

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE SENATE

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page.

1. Registrant Name Covington & Burling			
2. Address <input type="checkbox"/> Check if different than previously reported. 1201 Pennsylvania Avenue, N.W.			
3. Principal Place of Business (if different from line 2)			
City: Washington		State/Zip (or Country) DC/2000	
4. Contact Name Roderick A. DeArment	Telephone 202-662-5900	Email (optional) rdearment@cov.com	5. Senate ID # 11195-366
7. Client Name <input type="checkbox"/> Self John Hancock Financial Services, Inc.			6. House ID # 31827019

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) ☐ OR Year End (July 1-December 31) ☐9. Check if this filing amends a previously filed version of this report ☐10. Check if this is a Termination Report ☐ ⇒ Termination Date _____ 11. No Lobbying Activity ☐**INCOME OR EXPENSES** - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>120,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client.)</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDB definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 of the Internal Revenue Code</p>
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Signature _____

Date February 14, 2004

Printed Name and Title

Roderick A. DeArment

DC: 599447-5

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Servi
Inc.**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BANK (one per page)

16. Specific lobbying issues

Bankruptcy Reform Bill

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____
Printed Name and Title **Roderick A. DeArment**

Date February 14, 2004

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Servi
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LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code INS (one per page)

16. Specific lobbying issues

**Privacy legislation and use of Social Security numbers.
Legislation to create a Federal terrorism reinsurance program.**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives
United States Senate
Department of Treasury**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____

Date February 14, 2004

Printed Name and Title

Roderick A. DeArment

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Servi
Inc.**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code **LBR** (one per page)

16. Specific lobbying issues

Long Term Care Insurance Program for Federal Workers.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives
United States Senate
Office of Personnel Management**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

19. Interest of each foreign entity in the specific issues listed on line 16 above

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15. General issue area code **TAX** (one per page)

16. Specific lobbying issues

Above-the-line deduction for long-term care insurance.

Permitting long-term care insurance to be part of cafeteria plans.

Permitting 401(k) assets to be used to purchase long term care insurance.

Legislation to repeal the estate tax.

Capital gains treatment for annuities.

Tax treatment of stock options.

Tax treatment of COLI.

Tax treatment of split dollar life.

Tax rules permitting life/non-life consolidation.

Tax treatment of deferred compensation.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives

United States Senate

Department of Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____
Printed Name and Title

Date February 14, 2004

Roderick A. DeArment

Registrant Name

Covington & Burling

Client Name

**John Hancock Financial Servi
Inc.**

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15. General issue area code AGR (one per page)

16. Specific lobbying issues

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

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Registrant Name **Covington & Burling**Client Name **John Hancock Financial Servi
Inc.**

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15. General issue area code FIN (one per page)

16. Specific lobbying issues

Legislation restricting loans to corporate officers and split dollar life insurance policies.

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

John C. Dugan

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____
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Date February 14, 2004

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15. General issue area code RET (one per page)

16. Specific lobbying issues

Legislation on ERISA rules for investment advice to plan participants.

Legislation on trading during blackout period, company stock in plans and operation of defined contribution plans.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives
United States Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____

Date February 14, 2004

Printed Name and Title

Roderick A. DeArment

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

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15. General issue area code ENG (one per page)

16. Specific lobbying issues

Energy bill provision affecting PURPA

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives
United States Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

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15. General issue area code TOR (one per page)

16. Specific lobbying issues

Legislation related to asbestos litigation

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

United States Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

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15. General issue area code ACC (one per page)

16. Specific lobbying issues

Revision of Financial Accounting Standards Board's FIN 46

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives
United States Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Roderick A. DeArment

Joan L. Kutcher

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Date February 14, 2004