Clerk of the House of Representatives Secretary of the Senate Legislative Resource Center B 106 Cannon Building Washington, DC 20515

Office of Public Records 232 Hart Building Washington, DC 20510

SECRETARY OF THE SENAT

LOBBYING REPORT

04 FEB 17 AM 11: 31

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page.

1. Desistant Nome	
Registrant Name Covington & Burling	
2. Address Check if different than previously reported. 1201 Pennsylvania Avenue, N.W.	
3. Principal Place of Business (if different from line 2)	
City: Washington	State/Zip (or Country) DC/2000
4. Contact Name Telephone Example Roderick A. DeArment 202-662-5900 rd	mail (optional) 3. Senate 1D # learment@cov.com 11195-366
7. Client Name Self John Hancock Financial Services, Inc.	6. House ID # 31827019
TYPE OF REPORT 8. Year 2003 Midyear (January	y 1-June 30) OR Year End (July1-December 3
9. Check if this filing amends a previously filed version	of this report
10. Check if this is a Termination Report ☐ ⇒ Term	ination Date 11. No Lobbying Acti
INCOME OR EXPENSES - Complete Either L	ine 12 OR Line 13
12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for reporting period were:
Less than \$10,000	Less than \$10,000
\$10,000 or more \boxtimes \Rightarrow \$_120,000 \\ Income (nearest \$20,000)	\$10,000 or more
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client.)	14. REPORTING METHOD. Check box to expense accounting method. See instructi description of options.
chity for 1000ying activities on octian of the enemy	Method A. Reporting amounts using LD/ definitions only
	Method B. Reporting amounts under sect 6033(b)(8) of the Internal Rev
	Code Method C. Reporting amounts under 162 Internal Revenue Code

Signature		Date _	February 14, 2004
Printed Name and Title	Roderick A. DeArment		

DC: 599447-5

Covington & Burling	Client Name	John Hancock Financial Servi Inc.
n lobbying on behalf of the client mation as requested. Attach addit	des as necessary to during the reportin ional page(s) as nee	g period. Using a separate page eded.
ing issues		
m Bill		
ngress and Federal agencies conta	acted	Check if None
		cial Position (if applicable)
	Covered Offi	ciai Fosition (ii applicable)
h foreign entity in the specific iss	ues listed on line 16	above \(\sum \text{Check if Nc}
	CTIVITY. Select as many con lobbying on behalf of the client mation as requested. Attach additionate a code BANK ing issues m Bill individual who acted as a lobbyis Name ment	CTIVITY. Select as many codes as necessary to n lobbying on behalf of the client during the reporting mation as requested. Attach additional page(s) as necessary area code BANK (one per page) ing issues m Bill ingress and Federal agencies contacted individual who acted as a lobbyist in this issue area Name Covered Office

Signature _____ Date <u>February 14, 2004</u>
Printed Name and Title **Roderick A. DeArment**

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servi Inc.
registrant engaged i code, provide inform	CTIVITY. Select as many con lobbying on behalf of the client mation as requested. Attach additures code	during the reportin ional page(s) as nee	reflect the general issue areas in wg period. Using a separate page eded.
	ing issues and use of Social Security num te a Federal terrorism reinsura		
17. House(s) of Co House of Represer United States Sena Department of Tre	nte	acted	☐ Check if None
18. Name of each	individual who acted as a lobbyis Name		icial Position (if applicable)
Roderick A. DeAr		Covered Off	icial I oblicion (ii apprication)
Joan L. Kutcher			
19. Interest of eac	h foreign entity in the specific iss	ues listed on line 10	6 above ⊠ Check if No

Signature		_ Date _	February 14, 2004	
Printed Name and Title	Roderick A. DeArment			

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servi Inc.
registrant engaged in code, provide inform	CTIVITY. Select as many code a lobbying on behalf of the client denation as requested. Attach additional code <u>LBR</u>	es as necessary to uring the reporting anal page(s) as nee	g period. Using a separate page
16. Specific lobbyi Long Term Care In	ng issues nsurance Program for Federal W	orkers.	
17. House(s) of Con House of Represen United States Sena Office of Personnel	te	ted	Check if None
18. Name of each i	individual who acted as a lobbyist i	n this issue area	
	Name	Covered Offi	cial Position (if applicable)

Signature _____ Date ___February 14, 2004
Printed Name and Title Roderick A. DeArment

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servi
registrant engaged in code, provide inform	CTIVITY. Select as many code lobbying on behalf of the client dunation as requested. Attach addition rea code	aring the reporting hal page(s) as need	g period. Using a separate page
Permitting long-termitting 401(k) and Legislation to reperchant Capital gains treatment of streatment of Capital treatment of Streatment of St	uction for long-term care insurant care insurance to be part of cassets to be used to purchase long al the estate tax. ment for annuities. COLI.	feteria plans.	ance.
17. House(s) of Co. House of Represen United States Sena Department of Tre	te	ted	☐ Check if None
18. Name of each	individual who acted as a lobbyist i	n this issue area	
	Name	Covered Off	icial Position (if applicable)
Roderick A. DeAr Joan L. Kutcher	ment		
19. Interest of eac	h foreign entity in the specific issue	s listed on line 10	5 above \(\overline{\times}\) Check if No

Signature		Date _	February 14, 2004
Printed Name and Title	Roderick A. DeArment		

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servi
registrant engaged i code, provide inform	CTIVITY. Select as many coden lobbying on behalf of the client demation as requested. Attach additionarea codeAGR_	es as necessary to during the reporting onal page(s) as nee	reflect the general issue areas in w g period. Using a separate page
16. Specific lobby	ing issues		
	ongress and Federal agencies contac		Check if None
18. Name of each	individual who acted as a lobbyist		
	Name	Covered Offi	icial Position (if applicable)
Roderick A. DeAr Joan L. Kutcher	ment		
19. Interest of eac	h foreign entity in the specific issue	es listed on line 16	5 above \(\infty\) Check if No

Signature _____ Date <u>February 14, 2004</u>
Printed Name and Title **Roderick A. DeArment**

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servi Inc.
registrant engaged i	CTIVITY. Select as many co	des as necessary to during the reporting	reflect the general issue areas in vg period. Using a separate page eded.
15. General issue	area code <u>FIN</u>	_ (one per page)	
16. Specific lobby	ving issues		
Legislation restric	ting loans to corporate officers	and split dollar life	e insurance policies.
17. House(s) of Co	ongress and Federal agencies conta	acted	Check if None
18. Name of each	individual who acted as a lobbyis	t in this issue area	
	Name		icial Position (if applicable)
Roderick A. DeA	rment		
T T T74-1			
John C. Dugan			
	_	***************************************	
19. Interest of each	ch foreign entity in the specific iss	ues listed on line 16	5 above ⊠ Check if No

Signature	<u></u>	 Date	Februar	y 14, 2004	<u> </u>
Printed Name and Title	Roderick A. DeArment	<u></u>			

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servi Inc.
registrant engaged i	CTIVITY. Select as many con lobbying on behalf of the client mation as requested. Attach addi	odes as necessary to turing the reporting	reflect the general issue areas in wage period. Using a separate page eded.
15. General issue	area code <u>RET</u>	(one per page)	
16. Specific lobby Legislation on ER Legislation on trac plans.	ISA rules for investment advice	e to plan participan ompany stock in pla	ts. ins and operation of defined con
17. House(s) of Co House of Represer United States Sens		tacted	Check if None
18. Name of each	individual who acted as a lobbyi	st in this issue area	
	Name	Covered Off	icial Position (if applicable)
Joan L. Kutcher			
19. Interest of each	ch foreign entity in the specific is	sues listed on line 16	5 above 🔀 Check if No

Signature		Date _	February 14, 2004
Printed Name and Title	Roderick A. DeArment		

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servic Inc.
registrant engaged i code, provide inform	CTIVITY. Select as many control of the clien mation as requested. Attach addinger code	t during the reporting tional page(s) as nee	reflect the general issue areas in w g period. Using a separate page eded.
10. Conorm 10000			
16. Specific lobby	ing issues		
Energy bill provisi	ion affecting PURPA		
17. House(s) of Co	ongress and Federal agencies con	racted	Check if None
House of Represer United States Sena			
Office States Sent	•••		
18 Name of each	individual who acted as a lobbyi	st in this issue area	
10. Tunio of out.	Name		icial Position (if applicable)
Roderick A. DeAr	ment		
Joan L. Kutcher			
			
19. Interest of eac	ch foreign entity in the specific is	sues listed on line 16	5 above 🔀 Check if No

Signature		 Date _	February 14, 2004	
Printed Name and Title	Roderick A. DeArment	 		

Registr	rant Name	Covington & Burling	Client Name	John Hancock Financial Servi Inc.
registra code, p	ant engaged i provide infor		during the reporting ional page(s) as nee	reflect the general issue areas in wag period. Using a separate page ded.
•	pecific lobby ation related	ing issues I to asbestos litigation		
17. H	ouse(s) of Co	ngress and Federal agencies conta	acted	Check if None
United	ł States Sena	ate		
18. N	lame of each	individual who acted as a lobbyist	t in this issue area	
n . J	rick A. DeAr	Name	Covered Offi	cial Position (if applicable)
	L. Kutcher	ment		
19. Ii	nterest of eac	h foreign entity in the specific issu	ues listed on line 16	above 🛭 Check if No

Signature _____ Date ___February 14, 2004
Printed Name and Title Roderick A. DeArment

Registrant Name	Covington & Burling	Client Name	John Hancock Financial Servi Inc.
registrant engaged i	CTIVITY. Select as many con lobbying on behalf of the client mation as requested. Attach additional control of the client mation as requested.	during the reportin	reflect the general issue areas in w g period. Using a separate page eded.
15. General issue a	area code <u>ACC</u>	(one per page)	
16. Specific lobby	ing issues		
Revision of Financ	ial Accounting Standards Boar	d's FIN 46	
17. House(s) of Co	ngress and Federal agencies cont	acted	☐ Check if None
House of Represer			
18. Name of each	individual who acted as a lobbyis	st in this issue area	
	Name	Covered Off	icial Position (if applicable)
Roderick A. DeAr Joan L. Kutcher	ment		
Joan L. Rutcher			
19. Interest of eac	h foreign entity in the specific iss	ues listed on line 10	of above ⊠ Check if No
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Signature Date February 14, 2004
Printed Name and Title Roderick A. DeArment