SECRETARY OF THE SENATE

04 AUG 16 PM 2: 10

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

Registrant Name				
Biotechnology Indu	stry Organization			
***************************************	lifferent than previously reported		***************************************	
3. Principal Place of Business (if	different from line 2)	***************************************		
Washington	DC	20005 o (or Country)		
4. Contact Name	State/z <sub>1</sub>	E-mail (optional	l)	5. Senate ID #
David Burt	(202) 962-9200	dburt@bio.org		6245-12
7. Client Name 🗹 Self				6. House ID # 3250500
	T 8. Year 2004 Midyear		OR	Year End (July 1-Decemb
		n Date		11. No Lobbying A
10. Check if this is a Termi		n Date	13	
10. Check if this is a Termi	nation Report 🔲 🖙 Terminatio	n Date	13	II. No Lobbying A
10. Check if this is a Termi INCOME OR EX 12. Lo	nation Report     PENSES - Complete Eith	n Dateer Line	13. Oı	rganizations
INCOME OR EX  12. Lo  INCOME relating to lobby period was:	nation Report □   Terminatio  PENSES - Complete Eith  Obbying Firms	er Line 12 <b>OR</b> Line  EXPENSES relating to	13. Oı	rganizations
INCOME OR EX  12. Lo  INCOME relating to lobb period was:  Less than \$10,000	nation Report □ ⇔ Termination  PENSES - Complete Either  bbying Firms  ying activities for this reporting	er Line 12 OR Line  EXPENSES relating to period were:	13. Or	rganizations  ng activities for this reporting
INCOME OR EX  12. Lo  INCOME relating to lobby period was:  Less than \$10,000  \$10,000 or more  \$\$\text{\$\exitit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\	PENSES - Complete Either  bbying Firms  ying activities for this reporting  Income (nearest \$20,000)  ate, rounded to the nearest \$20,000, ome from the client (including all	er Line 12 OR Line  EXPENSES relating to period were:  Less than \$10,000  \$10,000 or more   14. REPORTING ME	13. On the lobbying the lobbyi	rganizations  ng activities for this reporting  2,520,000  Expenses (nearest \$20,000)  Check box to indicate expenses
Income relating to lobby period was:  Less than \$10,000 □  \$10,000 or more □ □ □	PENSES - Complete Either  bbying Firms  ying activities for this reporting   Income (nearest \$20,000)  atte, rounded to the nearest \$20,000, ome from the client (including all by any other entity for lobbying	EXPENSES relating to period were:  Less than \$10,000  \$10,000 or more   14. REPORTING ME accounting method. See Method A. Reporting Method B. Repo	13. On the lobbying the lobbying arrived arriv	rganizations  ng activities for this reporting  2,520,000

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8/16/2004

OI BII MILLE		Date	_	 ·			
Printed Name and Title	Michael Werner, Chief of Policy			 		<u></u>	
LD-2 (REV. 4/03)					PAC	GE 1 o	f É

Registrant Name Biotechnology Industry Organization Client	t Name
LOBBYING ACTIVITY. Select as many codes as necessaged in lobbying on behalf of the client during the reprinformation as requested. Attach additional page(s) as needed 15. General issue area code (one per page)	essary to reflect the general issue areas in which the orting period. Using a separate page for each code
16. Specific lobbying issues	:
- H.R. 1372, S. 979 Broad Based Stock Option Plan Transpare - H.R. 3574, S. 1890 Stock Option Accounting Reform Act - H.R. 286, S. 206 To Amend the Internal Revenue Code of 19 Employee Stock Purchase Plans - March 31, 2004 FASB Proposal on Stock Option Expensing	·
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
<ul> <li>- House</li> <li>- Senate</li> <li>- Treasury</li> <li>- Security &amp; Exchange Commission</li> <li>- White House</li> <li>- IRS</li> </ul>	
18. Name of each individual who acted as a lobbyist in this	issue area
Name	Covered Official Position (if applicable)
Sharon Cohen	Vice President, Government Relations
Morrie Ruffin	Vice President, Bus Dev & Emerging Companies
Steve Lawton	General Counsel
Libby Solon	Director, Government Relations
Peter Norman	Manager, Government Relations
	. 1
19. Interest of each foreign entity in the specific issues listed or	line 16 above
Signature Muly Therman	Date8/16/2004
Michael Werner, Chief of Policy Filing #e46e21fa-6cb9-4bb4-820c-b5829	

Printed Name and Title	mondor worner, other or roady	
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LOBBYING ACTIVITY. Select as many codes as nece engaged in lobbying on behalf of the client during the repoinformation as requested. Attach additional page(s) as neede 15. General issue area code (one per page)	essary to reflect the general issue areas in which the porting period. Using a separate page for each code
16. Specific lobbying issues	
- H.R. 4766 Agriculture Appropriations - H.R. 4561 To establish a Federal interagency task force to preagricultural biotechnology - H.R. 4693 Seed Availability and Competition Act of 2004 - H.R. 4454 Ecoterrorism Prevention Act of 2004 - S. 2546 Genetically Engineered Foods Act - H.R. 1950 Foreign Relations Authorization Act, Fiscal Years 2 - Proposed Policy re: Adventitious Presence	
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
- House - US Trade Representative - Senate - EPA - FDA - USDA - Department of State	
18. Name of each individual who acted as a lobbyist in this i	ssue area
Name	Covered Official Position (if applicable)
L. Val Giddings	Vice President, Food and Agriculture
Mike Phillips	VP, Food and Ag, Science and Reg Affairs
Sharon Cohen	Vice President, Government Relations
***************************************	
	. (
19. Interest of each foreign entity in the specific issues listed on	line 16 above
Signature Muly Warner	Date <u>8/16/2004</u>
Michael Womer Chief of Policy Filing #e46e21fa-6cb9-4bb4-820c-b5829	897fef9 - Page 5 of 44

Page 3 of

Registrant Name Biotechnology Industry Organization Client	Name
LOBBYING ACTIVITY. Select as many codes as nece engaged in lobbying on behalf of the client during the repoinformation as requested. Attach additional page(s) as needed 15. General issue area code AGR (one per page)	essary to reflect the general issue areas in which the porting period. Using a separate page for each code
16. Specific lobbying issues	
- H.Res. 252 Expressing the sense of the House of Representa end the European Union's protectionist and discriminatory trade biotechnology	tives supporting the USA in its efforts within the WTO to practices of the past 5 years regarding agricultural
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
- House - US Trade Representative - Senate - EPA - FDA - USDA - Department of State  18. Name of each individual who acted as a lobbyist in this i	
	1
Name L. Val Giddings	Covered Official Position (if applicable)
Mike Phillips	Vice President, Food and Agriculture  VP, Food and Ag, Science and Reg Affairs
Sharon Cohen	
- Chalcut Cortein	Vice President, Government Relations
`	
19. Interest of each foreign entity in the specific issues listed on	line 16 above
Signature / Wy Wen	Date8/16/2004
Michael Warner Chief of Policy Filing #e46e21fa-6cb9-4bb4-820c-b58298	

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Registrant Name Biotechnology Industry Organization Client	Name		
LOBBYING ACTIVITY. Select as many codes as nece engaged in lobbying on behalf of the client during the repoinformation as requested. Attach additional page(s) as needed	ssary to reflect the general issue areas in which the porting period. Using a separate page for each code		
15. General issue area code BUD (one per page)			
16. Specific lobbying issues			
<ul> <li>Appropriations Bills (H.R. 4766 Agriculture; H.R. 4754 Comme 4614 Energy &amp; Water; H.R. 4567 &amp; S. 2537 Homeland Security; Branch)</li> <li>Supplemental Appropriations Budget</li> <li>PTO Fee Bill</li> </ul>	rce, Justice, State; H.R. 4613 & S. 2559 Defense; H.R. H.R. 4568 Interior; H.R. 4755 & S. 2606 Legislative		
17. House(s) of Congress and Federal agencies contacted	☐ Check if None		
- House - Office of Standards and Technologies - Senate - USDA - FDA - EPA - HHS - Dept of Energy - OMB - Department of Commerce			
18. Name of each individual who acted as a lobbyist in this is	ssue area		
Name	Covered Official Position (if applicable)		
Sharon Cohen	Vice President, Government Relations		
Steve Lawton	General Counsel		
Libby Solon	Director, Government Relations		
Jennifer Berzok	Director, Government Relations		
Peter Norman	Manager, Government Relations		
L. Val Giddings	Vice President, Food and Agriculture		
Brent Erickson	Vice President, Industrial and Environmental		
Michael Werner	Chief of Policy		
19. Interest of each foreign entity in the specific issues listed on	line 16 above		
Signature Mulled Weller	Date <u>8/16/2004</u>		
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Biotechnology Industry Organization	•
Registrant Name Clien	t Name
LOBBYING ACTIVITY. Select as many codes as nece engaged in lobbying on behalf of the client during the rep information as requested. Attach additional page(s) as neede	orting period. Using a separate page for each code
15. General issue area code BUD (one per page)	
16. Specific lobbying issues	
- Appropriations Bills (H.R. 4766 Agriculture; H.R. 4754 Comme 4614 Energy & Water; H.R. 4567 & S. 2537 Homeland Security Branch) - Supplemental Appropriations Budget - PTO Fee Bill	erce, Justice, State; H.R. 4613 & S. 2559 Defense; H.R. ; H.R. 4568 Interior; H.R. 4755 & S. 2606 Legislative
17. House(a) of Congress and Fidewill	
17. House(s) of Congress and Federal agencies contacted - House - Office of Standards and Technologies	☐ Check if None
- Senate - USDA	
- FDA - EPA - HHS - Dept of Energy	
- OMB - Department of Commerce	
18. Name of each individual who acted as a lobbyist in this	issue area
Name	Covered Official Position (if applicable)
Lila Feisee	Director, Intellectual Property
***************************************	
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19. Interest of each foreign entity in the specific issues listed or	line 16 above
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Signature / Www Almen	Date 8/16/2004

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Registrant Name Biotechnology Industry Organization Clien	t Name
LOBBYING ACTIVITY. Select as many codes as necessing engaged in lobbying on behalf of the client during the reprinformation as requested. Attach additional page(s) as needed.	essary to reflect the general issue areas in which the porting period. Using a separate page for each code
15. General issue area code CPT (one per page)	
16. Specific lobbying issues	
- H.R. 1561 United States Patent and Trademark Fee Moderni - H.R. 2391 CREATE Act - H.R. 4754 Commerce, Justice, State Appropriations - Post Grant Opposition - Human Cloning Patent Amendment	zation Act of 2004
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
- House - Department of State - HHS - PTO - US Trade Represeit - NIH	
- Commerce Office of Science Policy	
18. Name of each individual who acted as a lobbyist in this	issue area
Name	Covered Official Position (if applicable)
Sharon Cohen	Vice President, Government Relations
Michael Werner	Chief of Policy
Jennifer Berzok	Director, Government Relations
Libby Solon	Director, Government Relations
Steve Lawton	General Counsel
Lila Feisee	Director, Intellectual Property
Peter Norman	Manager, Government Relations
19. Interest of each foreign entity in the specific issues listed or	n line 16 above ☐ Check if None
Signature Muhy bline	Date 8/16/2004
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Registrant Name Biotechnology Industry Organization Client	Name
LOBBYING ACTIVITY. Select as many codes as nece engaged in lobbying on behalf of the client during the repe information as requested. Attach additional page(s) as neede 15. General issue area code (one per page)	essary to reflect the general issue areas in which the orting period. Using a separate page for each code
(one per page)	
16. Specific lobbying issues	
- S.15 Project Bioshield Act of 2004 - H.R. 4613, S. 2559 Defense Appropriations - H.R. 4454 Ecoterrorism Prevention Act of 2004 - P.L. 108-136 Defense Authorization Act - Biobased Purchasing Policy - Biothreat Countermeasures	
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
- House - FDA - Senate - HHS - Dept of Defense - White House - Dept of Homeland Security - Office of Vice President	
18. Name of each individual who acted as a lobbyist in this i	1
Name Carl Feldbaum	Covered Official Position (if applicable)  President
Sharon Cohen	Vice President, Government Relations
Brent Erickson	Vice President, Industrial & Environmental
L. Val Giddings	Vice President, Food and Agriculture
Steve Lawton	General Counsel
Gillian Woollett	Vice President, Regulatory Affairs
Jennifer Berzok	Director, Government Relations
Michael Werner	Chief of Policy
19. Interest of each foreign entity in the specific issues listed on	line 16 above
Michel John on	8/16/2004
Signature Michael Mamer Chief of Bolica: Filing #e46e21fa-6cb9-4bb4-820c-b58298	Date

Form LD-2 (Rec. 4/03)

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Registrant Name	Biotechnology Industry Organization Client	Name
engaged in lobb information as re	ACTIVITY. Select as many codes as necessing on behalf of the client during the report equested. Attach additional page(s) as neede e area code (one per page)	essary to reflect the general issue areas in which the orting period. Using a separate page for each code d.
16. Specific lobb	pying issues	
- Bioenergy Le - Funding for F - Agricultural F	Research & Development of Advanced Biotech an	d Energy and Chemicals Production
17. House(s) of	Congress and Federal agencies contacted	☐ Check if None
- House - Senate - Dept of Cor - Dept of Ene - Dept of Def	rgy	
18. Name of eac	h individual who acted as a lobbyist in this i	ssue area
	Name	Covered Official Position (if applicable)
Brent Erickson		Vice President, Industrial and Environmental
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19. Interest of each	ch foreign entity in the specific issues listed on	line 16 above
Signature	Muller dlines	Date8/16/04

Michael Warner, Chief of Balling, Filing #e46e21fa-6cb9-4bb4-820c-b5829897fef9 - Page 17 of 44 Printed Name and Title

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Registrant Name Biotechnology Industry Organization Client	Name
LOBBYING ACTIVITY. Select as many codes as nece engaged in lobbying on behalf of the client during the repoinformation as requested. Attach additional page(s) as needed	orting period. Using a separate page for each code
15. General issue area code FOO (one per page)	
16. Specific lobbying issues	
<ul> <li>H.R. 4766 Agriculture Appropriations</li> <li>H.R. 4665 Importation of Safe Food Act of 2004</li> <li>H.R. 4651 To establish an Federal interagency task force to pagricultural biotechnology</li> <li>H.R. 2352 American Horse Slaughter Prevention Act of 2004</li> <li>S. 2546 Genetically Engineered Foods Act</li> <li>Proposed Policy re: Adeventitious Presence</li> </ul>	romote the benifits, safety, and potential uses of
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
- House - Senate - EPA - USDA - FDA  18. Name of each individual who acted as a lobbyist in this i	ssue area
Name	Covered Official Position (if applicable)
L. Val Giddings	Vice President, Food and Agriculture
Mike Phillips	VP, Food and Ag, Science and Reg Affairs
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Signature //www.	Date8/16/2004

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16. Specific lobbying issues	
- H.Res. 252 Expressing the sense of the House of Representa end the European Union's protectionist and discriminatory trade biotechnology	tives supporting the USA in its efforts within the WTO to practices of the past 5 years regarding agricultural
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
- House - Senate - EPA - USDA - FDA	
18. Name of each individual who acted as a lobbyist in this is	ssue area
Name	Covered Official Position (if applicable)
L. Val Giddings	Vice President, Food and Agriculture
Mike Phillips	VP, Food and Ag, Science and Reg Affairs
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19. Interest of each foreign entity in the specific issues listed on	line 16 above
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Signature Muly Renz	Date Date
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Registrant Name Biotechnology Industry Organization Client	t Name	
LOBBYING ACTIVITY. Select as many codes as necessaged in lobbying on behalf of the client during the reprinformation as requested. Attach additional page(s) as needed 15. General issue area code HOM (one per page)	essary to reflect the general issue areas in which the	
16. Specific lobbying issues		
- S. 15 Project Bioshield Act of 2004 - H.R. 4454 Ecoterrorism Prevention Act of 2004 - Biothreat Countermeasures		
17. House(s) of Congress and Federal agencies contacted	☐ Check if None	
- House - White House - Senate - Dept of Defense - USDA - FDA		
18. Name of each individual who acted as a lobbyist in this i	ssue area	
Name	Covered Official Position (if applicable)	
Sharon Cohen	Vice President, Government Relations	
Steve Lawton	General Counsel	
Michael Werner	Chief of Policy	
Jennifer Berzok	Director, Government Relations	
Brent Erickson	Vice President, Industrial and Environmental	
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	_ (	
19. Interest of each foreign entity in the specific issues listed on	line 16 above	
Signature Mulul Leine	Date8/16/04	

Michael Werner, Uniet of Policy

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LOBBYING ACTIVITY. Select as many codes as nece engaged in lobbying on behalf of the client during the repo information as requested. Attach additional page(s) as needed	orting period. Using a separate page for each code	
15. General issue area code (one per page)		
16. Specific lobbying issues		
<ul> <li>H.R. 4682 Stem Cell Research Enhancement Act of 2004</li> <li>H.R. 3960 Stem Cell Replenishment Act of 2004</li> <li>H.R. 4531 Ronald Reagan Memorial Stem Cell Research Act</li> <li>S. 1053 Genetic Nondiscrimination Act of 2003</li> <li>H.R. 3594 Protection for Participants in Research Act of 2003</li> <li>Labor HHS Appropriations Act - Vaccines</li> <li>Clinical Trial Information Disclosure</li> <li>Bayh-Dole - March-in Rights</li> </ul>	of 2004	
17. House(s) of Congress and Federal agencies contacted	☐ Check if None	
- House - Dept of State - Senate - Center for Disease Control - HHS - NIST (Dept of Commerce) - NIH - White House - FDA  18. Name of each individual who acted as a lobbyist in this issue area		
Name	Covered Official Position (if applicable)	
Sharon Cohen	Vice President, Government Relations	
Michael Werner	Chief of Policy	
Michael Losow	Director of Outreach	
Lila Feisee	Director, Intellectual Property	
Jennifer Berzok	Director, Government Relations	
lian Woollett Vice President, Regulatory Affairs		
19. Interest of each foreign entity in the specific issues listed on line 16 above		
Signature / Muful ho	Date 8/16/2004	

Printed Name and Title

Form LD-2 (Rec. 4/03)

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Registrant Name Biotechnology Industry Organization Client	t Name	
LOBBYING ACTIVITY. Select as many codes as necessaged in lobbying on behalf of the client during the reprinformation as requested. Attach additional page(s) as needed 15. General issue area code (one per page)	orting period. Using a separate page for each code	
15. General issue area code (one per page)		
16. Specific lobbying issues		
- NIH Conflict of Interest - FDA Review Practices - Cell, Gene, and Tissue Therapy - Pharmacogenomics - PDUFA Implementation		
17. House(s) of Congress and Federal agencies contacted	☐ Check if None	
- House - Dept of State - Senate - Center for Disease Control - HHS - NIST (Dept of Commerce) - NIH - White House - FDA		
18. Name of each individual who acted as a lobbyist in this	issue area	
Name	Covered Official Position (if applicable)	
Sharon Cohen	Vice President, Government Relations	
Michael Werner	Chief of Policy	
Michael Losow	Director of Outreach	
Lila Feisee <sub>.</sub>	Director, Intellectual Property	
Jennifer Berzok	Director, Government Relations	
Gillian Woollett Vice President, Regulatory Affairs		
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19. Interest of each foreign entity in the specific issues listed or	n line 16 above ☐ Check if None	
Signature Muley Johnson	Date8/16/2004	

Printed Name and Title

Form LD-2 (Rec. 4/03)

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Registrant Name Biotechnology Industry Organization Client	Name	
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16. Specific lobbying issues		
<ul> <li>S. 1950 Medicare Prescription Drug Savings Act of 2003</li> <li>S. 2652, S. 2257, H.R. 3767 Medicare Prescription Drug Savings</li> <li>S. 2343 Medicare Modernization Improvement Act of 2004</li> <li>S. 2667 Medicare Replacement Drug Demonstration Project I.</li> <li>H.R. 2473 Medicare Prescription Drug and Modernization Act</li> <li>S. 222 Medicaid and CHIP Safety Net Preservation Act of 200</li> <li>MMA - Part D Drug Benefit</li> </ul>	mprovement Act of 2004 of 2003	
17. House(s) of Congress and Federal agencies contacted	☐ Check if None	
- House - White House - Senate - HHS - CMS - OMB		
18. Name of each individual who acted as a lobbyist in this i	ssue area	
Name	Covered Official Position (if applicable)	
Carl Feldbaum	President	
Michael Werner	Chief of Policy	
Sharon Cohen	Vice President, Government Relations	
Libby Solon	Director, Government Relations	
Jennifer Berzok	Director, Government Relations	
Peter Norman Manager, Government Relations		
	, ·	
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Signature / Mal hours	Date 8/16/2004	

Michael Warner Chief of Policy Filing #e46e21fa-6cb9-4bb4-820c-b5829897fef9 - Page 29 of 44

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Registrant Name Biotechnology Industry Organization	Client Name	
engaged in lobbying on behalf of the client during the information as requested. Attach additional page(s) as no		
15. General issue area code PHA (one per pa	ge)	
16. Specific lobbying issues		
<ul> <li>- H.R. 4151 Brian Lykins Human Tissue Transplant Safety</li> <li>- H.R. 4790 Drug Importation Promotion and Safety Act</li> <li>- S. 2493 Safe IMPORT Act of 2004</li> <li>- H.R. 3710 To amend the Federal Food, Drug, and Cosm</li> <li>- S. 2307 Reliable Entry for Medicines at Everyday Discou</li> <li>- S. 2328 Pharmaceutical Market Access and Frug Safety</li> <li>- FDA Issues including; Post Marketing, Clinical Trials, Drug</li> </ul>	netic Act with respect to the importation of prescription drugs ints Through Importation with Effective Safeguards Act of 2004 Act of 2004	
17. House(s) of Congress and Federal agencies contacte	d Check if None	
- House - White House - Senate - HHS - FDA - OMB		
18. Name of each individual who acted as a lobbyist in (	this issue area	
Name	Covered Official Position (if applicable)	
Carl-Feldbaum	President	
Michael Werner	Chief of Policy	
Sharon Cohen	Vice President, Government Relations	
Libby Solon	Director, Government Relations	
Jennifer Berzok	Director, Government Relations	
Steve Lawton	General Counsel	
Gillian Woollett	Vice President, Regulatory Affairs	
Wendy Taylor	Director, Regulatory Affairs & Bioethics	
19. Interest of each foreign entity in the specific issues liste	ed on line 16 above	
Signature / Meller here	Date 8/16/2004	

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15. General issue area code PHA (one per page)	
16. Specific lobbying issues	
<ul> <li>H.R. 4151 Brian Lykins Human Tissue Transplant Safety Act</li> <li>H.R. 4790 Drug Importation Promotion and Safety Act</li> <li>S. 2493 Safe IMPORT Act of 2004</li> <li>H.R. 3710 To amend the Federal Food, Drug, and Cosmetic A</li> <li>S. 2307 Reliable Entry for Medicines at Everyday Discounts T</li> <li>S. 2328 Pharmaceutical Market Access and Frug Safety Act o</li> <li>FDA Issues including; Post Marketing, Clinical Trials, Drug Re</li> </ul>	act with respect to the importation of prescription drugs through Importation with Effective Safeguards Act of 2004 of 2004
17. House(s) of Congress and Federal agencies contacted	☐ Check if None
- House - White House - Senate - HHS - FDA - OMB	
18. Name of each individual who acted as a lobbyist in this i	ssue area
Name	Covered Official Position (if applicable)
Lila Feisee	Director, Intellectual Property
Michael Losow	Director of Outreach
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19. Interest of each foreign entity in the specific issues listed on	line 16 above
Signature Muley Takere	Date 8/16/2004

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Registrant Name Biotechnology Industry Organization Clier	nt Name	
LOBBYING ACTIVITY. Select as many codes as necessaged in lobbying on behalf of the client during the reprinformation as requested. Attach additional page(s) as need 15. General issue area code SCI (one per page)	porting period. <b>Using a separate page for each code</b> ed.	
16. Specific lobbying issues		
- H.R. 4149, S. 2384 To amend the Small Business Act to per operating companies or pension plans to participate in the Sm H.R. 4656 Namomanufacturing Investment Act of 2004 - H.R. 4503 Energy Policy Act of 2004	mit business concerns that are owned by venture capital all Business Innovation Research Program	
17. House(s) of Congress and Federal agencies contacted	☐ Check if None	
- House - Senate - SBA - White House		
18. Name of each individual who acted as a lobbyist in this	issue area	
Name	Covered Official Position (if applicable)	
Carl Feldbaum	President	
Sharon Cohen	Vice President, Government Relations	
Morrie Ruffin	Vice President, Bus Dev & Emerging Companies	
Michael Werner	Chief of Policy	
Libby Solon	Director, Government Relations	
Steve Lawton	General Counsel	
Peter Norman	Manager, Government Relations	
Brent Erickson	Vice President, Industrial and Environmental	
19. Interest of each foreign entity in the specific issues listed o	n line 16 above	
Signature Muluf Weine	Date8/16/2004	

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16. Specific lobbying issues		
- H.R. 4149, S. 2384 To amend the Small Business Act to perroperating companies or pension plans to participate in the Small - H.R. 2802 Small Business Reauthorization and Manufacturing	III Business Innovation Research Program	
17. House(s) of Congress and Federal agencies contacted	☐ Check if None	
- House - Senate - SBA - White House  18. Name of each individual who acted as a lobbyist in this	issue area	
Name	Covered Official Position (if applicable)	
Sharon Cohen	Vice President, Government Relations	
Morлie Ruffin	Vice President, Bus Dev & Emerging Companies	
Michael Werner	Chief of Policy	
Libby Solon	Director, Government Relations	
Peter Norman	Manager, Government Relations	
Carl Feldbaum	President	
***************************************	. 1	
19. Interest of each foreign entity in the specific issues listed or	a line 16 above	
Signature Muldhiline	Date8/16/2004	

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Registrant Name Biotechnology Industry Organization Client	Name	
LOBBYING ACTIVITY. Select as many codes as necessing engaged in lobbying on behalf of the client during the repoinformation as requested. Attach additional page(s) as needed 15. General issue area code TAX (one per page)	orting period. Using a separate page for each code	
16. Specific lobbying issues		
<ul> <li>- H.R. 2968, S. 1773 Biotechnology Future Investment Act of 2</li> <li>- H.R. 3574, S. 1890 Stock Option Accounting Reform Act</li> <li>- H.R. 1308 Tax Relief, Simplification and Equity Act of 2003</li> <li>- H.R. 2931 Orphan Drug Tax Credit Act of 2003</li> <li>- H.R. 4520, S. 1637 Jumpstart Our Business Strength (JOBS)</li> </ul>		
17. House(s) of Congress and Federal agencies contacted	☐ Check if None	
- House - IRS - Senate - Treasury - Security & Exchange Commission - White House  18. Name of each individual who acted as a lobbyist in this i	issue area	
	1	
Name	Covered Official Position (if applicable)	
Sharon Cohen	Vice President, Government Relations	
Morrie Ruffin	Vice President, Bus Dev & Emerging Companies	
Michael Werner	Chief of Policy	
Libby Solon	Director, Government Relations	
Peter Norman	Manager, Government Relations	
Michael Losow	Director of Outreach	
19. Interest of each foreign entity in the specific issues listed on	line 16 above	
Signature // Well Weine	Date8/16/2004	

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engaged in lobbying on behalf of the client du information as requested. Attach additional pag  15. General issue area code (on		
- WTO Case on Moratorium in European Union - WTO Case on Tracebility and Labeling - General WTO Issues - Importation Legislation - Trade Related Intellectual Property Agreements - Harmonization Efforts		
17. House(s) of Congress and Federal agencies  - House - EPA - Senate - USi - Executive Office of President - FDA	A DA	
- Executive Office of President - FDA - Executive Office of Vice President - US Patent & Trademark Office - Dept of State - US Trade Representative		
Name	Covered Official Position (if applicable)	
L. Val Giddings	Vice President, Food and Agriculture	
Mike Phillips	VP, Food and Ag, Science & Regulatory Affairs	
Sharon Cohen	Vice President, Government Relations	
	Chief of Policy	
Michael Werner	***************************************	
Michael Werner  Brent Erickson	Vice President, Industrial and Environmental	
	Vice President, Industrial and Environmental  Director, Intellectual Property	

Printed Name and Title	
Form LD-2 (Rec. 4/03)	Page <u>21</u> of

Registrant Name	Biotechnology Industry Organization Client Name					
Information <b>U</b>	Jpdate Page	- Complete ONLY w	where registration infor	matio	n has changed.	
20. Client new addre	SS					-
21. Client new princi	ipal place of business	s (if different from line 20)	)	***********		**
City	***************************************		State/Zip (or Country)	**********		<b>-</b> 1412411
22. New general des	cription of client's b	usiness or activites				
LOBBYIST U			_			
- Sharon C - Matthew - Peter No - Gillian W - Wendy T	Cohen Lyons rman oollett	rted individual who is	s no longer expected to	act as	a lobbyist for the clier	ıt
ISSUE UPDAT 24. General lobby		ously reported that no	longer pertain			
AFFILIATED 25. Add the follo		<del>- · · -</del>		•		
Name			Address		Principal Place of Busin (city and state or count	
						********
26. Name of eacl	n previously repo	rted organization that	is no longer affiliated v	vith th	e registrant or client	
FOREIGN EN		ities	·			<del></del>
27. Add the follo		A 1 T	Principal place of bus	iness	Amount of contribution for lobbying activities	Ov per
27. Add the follo Name		Address	(city and state or cou	ntry)		Clic
		Address		ntry) 		clic
Name	reviously reported (			***************************************		

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