

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**CARTER, JOSEPH L, JR**

2. Address:

8804 CORD CIRCLE, POTOMAC, MD 20854

3. Principal place of business (if different from line 2):

City: Potomac State/Zip(or Country): MD 20854

4. Contact Name: JOSEPH L. CARTER, JR.

Telephone: 3012994357

E-mail (optional): joe.carter@nscorp.com

Senate ID #: 8384-24

House ID #: 33489000

7. Client Name: ☐ Self

**NORFOLK SOUTHERN CORP**

### TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

### INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

#### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Income (nearest \$20,000): 20,000.00

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

#### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Expenses (nearest \$20,000): \_\_\_\_\_

#### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only  
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

H.R. 2764-Division K (H.R. 5576). Transportation, Housing, and Urban Development Act, 2008. Supported funding for FRA, R&D, Positive Train Control, RRIF, Amtrak, and projects of national significance and sought amendments to sec. 193 regarding solid waste.  
H.R. 2764, Division E. (H.R. 2638) Department of Homeland Security Appropriation Act, 2008. Monitored bill.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CAW/ (one per page)

16. Specific lobbying issues:

S. 1499, Marine Emissions Reduction Act. Monitored bill to determine scope of coverage. S. 2191, America's Climate Security Act of 2007. Monitored bill on impact on coal and development of clean coal , and to promote positive environmental attributes of railroads.

17. House(s) of Congress and Federal agencies contacted:  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CHM (one per page)

16. Specific lobbying issues:

H.R. 1530. Chemical Facility Security Improvement Act of 2007. Section 2. Monitored section (a) (2)'s definition of chemical security.

17. House(s) of Congress and Federal agencies contacted:  
HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

H.R. 1300, Program for Real Energy Security Act, Opposed Sec. 513 requiring freight rail to provide access for commuter rail. H.R. 6, Energy Independence & Security Act. Sought to delete or amend transportation of renewable fuels study. H.R. 370 & S. 155, Coal to Liquid Promotion Act and related bills. Monitored and generally supported legislation to promote coal-to-liquid activities.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

H.R. 1. Implementation of the 9-11 Commission Recommendation. Sec. 15. Sought changes in preemption (sec. 1528), background checks ( sec. 1522) and routing (sec. 1551) provisions. Similar issues in H.R. 1401, S. 184. Surface Transportation & Rail Security Act. Title I. Sections 109-11. Sought amendments.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R. 2761, S. 2285. Terrorist Risk Insurance Act Extension. Supported.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LAW (one per page)

16. Specific lobbying issues:

H.R. 1. 9-11 Commission Implementation Act. Section 1526. Supported section allowing railroad police to enforce on the property of another railroad.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

H.R. 1650, S. 772. Railroad Antitrust Enforcement Act. Opposed

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ROD (one per page)

16. Specific lobbying issues:

H.R. 3 (PL 109-59): SAFETEA-LU. Supported in 2005 and continued monitoring implementation in 2007, particularly with respect to projects of national significance.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RRR (one per page)

16. Specific lobbying issues:

H.R. 953 & S. 2125. Railroad Competition and Service Improvement Act. Opposed bills. S. 294. Passenger Rail Investment and Improvement Act. Sec. 208-09. Generally supported but opposed original provisions regarding non-Amtrak access to freight lines and performance/penalty provisions on host railroads for Amtrak service. No introduced bill. Support proposals to limit railroad liability for transporting TIH materials.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Surface Transportation Board (STB)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

S. 1125 & H.R. 2116, Freight Railroad Infrastructure Capacity Expansion Act of 2007. Supported. S. 881, H.R. 1584, Short Line Railroad Investment Act of 2007. Supported.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: WAS (one per page)

16. Specific lobbying issues:

S. 719, H.R. 1248. Clean Railroads Act of 2007. Monitored bills. S. 1889, Title VI, Sec. 601 & H.R. 2095, Sec. 617. Clarification of Federal jurisdiction over solid waste facilities. Sought amendments.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 06, 2008

Printed Name and Title: JOSEPH L. CARTER, JR., CONSULT -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE      Date: Feb 06, 2008

Printed Name and Title: -