

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**SALLIE MAE**

2. Address:

910 E ST NW #410, WASHINGTON, DC 20004

3. Principal place of business (if different from line 2):

City: RESTON State/Zip(or Country): VA 20193

4. Contact Name: ROSE DINAPOLI

Telephone: 202-969-8000

E-mail (optional): Rose.DiNapoli@SLMA.com

Senate ID #: 46142-12

House ID #: 30591000

7. Client Name:  Self

## TYPE OF REPORT

8. Year 2002 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): 300,000.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only  
 **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
 **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: SALLIE MAE Client Name: Self

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BNK (one per page)

16. Specific lobbying issues:

HR 333 - Bankruptcy Abuse and Consumer Protection Act - A bill to amend Title 11, United States Code, and for other purposes. Section 220

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAVIS, SARA

Covered Official Position (if applicable): N/A

Name: DINAPOLI, ROSE

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: SALLIE MAE Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: EDU (one per page)

16. Specific lobbying issues:

HR 3273/ S2650 - A bill to amend the Higher Education Act of 1965 to provide student loan borrowers with a choice of lender for loan consolidation - All sections HR 4866/ HR 5072 - A bill to make technical amendments to the Higher Education Act of 1965 incorporating the results of the FED UP initiative - Section 2

17. House(s) of Congress and Federal agencies contacted:

Education, Dept of  
HOUSE OF REPRESENTATIVES  
Office of Management & Budget (OMB)  
SENATE  
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BUCHANAN, SCOTT  
Covered Official Position (if applicable): N/A  
Name: CLARK, PEG  
Covered Official Position (if applicable): N/A  
Name: DAVIS, SARA  
Covered Official Position (if applicable): N/A  
Name: DINAPOLI, ROSE  
Covered Official Position (if applicable): N/A  
Name: DUCICH, SARAH  
Covered Official Position (if applicable): N/A  
Name: HEYMAN, STEPHEN  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 14, 2003

Printed Name and Title: ROSE DINAPOLI - VICE PRESIDENT, GOVERNMENT AND INDUSTRY RELATIONS