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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|   |                                  |                           |
|---|----------------------------------|---------------------------|
| 1. Registrant Name<br><u>ANN EPPARO ASSOCIATES, LTD.</u>  |                                  |                           |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><u>211 N. UNION STREET</u>         |                                  |                           |
| 3. Principal Place of Business (if different from line 2)<br>City: <u>ALEXANDRIA</u> State/Zip (or Country) <u>VA</u> |                                  |                           |
| 4. Contact Name<br><u>ANN EPPARO</u>  | Telephone<br><u>703/739-2545</u> | E-mail (optional)         |
| 7. Client Name <input type="checkbox"/> Self<br><u>UNION PACIFIC</u>  |                                  | 5. Senate<br><u>1373</u>  |
|   |                                  | 6. House I<br><u>3091</u> |

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30)  OR Year End (July 1

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_ 11. No Lob

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| 12. Lobbying Firms   | 13. Organizations   |
|--|---|
| INCOME relating to lobbying activities for this reporting period was:  | EXPENSES relating to lobbying activities for the period were:                                   |
| Less than \$10,000 <input type="checkbox"/>  | Less than \$10,000 <input type="checkbox"/>   |
| \$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>80,000</u><br>Income (nearest \$20,000)   | \$10,000 or more <input type="checkbox"/> ⇒ \$ _____<br>Expenses (nearest                       |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | 14. REPORTING METHOD. Check box to indicate accounting method. See instructions for descriptive |
|  | <input type="checkbox"/> Method A. Reporting amounts using LDA d                                |
|  | <input type="checkbox"/> Method B. Reporting amounts under section Internal Revenue Code        |
|  | <input type="checkbox"/> Method C. Reporting amounts under section Internal Revenue Code        |

Signature Ann Epparo

Printed Name and Title \_\_\_\_\_

“ /



Registrant Name ANN EPPARD ASSOCIATES Client Name UNION PACIFIC

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cot information as requested. Attach additional page(s) as needed.

15. General issue area code RRR (one per page)

16. Specific lobbying issues  
Re-regulation - S.1103 - H.R. 1141  
H.R. 1140 - S. 699 - Railroad Retirement  
H.R. 1024 - S. 661 - Repeal of the Gas Tax  
Monitor - H.R. 2299 - DOT Appropriations moni

17. House(s) of Congress and Federal agencies contacted  Check if None  
HOUSE  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area

| Name            | Covered Official Position (if applicable) |
|-----------------|---|
| ANN EPPARD      |   |
| KAREN SCHECTER  |   |
| JULIE CHLOPECKI |   |
| STACEY HUSO     |   |
|                 |   |
|                 |   |
|                 |   |
|                 |   |
|                 |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature [Signature] Date 8/13/01

Printed Name and Title ANN EPPARD PRESIDENT

