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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Ryan, Phillips, Utrecht & MacKinnon			
2. Address <input checked="" type="checkbox"/> Check if different than previously reported 1133 Connecticut Ave., NW, Suite 300, Washington, DC 20036			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____			
4. Contact Name Rodney Hoppe	Telephone 202/293-1177	E-mail (optional)	5. Senate ID #
7. Client Name <input type="checkbox"/> Self Philip Morris Management Corporation			6. House ID # 30680040

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report → Termination Date _____ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>120,000</u> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature Rodney C. Hoppe

Printed Name and Title Rodney Hoppe - Legislative Associate

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

- S Con Res 20 - FY2000-09 Budget Resolution, provisions or issues related to tobacco
- H Con Res 68 - FY2000-09 Budget Resolution, provisions or issues related to tobacco
- S. 544 - FY99 Supplemental Appropriations, provisions or issues related to tobacco
- H.R. 1141 - FY99 Supplemental Appropriations, provisions or issues related to tobacco
- S. 1233, H.R. 1906 - FY99 Agriculture Department Appropriations, provisions or issues related to tobacco
- S. 1217, H.R. 2670 - FY99 Commerce, Justice, State & Judiciary Appropriations, provisions or issues related to tobacco

continued next page

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	N
Matthew Hawkins		<input checked="" type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Rodney C. Hoppe Date 8/16/99
 Printed Name and Title Rodney Hoppe - Legislative Associate

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page) continued

16. Specific lobbying issues

- S. 1122, H.R. 2561 - FY2000 Defense Department Appropriations, provisions or issues related to tobacco
- S. 1234, H.R. 2606 - FY2000 Foreign Operations Appropriations, provisions or issues related to tobacco

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	N
Matthew Hawkins		<input checked="" type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Rodney C. Hoppe* Date 8/16/99
 Printed Name and Title Rodney Hoppe - Legislative Associate

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15. General issue area code TAX (one per page)

16. Specific lobbying issues

Issues related to tobacco excise taxes, including funding for new programs.

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House
 U.S. Senate
 Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matthew Hawkins	X
Rodney Hoppe	C
Jeffrey M. MacKinnon	C
Mark Planning	C
Thomas M. Ryan	C
Joseph V. Vasapoli	C
	C
	C

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Rodney C. Hoppe Date 8/16/99
 Printed Name and Title Rodney Hoppe - Legislative Associate

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

- H.R. 144 - Youth Tobacco Possession Prevention Act
- H.R. 1130 - Fire Safe Cigarette Act
- H.R. 1421 - Stop Kids From Smoking Act
- H.R. 1289 - Tobacco Use Prevention and Public Health Act, all provisions
- H.R. 1232 - Recoupment of Medicaid-related tobacco funds, all provisions
- H.R. 691 - Veterans Tobacco Trust Fund Act, all provisions
- S. 252 - Recoupment of Medicaid-related tobacco funds, all provisions
- S. 346 - Recoupment of Medicaid-related tobacco funds, all provisions
- S. 584 - Recoupment of Medicaid-related tobacco funds, all provisions

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	
Matthew Hawkins		<input checked="" type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Rodney C. Hoppe Date 8/16/99

Printed Name and Title Rodney Hoppe - Legislative Associate

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15. General issue area code TRD (one per page)

16. Specific lobbying issues

None

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	N
Matthew Hawkins		<input checked="" type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Rodney C Hoppe Date 8/16/99
 Printed Name and Title Rodney Hoppe - Legislative Associate