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Legislative Resource Center
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Washington, D.C. 20515

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Office of Public Records
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Washington, D.C. 20510

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LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) — All Filers Are Required To Complete This Page

1. Registrant Name JOHNSON & JOHNSON	
2. Address <input type="checkbox"/> Check if different than previously reported One Johnson & Johnson Plaza, New Brunswick, NJ 08933	
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____	
4. Contact Name Shannon Salmon	Telephone 202-589-1000
E-mail (optional)	5. Senate ID # 2068-12
7. Client name <input checked="" type="checkbox"/> Self	6. House ID # 30348000

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____ 11. No Lobbying

INCOME OR EXPENSES — Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>1,980,000.00</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate reporting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach individual page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

FY 2003 Budget Resolution
 FY 2003 Agriculture Appropriations

17. House(s) of Congress and Federal agencies contacted Check if None

United States Senate
 United States House of Representatives
 CMS
 HHS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Shannon Salmon	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod** information as requested. Attach individual page(s) as needed.

15. General issue area code CPT (one per page)

16. Specific lobbying issues

Greater Access to Affordable Pharmaceutical Act of 2001 (HR 1862, S 812)
 Drug Competition Act (HR 1063, S 754)
 Greenwood-Eshoo (HR 3580) – MDUFA 2002 (HR 5651, HR 4954)
 PDUFA (HR 3448—PL 107-188)

17. House(s) of Congress and Federal agencies contacted Check if None

United States Senate
 United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Bruce Carroll	
Cathy Dooley	
Charles Nau	
Shannon Salmon	
Darrel Jodrey	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod information as requested. Attach individual page(s) as needed.**

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- Ambulance Restocking Safe Harbor
- Health Insurance Portability and Accountability Act of 1996
- FDA Funding, Reuse of Single Use Devices (FY 2002 Ag Approps, S 1191)
- Genetic Nondiscrimination in Health Insurance and Employment Act (HR 602, S 318)
- Pharmaceutical Reimportation (HR 698, S 812)
- VA Disability Technology Funding, VA/HUD Appropriations Bill
- Direct-to-Consumer Pharmaceutical Advertising
- FDA Modernization
- Best Pharmaceuticals for Children Act (S 838, HR 2887, S 1789)
- Bioterrorism (HR 3160, HR 3162, HR 3448, S 1715, S 1764, S 1765)

17. House(s) of Congress and Federal agencies contacted Check if None

- United States Senate
- United States House of Representatives
- HHS
- White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Shannon Salmon	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach individual page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

- Medicare Prescription Drug Coverage and Pricing proposals (e.g., HR 4954 S 2625 Senate Tripartisan Propc
- Medicare Coverage Policy, including Coverage of Specific Products (S 2675, S2729)
- Medicare Payment Policy, including payment for specific products
- Benefits Improvement and Protection Act (P.L. 106-554)
- Medicare Fraud and Abuse
- Medicare Patient Access to Preventive and Diagnostic Tests Act (HR 1798, S 1066)
- Medicare Medical Nutrition Therapy Amendment Act (S 960)
- Average Wholesale Price
- Self-Administration
- Coverage for Oral Oncology Drugs (HR 1624, S 913)
- Medicare Contractor Reform Act
- In-Vitro Diagnostics Legislation
- OPPS
- Medicare Competitive Bidding for DME (HR 4954)

17. House(s) of Congress and Federal agencies contacted Check if None

- United States Senate
- United States House of Representatives
- CMS
- HHS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Craig Kramer	
Shannon Salmon	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

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Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod** information as requested. Attach individual page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- R&D Tax Credit (HR 41, S 41)
- International Tax Simplification (HR 5095, 4151, 5103)
- Foreign Sales Corp. WTO case (HR 5095)
- Deferral
- Corporate Tax Shelters (S. 2498)
- Section 956 Possessions Incentive (HR 2550)
- Pension Reform (S 1971, HR 3669, 3762)

17. House(s) of Congress and Federal agencies contacted Check if None

- United States Senate
- United States House of Representatives
- USTR
- Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod information as requested. Attach individual page(s) as needed.**

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Reform (HR 2341)
 Volunteer Protection Act of 1997
 HIPAA Sec. 194 Implementation

17. House(s) of Congress and Federal agencies contacted Check if None

United States Senate
 United States House of Representatives
 HHS
 White House—Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	
Bruce Carroll	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod information as requested. Attach individual page(s) as needed.**

15. General issue area code TRD (one per page)

16. Specific lobbying issues

- Duty Suspension legislation (HR 4321-4325, HR 4401-4405)
- Intellectual Property Rights
- Foreign Market Barriers & Unfair Trade Practices
- Trade Agreements with Chile, Singapore, South Africa, Australia, Central America
- Free Trade of the Americas Agreement (FTAA)
- Asia Pacific Economic Cooperation (APEC) Forum
- Trade Promotion Authority (HR 3009)

17. House(s) of Congress and Federal agencies contacted Check if None

- United States Senate
- United States House of Representatives
- State, Commerce, Justice Departments
- FDA, DEA
- USTR

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	
Shannon Salmon	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

Information Update Page — Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Dohn Bohn

Craig Kramer

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** apply

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bu (city and state or cou

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the client or affiliated organization

Signature  Date 2/13/0

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

