

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE SENATE
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <p style="text-align: center;">Alliance of American Insurers</p>			
2. Address <input type="checkbox"/> Check if different than previously reported <p style="text-align: center;">1211 Conn. Ave. NW, Suite 400, Washington DC 20036</p>			
3. Principal Place of Business (if different from line 2) City: _____ State/zip (or Country) _____			
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
David M. Farmer	(202) 822-8811		30322000
7. Client Name <input type="checkbox"/> Self			6. House ID #
			30322000

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-Dece

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date 12/31/03 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p style="text-align: center;">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p style="text-align: center;">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this report period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ <u>100,000.00</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate exp accounting method. See instructions for description of opt</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(t) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature _____ Date _____

Printed Name and Title David M. Farmer, Senior Vice President, Federal Affairs

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Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific lobbying issues

Highway Safety funding issues contained in the Department of Transportation Appropriations legislation.
15 passenger vans
seat belts
competitive auto parts

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
Department of Transportation

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

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Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

General environmental liability issues
Asbestos liability--S 1125 and related asbestos liability legislation

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
EPA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

00000463055

Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

Issues related to OSHA reform ergonomics

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
OSHA
Department of labor

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	
Keith D. Lessner	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title David M. Farmer, Senior Vice President, Federal Affairs

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Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code HOU (one per page)

16. Specific lobbying issues

Hud utilization of funding to engage in insurance related studies
mold

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
HUD

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title David M. Farmer, Senior Vice President, Federal Affairs

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Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

Funding of highway safety issues
General truck and auto safety issues
Hazmat transportation

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
DOT
NHTSA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title David M. Farmer, Senior Vice President, Federal Affairs

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Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each doc information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

General health care issues as they relate to the property/casualty insurance industry
Taxation of the property/casualty industry
Flood insurance
mitigation of natural hazard impacts
TRIA and Patriot Act implementation
Mold and asbestos related liability issues

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
Dept. of Treasury
IRS
FEMA (Dept of Homeland Security)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	
Lamar Whitman	
Lenore Marema	
Roger Kenney	
Rita Nowak	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

Continuing implementation of Gramm/Leach/Bliley Financial Services Modernization Act
Optional federal charter as it relates to the property/casualty industry
TRIA and Patriot Act Implementation
Insurance regulatory modernization
Fair Credit Reporting Act Reauthorization
Flood Insurance program and reauthorization

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
Dept. of Treasury
FTC

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	
Lamar Whitman	
Lenore Marema	
Rita Nowak	
Lynn Knauf	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

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Registrant Name Alliance of American Insurers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

Class Action Reform Legislation S 274, HR1115
Medical Malpractice Reform proposals
Asbestos Liability reform --- S 1125

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature David M. Farmer Date 2-11-04.

