

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

NATL AUTOMOBILE DEALERS ASSN

2. Address:

8400 WESTPARK DRIVE, MCLEAN, VA 22102

3. Principal place of business (if different from line 2):

4. Contact Name: JOSHUA HEIT

Telephone: 2025475500

E-mail (optional): jheit@nada.org

Senate ID #: 27263-12

House ID #:

7. Client Name: ☒ Self

TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☒ **OR** Year End (July 1 - December 31): ☐

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 999,280.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

☐ **Method A.** Reporting amounts using LDA definitions only

☒ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AUT (one per page)

16. Specific lobbying issues:

Pryor-Bond-Levin-Voinovich draft amendment to H.R. 6 (never introduced as legislative language), corporate average fuel economy standards; H.R. 1506, "Fuel Economy Reform Act", entire bill, corporate average fuel economy standards; H.R. 2927, "To increase the corporate average fuel economy standards for automobiles, to promote the domestic development and production of advanced technology vehicles, and for other purposes", entire bill; S. 545, "Passenger Vehicle Loss Disclosure Act", entire bill; H.R. 1029, "Damaged Vehicle Information Act", entire bill; H.R. 2694, "Motor Vehicle Owners' Right to Repair Act", entire bill; S. 162, "National Fuels Initiative", Title II, oil recycling provisions. S. 357, "Ten in Ten Fuel Economy Act, entire bill, corporate average fuel economy standards; S. 1419, "Renewable Fuels, Consumer Protection, and Energy Efficiency Act of 2007", Title V, corporate average fuel economy standards for passenger cars and for medium- and heavy-duty trucks; H.R. 6 (Senate version), "Renewable Fuels, Consumer Protection, and Energy Efficiency Act of 2007", Title V, corporate average fuel economy standards.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Natl Highway Traffic Safety Administration (NHTSA)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CALPIN, PATRICK

Covered Official Position (if applicable): N/A

Name: EUSTICE, MARY JO SR.

Covered Official Position (if applicable): N/A

Name: GREENHAUS, DOUGLAS

Covered Official Position (if applicable): N/A

Name: HEIT, JOSHUA

Covered Official Position (if applicable): N/A

Name: REGAN, DAVID

Covered Official Position (if applicable): N/A

Name: RIVERA, IVETTE E.

Covered Official Position (if applicable): N/A

Name: WOOD, BAILEY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL AUTOMOBILE DEALERS ASSN Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

H.R. 958, "Data Accountability and Trust Act", entire bill; H.R. 1685, "Data Security Act of 2007", entire bill; S. 239, "Notification of Risk to Personal Data Act of 2007", entire bill; S. 495, "Personal Data Privacy and Security Act of 2007", entire bill; S. 1202, "Personal Data Protection Act of 2007", entire bill; S. 1260, "Data Security Act of 2007", entire bill; H.R. 698/S. 1356, "Industrial Bank Holding Company Act of 2007", seeking automotive captive finance company carve-out.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: REGAN, DAVID

Covered Official Position (if applicable): N/A

Name: RIVERA, IVETTE E.

Covered Official Position (if applicable): N/A

Name: WOOD, BAILEY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL AUTOMOBILE DEALERS ASSN Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SMB (one per page)

16. Specific lobbying issues:

H.R. 2284, "To amend the Small Business Act to expand and improve the assistance provided by Small Business Development Centers to Indian tribe members, Alaska Natives, and Native Hawaiians", entire bill; S. 1256, "Small Business Lending Reauthorization and Improvements Act of 2007", Titles I-IV, status of loan programs and size standards for loans; H.R. 1332, "Small Business Lending Improvements Act of 2007", entire bill; H.R. 2397, "SBA Women's Business Programs Act of 2007", entire bill; H.R. 2366, "SBA Veterans' Programs Act of 2007", entire bill; H.R. 2359, "SBA Entrepreneurial Development Programs Act of 2007", entire bill; H.R. 2389, "Small Energy Efficient Businesses Act", entire bill.

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: GREENHAUS, DOUGLAS
Covered Official Position (if applicable): N/A
Name: HEIT, JOSHUA
Covered Official Position (if applicable): N/A
Name: REGAN, DAVID
Covered Official Position (if applicable): N/A
Name: RIVERA, IVETTE E.
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL AUTOMOBILE DEALERS ASSN Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

S. AMDT 1704 to H.R. 6, "Energy Investment and Advancement Act of 2007", Section 843, exemption from Federal Excise Tax for idling reduction units; Oppose repeal of LIFO; Support permanent reform of Unrelated Business Income Tax as per Section 1205 of P.L. 109-280. H. Con. Res. 99, Budget Resolution, Sec. 203, provisions relating to a reserve fund for estate tax relief; S. Con. Res. 21, Budget Resolution, Budget Resolution, Sec. 303, provisions relating to a reserve fund for estate tax relief; H.R. 2380, "Death Tax Repeal Permanency Act of 2007", entire bill; S. 1619, "Oil Independence, Limiting Subsidies, and Accelerating Vehicle Efficiency Act", entire bill; H.R. 2776, "Renewable Energy and Energy Conservation Tax Act of 2007", Sec. 206, SUV depreciation provision.

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CALPIN, PATRICK
Covered Official Position (if applicable): N/A
Name: EUSTICE, MARY JO SR.
Covered Official Position (if applicable): N/A
Name: GREENHAUS, DOUGLAS
Covered Official Position (if applicable): N/A
Name: HEIT, JOSHUA
Covered Official Position (if applicable): N/A
Name: REGAN, DAVID
Covered Official Position (if applicable): N/A
Name: RIVERA, IVETTE E.
Covered Official Position (if applicable): N/A
Name: WOOD, BAILEY
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Aug 14, 2007

Printed Name and Title: PHILLIP D. BRADY, PRESIDENT -

Information Update Page:

Complete ONLY where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Aug 14, 2007

Printed Name and Title: -