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SECRETARY OF THE SENATE

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# LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) — All Filers Are Required To Complete This Page

1. Registrant Name American Frozen Food Institute			
2. Address <input type="checkbox"/> Check if different than previously reported 2000 Corporate Ridge, Suite 1000			
3. Principal Place of Business (if different from line 2) City: McLean State/Zip (or Country): Virginia 22102			
4. Contact Name Leslie G. Sarasin	Telephone 703/821-0770	E-mail (optional) affi@pop.dn.net	5. Senate ID # 2412-12
7. Client name <input checked="" type="checkbox"/> Self American Frozen Food Institute			6. House ID # 31657000

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES — Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ 40,000 _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method... See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature Leslie G. Sarasin Date 8/10/02  
 Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

Registrant Name American Frozen Food Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

H.R. 2996, Country of Origin Labeling for Frozen Produce

H.R. 2995, H.R. 1144, H.R. 222/S. 19, S. 242, S. 251, Country of Origin Labeling for Imported Meat

Permanent Normal Trade Relations with China

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate;

United States House of Representatives;

United States Department of Agriculture;

United States Treasury Department;

United States Trade Representative;

The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leslie G. Sarasin	President & Chief Executive Officer	<input type="checkbox"/>
Dina M. Land	Vice President, Legislative Affairs	<input type="checkbox"/>
Christin Bradshaw	Director of Legislative Affairs	<input type="checkbox"/>
Michelle Trowbridge	Senior Director of Communications	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Leslie G. Sarasin

Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

Registrant Name American Frozen Food Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues  
H.R. 4577, Labor/HHS Appropriations

17. House(s) of Congress and Federal agencies contacted  Check if None  
United States Senate;  
United States House of Representatives;  
The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leslie G. Sarasin	President and Chief Executive Officer	<input type="checkbox"/>
Dina M. Land	Vice President, Legislative Affairs	<input type="checkbox"/>
Christin Bradshaw	Director of Legislative Affairs	<input type="checkbox"/>
Michelle Trowbridge	Senior Director of Communications	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Leslie G. Sarasin  
Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

Registrant Name American Frozen Food Institute Client Name Self

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15. General issue area code TAX (one per page)

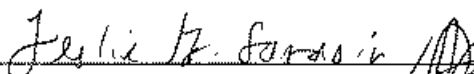
16. Specific lobbying issues  
H.R. 8, Death Tax Elimination Act

17. House(s) of Congress and Federal agencies contacted  Check if None  
United States Senate;  
United States House of Representatives;  
United States Treasury Department;  
The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leslie G. Sarasin	President and Chief Executive Officer	<input type="checkbox"/>
Dina M. Land	Vice President, Legislative Affairs	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature   
Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

Registrant Name American Frozen Food Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

H.R. 4461/S. 2536, Agriculture Appropriations

S. 2252, Agriculture Competition Enhancement Act

S. 2760, Performance Standards Clarification Act of 2000

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate;

United States House of Representatives;

United States Department of Agriculture;

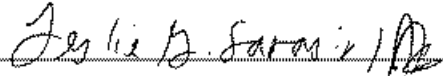
U.S. Department of Health and Human Services/Food and Drug Administration;

The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leslie G. Sarasin	President and Chief Executive Officer	<input type="checkbox"/>
Dina M. Land	Vice President, Legislative Affairs	<input type="checkbox"/>
Christin Bradshaw	Director of Legislative Affairs	<input type="checkbox"/>
Michelle Trowbridge	Senior Director of Communications	<input type="checkbox"/>
Robert L. Garfield	Vice President, Regulatory and Technical Affairs	<input type="checkbox"/>
Lynn Kosty	Director, Regulatory and Technical Affairs	X
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature   
Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

Registrant Name American Frozen Food Institute Client Name Self

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15. General issue area code TRA (one per page)

16. Specific lobbying issues  
H.R. 4475/S. 2720, Transportation Appropriations  
Hours of Service Regulation

17. House(s) of Congress and Federal agencies contacted  Check if None  
United States Senate;  
United States House of Representatives;  
United States Department of Transportation;  
The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leslie G. Sarasin	President and Chief Executive Officer	<input type="checkbox"/>
Dina M. Land	Vice President, Legislative Affairs	<input type="checkbox"/>
Christin Bradshaw	Director of Legislative Affairs	<input type="checkbox"/>
Michelle Trowbridge	Senior Director of Communications	<input type="checkbox"/>
Tina Burke	Director, Industry Affairs and Meetings	X
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Leslie G. Sarasin*  
Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

Registrant Name American Frozen Food Institute Client Name Self

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15. General issue area code ENV (one per page)

16. Specific lobbying issues  
OSHA Ergonomics regulation (S-777)  
EPA TMDL proposal (EPA 841-F-00-008)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate;  
United States House of Representatives;  
Environmental Protection Agency;  
United States Department of Agriculture;  
United States Treasury Department;  
United States Trade Representative;  
United States Department of Labor  
The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leslie G. Sarasin	President and Chief Executive Officer	<input type="checkbox"/>
Dina M. Land	Vice President, Legislative Affairs	<input type="checkbox"/>
Christin Bradshaw	Director of Legislative Affairs	<input type="checkbox"/>
Michelle Trowbridge	Senior Director of Communications	<input type="checkbox"/>
Robert L. Garfield	Vice President, Regulatory and Technical Affairs	<input type="checkbox"/>
Lynn Kosty	Director, Regulatory and Technical Affairs	X
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Leslie G. Sarasin  
Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

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Registrant Name American Frozen Food Institute Client Name Self

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15. General issue area code FOO (one per page)

16. Specific lobbying issues

H.R. 2129/S. 1155, National Uniformity of Food Regulation

S. 2417, Total Maximum Daily Load (TMDL) legislation

H.R. 3377/S. 2020, Biotechnology labeling bills

Salmonella Performance Standards/Supreme Beef case

Industry Petition on HACCP (00-014N)

Other Consumer Protection Activities (97-036A)

Listeria monocytogenes Action Plan (00-016N)

S. 1988, New Markets for State Inspected Meat Act of 1999

Revision of "Food Buying Guide for Child Nutrition" (fr05; A00-31)

Modification of the "Vegetable Protein Products" within school meals programs (RIN 0584-AC82)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate;

United States House of Representatives;

United States Department of Agriculture;

U.S. Department of Health and Human Services/Food and Drug Administration;

United States Treasury Department;

United States Trade Representative;

The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leslie G. Sarasin	President and Chief Executive Officer	<input type="checkbox"/>
Dina M. Land	Vice President, Legislative Affairs	<input type="checkbox"/>
Christin Bradshaw	Director of Legislative Affairs	<input type="checkbox"/>
Michelle Trowbridge	Senior Director of Communications	<input type="checkbox"/>
Robert L. Garfield	Vice President, Regulatory and Technical Affairs	<input type="checkbox"/>
Lynn Kosty	Director, Regulatory and Technical Affairs	<input checked="" type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Leslie G. Sarasin*  
Printed Name and Title Leslie G. Sarasin, President and Chief Executive Officer

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