

Clerk of the House of Representatives  
 Legislative Resource Center  
 B-106 Cannon Building  
 Washington, DC 20515

Secretary of the Senate  
 Office of Public Records  
 232 Hart Building  
 Washington, DC 20510

SECRETARY OF THE SENATE

00 AUG 10 PM 12: 22

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>Washington Counsel, P.C.</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1150 17th Street, NW, Suite 601, Washington, DC 20036</b>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____			
4. Contact Name <b>Nick Giordano</b>	Telephone <b>202-293-7474</b>	E-mail (optional)	5. Senate ID # <b>40255-48</b>
7. Client Name <input type="checkbox"/> Self <b>American Insurance Association</b>			6. House ID # <b>32807004</b>

TYPE OF REPORT 3. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date May 15, 2000 11. No Lobbying Activity

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

**12. Lobbying Firms**

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000

\$10,000 or more  \$ 100,000  
income (rounded \$10,000)

Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

**13. Organizations**

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000

\$10,000 or more  \$ \_\_\_\_\_  
Expenses (rounded \$10,000)

**14. REPORTING METHOD.** Check box to indicate expense accounting method. See instructions for description of options.

Method A. Reporting amounts using LDA definitions only

Method B. Reporting amounts under section 6011(b)(3) of the Internal Revenue Code

Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature: \_\_\_\_\_

Printed Name and Title: Nick Giordano, Partner

LDC (REV 5/98)

PAGE 1 of 1

Registrant Name Washington Counsel, PC Client Name American Insurance Association

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues  
Superfund reform

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	<input type="checkbox"/>
<u>Doug Badger</u>	<u>Chief of Staff, Office of Sen. Nickles</u>	<input type="checkbox"/>
<u>Brian Conklin</u>		<input type="checkbox"/>
<u>John Doney</u>		<input type="checkbox"/>
<u>Jayne Fitzgerald</u>		<input type="checkbox"/>
<u>LaSrenda Garrett-Nelson</u>		<input type="checkbox"/>
<u>Gary Gasper</u>		<input type="checkbox"/>
<u>Bruce Gates</u>		<input type="checkbox"/>
<u>Nick Giordano</u>	<u>Min. Counsel, Senate Finance Cmte.</u>	<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Nick Giordano, Partner

LOBBYING REPORT ADDENDUM

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

Addendum is for Mid-year Report

Line #18 - Information to be included

Names of individuals who acted as a lobbyist in this issue area:

Rob Leonard  
Richard Meltzer  
Bob Rozen  
Tim Urban  
George Weise  
Mark Weinberger

LOBBYING REPORT ADDENDUM

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

LOBBYING ACTIVITY

15. General issue area code: FIN

16. Specific lobbying issues:

Financial services modernization

17. House(s) of Congress and Federal agencies contacted  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area:

NAME	COVERED POSITION
Doug Badger	Chief of Staff, Sen. Nickles
Brian Conklin	
John Doney	
Jayne Fitzgerald	
LaBrenda Garrett-Nelson	
Gary Gasper	
Bruce Gates	
Nick Giordano	Min. Counsel, Sen. Finance Cmte.
Rob Leonard	
Richard Meltzer	
Bob Rozen	
Tim Urban	
George Weise	
Mark Weinberger	

19. Interest of each foreign entity in the specific issues listed on line #16. above  check if none

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Nick Giordano, Partner \_\_\_\_\_

LOBBYING REPORT ADDENDUM

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

LOBBYING ACTIVITY

15. General issue area code: HCR

16. Specific lobbying issues:

Patients' Bill of Rights

17. House(s) of Congress and Federal agencies contacted  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area:

NAME	COVERED POSITION
Doug Badger	Chief of Staff, Sen. Nickles
Brian Conklin	
John Doney	
Jayne Fitzgerald	
LaBrenda Garrett-Nelson	
Gary Gasper	
Bruce Gates	
Nick Giordano	Min. Counsel, Sen. Finance Cmte.
Rob Leonard	
Richard Meltzer	
Bob Rozen	
Tim Urban	
George Weise	
Mark Weinberger	

19. Interest of each foreign entity in the specific issues listed on line #16 above  check if none

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Nick Giordano, Partner

LOBBYING REPORT ADDENDUM

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

LOBBYING ACTIVITY

15. General issue area code: INS

16. Specific lobbying issues:  
Y2K liability issues

17. House(s) of Congress and Federal agencies contacted  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area:

NAME	COVERED POSITION
Doug Badger	Chief of Staff, Sen. Nickles
Brian Conklin	
John Doney	
Jayne Fitzgerald	
LaBrenda Garrett-Nelson	
Gary Gasper	
Bruce Gates	
Nick Giordano	Min. Counsel, Sen. Finance Cmte.
Rob Leonard	
Richard Meitzer	
Bob Rozen	
Tim Urban	
George Weise	
Mark Weinberger	

19. Interest of each foreign entity in the specific issues listed on line #16. above   check if none

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Nick Giordano, Partner \_\_\_\_\_

LOBBYING REPORT ADDENDUM

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

LOBBYING ACTIVITY

15. General issue area code: TAX

16. Specific lobbying issues:

Financial services modernization legislation  
Tax issues in FY 2001 budget  
Subpart F

17. House(s) of Congress and Federal agencies contacted  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area:

NAME	COVERED POSITION
Doug Badger	Chief of Staff, Sen. Nickles
Brian Conklin	
John Doney	
Jayne Fitzgerald	
LaBrenda Garrett-Nelson	
Gary Gasper	
Bruce Gates	
Nick Giordano	Min. Counsel, Sen. Finance Cmte.
Rob Leonard	
Richard Meltzer	
Bob Rozen	
Tim Urban	
George Weise	
Mark Weinberger	

19. Interest of each foreign entity in the specific issues listed on line #16 above  check if none

Signature *Nick Giordano* Date 8/8/00  
Printed Name and Title Nick Giordano, Partner