

Clerk of the House of Representatives  
 Legislative Resource Center  
 B-106 Cannon Building  
 Washington, DC 20515

Secretary of the Senate  
 Office of Public Records  
 232 Hart Building  
 Washington, DC 20510

SECRETARY OF THE SENATE  
 04 AUG 17 2004

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page 53

1. Registrant Name A. O. Smith Corporation			
2. Address <input type="checkbox"/> Check if different than previously reported 11270 West Park Place, Milwaukee, WI 53224			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name W. David Romoser	Telephone 414-359-4137	E-mail (optional) dromoser@aosmith.com	5. Senate I 356
7. Client Name <input checked="" type="checkbox"/> Self			6. House II 317

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>60,000</u>  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for descriptions.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA disclosure method</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 170(e)(2)(B) Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 170(e)(2)(C) Internal Revenue Code</p>
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Signature Walter A. Smith

Printed Name and Title Roger S. Smith, Manager Corporate Advertising and Public Affairs

LD-2 (REV. 6/98)

Registrant Name A. O. Smith Corporation Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code MAN (one per page)

16. Specific lobbying issues

The structural overhead costs the government places on manufacturers.

17. House(s) of Congress and Federal agencies contacted  Check if None

Both House and Senate.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Roger S. Smith	Manager Corporate Advertising & Public Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Roger S. Smith* Date August 11, 20

Printed Name and Title Roger S. Smith, Manager Corporate Advertising and Public Affa

Form LD-2 (Rev. 6/98)

Page

SECRETARY OF THE SENATE  
CLERK OF THE HOUSE OF REPRESENTATIVES

## LOBBYING REPORT ADDENDUM

Registrant Name    A. O. Smith Corporation

Client Name                    Self

*Lines 1-7. Not applicable*

8. General lobbying issue area code (enter one) ENG
9. Specific lobbying issues (include bill numbers and specific executive branch actions)

- Promote good energy reform that allows drilling for oil and natural gas.  
Stop fuel switching in utility plants from coal to natural gas. Large  
demand on natural gas is spiking the price.

10. Houses of Congress and Federal agencies contacted

Both House and Senate.

11. Name and title of each employee who acted as a lobbyist

Roger S. Smith  
Manager Corporate Advertising & Public Affairs

12. For registrants identifying foreign entities in the Lobbying Registration (Form LD-1, line 12) or any updates:  
such foreign entity in the specific lobbying issues listed on line 9 above

None



SECRETARY OF THE SENATE  
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## LOBBYING REPORT ADDENDUM

Registrant Name    A. O. Smith Corporation

Client Name            Self

*Lines 1-7. Not applicable*

8. General lobbying issue area code (enter one) ENV
9. Specific lobbying issues (include bill numbers and specific executive branch actions)

Stop global climate change bill S.139.

10. Houses of Congress and Federal agencies contacted

Both House and Senate.

11. Name and title of each employee who acted as a lobbyist

Roger S. Smith  
Manager Corporate Advertising & Public Affairs

12. For registrants identifying foreign entities in the Lobbying Registration (Form LD-1, line 12) or any updates:  
such foreign entity in the specific lobbying issues listed on line 9 above

None



SECRETARY OF THE SENATE  
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## LOBBYING REPORT ADDENDUM

Registrant Name    A. O. Smith Corporation

Client Name                    Self

*Lines 1-7. Not applicable*

8. General lobbying issue area code (enter one) HCR
9. Specific lobbying issues (include bill numbers and specific executive branch actions)

Health care mandates that increase health costs.

10. Houses of Congress and Federal agencies contacted

House and Senate.

11. Name and title of each employee who acted as a lobbyist

Roger S. Smith  
Manager Corporate Advertising & Public Affairs

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such foreign entity in the specific lobbying issues listed on line 9 above

None



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## LOBBYING REPORT ADDENDUM

Registrant Name    A. O. Smith Corporation

Client Name                    Self

*Lines 1-7. Not applicable*

8. General lobbying issue area code (enter one)   MED  

9. Specific lobbying issues (include bill numbers and specific executive branch actions)

Only tracked medical issues.

10. Houses of Congress and Federal agencies contacted

Neither.

11. Name and title of each employee who acted as a lobbyist

Roger S. Smith  
Manager Corporate Advertising & Public Affairs

12. For registrants identifying foreign entities in the Lobbying Registration (Form LD-1, line 12) or any updates:  
such foreign entity in the specific lobbying issues listed on line 9 above

None



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## LOBBYING REPORT ADDENDUM

Registrant Name    A. O. Smith Corporation

Client Name                    Self

*Lines 1-7. Not applicable*

8. General lobbying issue area code (enter one)    TAX

9. Specific lobbying issues (include bill numbers and specific executive branch actions)

- Lower corporation taxes and other tax rates for small businesses.
- Pass permanent R & P tax cut.
- Pass "The American Jobs Creations Act" H.R.4520.
- Pass "The Jumpstart Our Business Strength Act" S.1637.

10. Houses of Congress and Federal agencies contacted

Both House and Senate.

11. Name and title of each employee who acted as a lobbyist

Roger S. Smith  
Manager Corporate Advertising & Public Affairs

12. For registrants identifying foreign entities in the Lobbying Registration (Form LD-1, line 12) or any updates:  
such foreign entity in the specific lobbying issues listed on line 9 above

None



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## LOBBYING REPORT ADDENDUM

Registrant Name    A. O. Smith Corporation

Client Name            Self

*Lines 1-7. Not applicable*

8. General lobbying issue area code (enter one) TRD
9. Specific lobbying issues (include bill numbers and specific executive branch actions)

Replace the FSC/ETI.  
Replace same as "The American Jobs Creation Act" H.R.4520.

10. Houses of Congress and Federal agencies contacted

House and Senate.

11. Name and title of each employee who acted as a lobbyist

Roger S. Smith  
Manager Corporate Advertising & Public Affairs

12. For registrants identifying foreign entities in the Lobbying Registration (Form LD-1, line 12) or any updates:  
such foreign entity in the specific lobbying issues listed on line 9 above

None

