



RECEIVED  
SECRETARY OF THE SENATE  
PUBLIC RECORDS

99 JUL 19 AM 8:30

CALIFORNIA ASSOCIATION OF REALTORS®

July 15, 1999

United States Senate  
Office of Public Record  
232 Hart Senate Office Building  
Washington, DC 20510

1999 OFFICERS

DIANA L. BUSI  
*President*

RICHARD F. GAYLORD  
*President-Elect*

GARY THOMAS  
*Treasurer*

JOEL SINGOR  
*Executive Vice President/  
State Secretary*

Dear Sir:

Enclosed please find the completed 1999 Midyear Lobbying Report for the California Association of REALTORS®.

If we can be of any assistance please do not hesitate to contact us.

Sincerely,

Marcia H. Salkin  
Director, Public Policy

Enclosure



REALTOR® is a registered mark, which signifies a professional in real estate who is bound to certain standards of ethics as a member of the NATIONAL ASSOCIATION OF REALTORS®.



Executive Offices 525 South Virgil Ave. Los Angeles, CA 90020 Tel 213.739.8200 Fax 213.480.7724 www.car.org

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
---	--

RECEIVED  
SECRETARY OF THE SENATE  
PUBLIC RECORDS  
1999 JUL 19 AM 8:30

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>California Association of REALTORS</b>	
2. Address <input type="checkbox"/> Check if different than previously reported <b>525 South Virgil Avenue</b>	
3. Principal Place of Business (if different from line 2) City: <b>Los Angeles</b> State/Zip (or Country) <b>CA, 90020</b>	
4. Contact Name <b>Marcia H. Salkin</b>	Telephone <b>(213) 739-8272</b>
E-mail (optional) <b>marcia_salkin@car.org</b>	5. Senate ID # <b>7691-12</b>
7. Client Name <input checked="" type="checkbox"/> Self	6. House ID # <b>33287000</b>

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying Activity

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p style="text-align: center;"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p style="text-align: center;"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>60,000</u> <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code</p>
--	--

Signature \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Registrant Name California Association of REALTORS® Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HOU (one per page)

16. Specific lobbying issues

- H.R. 21-Homeowners' Insurance Availability Act of 1999, provisions relating to re-insurance programs for state funds and private insurance firms
- H.R. 595-Homeowners' Emergency Assistance Act, provisions relating to reestablishment of FHA assignment program
- H.R. 649-Real Estate Transaction Privacy Promotion Act, provisions limiting bank access to borrowers tax returns
- H.R. 190-Credit Opportunity Amendments Act of 1999, provisions preventing redlining in association with the provision of credit
- H.R. 1776-Bill to Expand Homeownership, provisions regarding mandatory FHA inspection study

17. Houses of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each employee who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Marcia H. Salkin		
Diana Poss		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed name and Title Marcia H. Salkin, Director of Public Policy

Registrant Name California Association of REALTORS® Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- S. 343-Health Insurance Deductibility, provisions to make self-employed individual's contributions 100% deductible in 2000
- S. 459/H.R. 864-State and Local Investment Opportunity Act of 1999, provisions relating to percapita state allocation figure
- S. 664/H.R. 1172-Historic Homeownership Assistance Act, provisions related to tax credits for historic home renovation
- S. 879/H.R. 844-Commercial Leasehold Improvement, provisions relating to depreciation schedules for tenant improvements
- H.R. 14-Capital Gains Tax Reduction Act of 1999, provisions to reduce the capital gains tax rate
- H.R. 175-Affordable Housing Opportunity Act of 1999, provisions to increase the low-income tax credits program
- H.R. 241-Surviving Spouse Fairness Act of 1999, provisions to extend the time period during which a surviving spouse may take the married exemption on the sale of a principal residence

17. Houses of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each employee who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Marcia H. Salkin		
Diana Poss		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed name and Title Marcia H. Salkin, Director of Public Policy

Registrant Name California Association of REALTORS® Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page) continued....

16. Specific lobbying issues

- H.R. 339-Homeworkers' Benefit Protection Act of 1999, provisions indexing the exemption of gain on the sale of a principal residence for inflation
- H.R. 352-Amend the Internal Revenue Code of 1986, provisions to allow credit for the expense of establishing a small employer retirement plan
- H.R. 1040-Freedom and Fairness Restoration Act of 1999, provision repealing the tax on corporations
- H.R. 1041-Terminate the IRS Code of 1986, provisions eliminating the home mortgage interest deduction
- H.R. 1333-First-Time Homebuyer Affordability Act of 1999, provisions allowing loans from 401(k) plans for first time home purchase
- H.R. 1690-Relief of Indebtedness Legislation, provision eliminating tax on relief of indebtedness income

17. Houses of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each employee who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Marcia H. Salkin		
Diana Poss		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed name and Title Marcia H. Salkin, Director of Public Policy

Registrant Name California Association of REALTORS® Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

S. 625/H.R. 833-Bankruptcy Reform Act of 1999, provisions relating to general and small business bankruptcy

17. Houses of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each employee who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Marcia H. Salkin		
Diana Poss		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed name and Title Marcia H. Salkin, Director of Public Policy

Registrant Name California Association of REALTORS® Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

20. General issue area code RES (one per page)

21. Specific lobbying issues

- S. 246-Private Property Rights Act of 1999, provisions regarding access to federal courts in taking proceedings
- S.446/H.R. 798-Resotrees 2000 Act, provisions related to Land and Conservation fund

22. Houses of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

23. Name of each employee who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Marcia H. Salkin		
Diana Poss		

24. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed name and Title Marcia H. Salkin, Director of Public Policy

Registrant Name California Association of REALTORS® Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

25. General issue area code FIN (one per page)

26. Specific lobbying issues

H.R. 10-Financial Services Act of 1999, provisions relating to the involvement of commercial firms in financial service activities

27. Houses of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

28. Name of each employee who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Marcia H. Salkin		
Diana Poss		

29. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed name and Title Marcia H. Salkin, Director of Public Policy

Registrant Name California Association of REALTORS® Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

30. General issue area code  VET  (one per page)

31. Specific lobbying issues

H.R. 365-Amend Title 38, United States Code, provisions to extend pilot VA loan buy-down program

32. Houses of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

33. Name of each employee who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Marcia H. Salkin		
Diana Poss		

34. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Marcia H. Salkin Date 7-15-99

Printed name and Title Marcia H. Salkin, Director of Public Policy