

BARNES & THORNBURG LLP

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 Indianapolis, Indiana 46204
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 Fax (317) 231-7433

www.btlaw.com

04 MAR 31 AM 8:21

March 26, 2004

Emily J. Reynolds, Secretary
 United States Senate
 Office of the Secretary
 Office of Public Records
 Hart Senate Office Building, Suite 232
 Washington, D.C. 20510-7116

RE: Universal Mfg. Corp. (Bees & Jam Inc.) (77696-12)

Dear Ms. Reynolds:

I am in receipt of your letter dated February 2, 2004 to Walt A. Sanders, Sanders & Associates concerning the 2003 Mid Year Report for this registrant/client (copy enclosed). Mr. Sanders joined Barnes & Thornburg in 2003 and we registered as a lobbyist on behalf of Universal Manufacturing Corporation in June 2003. Walt Sanders was identified as a lobbyist on the registration and on the Barnes & Thornburg Mid Year Report filed in August 2003.

Unfortunately, I was unaware that Sanders & Associates needed to file a report to terminate that registration. In February 2004, I discovered that the 2003 Mid Year Report had not been filed for Sanders & Associates. On February 10, 2004, I filed the 2003 Mid Year Report and terminated the registration. I am enclosing copies of my letter to the Secretary of the Senate, the Clerk of the House of Representatives, and the date-stamped report (Secretary of the Senate March 8, 2004).

I apologize for the confusion with respect to the filing and termination of Sanders & Associates. I believe the February 2004 report fully responds to your letter and brings into compliance with the reporting requirements.

If you have any questions or need additional information, please do not hesitate to contact Mr. Sanders.

Sincerely,

Bonnie J. Lewis

enclosures

cc: Walt A. Sanders

Chicago Elkhart Fort Wayne Grand Rapids Indianapolis South Bend Washingt

03/30/2004 18:28 FAX

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04 MAR 31 AM 8:

February 10, 20

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon House Office Building
Washington, D.C. 20515

Re: Form LD-2: Lobbying Report - January 1, 2003 - June 30, 2003
Registrant: Sanders & Associates, LLC
Client: Universal Manufacturing Corporation.
House ID: 3616100

Dear Clerk:

I am enclosing two originals of *Form LD-2 Lobbying Report* for the above-refer registrant. Please file the form and return a file-marked copy to me in the enclosed addressed, postage paid envelope. I am also filing the *Form LD-2 Lobbying Report* with the Secretary of the Senate.

If you have any questions, please do not hesitate to contact me.

Sincerely,

Bonnie J. Lewis

enclosures

cc: Jeffrey L. Taylor (w/enclosure)
Walt A. Sanders (w/enclosure)

BARNES THORNBURG

Clerk of the House of Representatives
 Legislative Resource Center
 B-106 Cannon Building
 Washington, DC 20515

Secretary of the Senate
 Office of Public Records
 232 Hart Building
 Washington, DC 20510

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04 MAR 31 AM 8: 21

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant name Sanders & Associates, LLC			
2. Address <input type="checkbox"/> Check if different than previously reported 5008 Dodson Drive, Annandale, VA 22003			
3. Principal Place of Business (if different from line 2) n/a			
4. Contact Name Bonnie J. Lewis		Telephone 317-231-7506	E-mail (optional) bonnie.lewis@btlaw.com
7. Client Name <input type="checkbox"/> Self Universal Manufacturing Corporation			5. Senate ID # 77696-12
			6. House ID # 36161000

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report => Termination Date 6/30/2003 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> => \$ _____ <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> => \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>
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Signature *D. William Moreau, Jr.*
 Printed Name and Title **D. William Moreau, Jr., Partner, Barnes & Thornburg**

LD-2 (REV. 4/03)
 INDS01 BZL 647798v1

