\_ P

Registrant Name: Washington Council Ernst & Young

Client Name: Federal National Mortgage Association

| Item | Description               | Data   |
|------|---------------------------|--|
| 18a  | Lobbyist Name             | Giordano, Nick                                     |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Grab, Francis                                      |
| 18b  | Covered Official Position |  |
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| 18a  | Lobbyist Name             | Moseley, Phil                                      |
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| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Porter, John                                       |
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| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Rozen, Bob   |
| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Steele Flynn, Donna                                |
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| 18c  | New Lobbyist              | No   |
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Client Name: Federal National Mortgage Association

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15. General issue area code TAX (one per page)
16. Specific Lobbying issues  
**general tax issues**  
**general housing issues**

17. House(s) of Congress and Federal agencies contacted  
**Department of Treasury**  
**Executive Office of the President**  
**House of Representatives**  
**Senate**

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name                            | Covered Official Position (if applicable) |
|---------------------------------|---|
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| <b>Conklin, Brian</b>           | <b>Special Assistant to the President</b> |
| <b>Del Monte, Brent</b>         |   |
| <b>Doney, John</b>              |   |
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| <b>Gasper, Gary</b>             |   |
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Signature \_\_\_\_\_

Printed Name and Title **Bruce Gates - Partner** \_\_\_\_\_ P



Registrant Name: Washington Council Ernst & Young

Client Name: Federal National Mortgage Association

| Item | Description               | Data   |
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| 18b  | Covered Official Position |  |
| 18c  | New Lobbyist              | No   |
| 18a  | Lobbyist Name             | Grab, Francis                                      |
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| 18c  | New Lobbyist              | No   |
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| 18c  | New Lobbyist              | Yes  |

