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AUG 14 AM 10:46  
*Brown-Forman Corporation*

P.O. BOX 1080 • LOUISVILLE, KY 40201 • (502) 774-7152 • FAX (502) 774-6726

MARK H. SMITH  
ASSISTANT VICE PRESIDENT  
DIRECTOR OF GOVERNMENT RELATIONS  
AND PUBLIC POLICY

August 11, 2000

**VIA FEDERAL EXPRESS**

Secretary of the Senate  
Office of Public Records  
272 Hart Building  
Washington, DC 20510

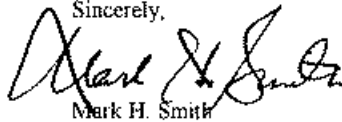
✓ RE: Lobbying Report – Midyear/January 1-June 30, 2000-08-11  
Brown-Forman Corporation

Dear Sir or Madam:

Pursuant to the Lobbying Disclosure Act of 1995, please find enclosed the midyear (January 1-June 30, 2000) Lobbying Report of Brown-Forman Corporation. I am herewith filing an original with your office. Please have the copy filed-stamped with all recording data and returned in the enclosed self-addressed stamped envelope.

If you have any questions, please give me a call

Sincerely,



Mark H. Smith

MHS/nls

Enclosures

Clerk of the House of Representatives  
 Legislative Resource Center  
 B-106 Cannon Building  
 Washington, DC 20515

Secretary of the Senate  
 Office of Public Records  
 232 Hart Building  
 Washington, DC 20510

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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <u>BROWN-FORMAN CORPORATION</u>			
2. Address <input type="checkbox"/> Check if different than previously reported <u>P. O. Box 1080</u>			
3. Principal Place of Business (if different from line 2) City: <u>Louisville</u> State/Zip (or Country) <u>KY 40201-1080</u>			
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
<u>Mark H. Smith</u>	<u>(502) 774-7152</u>	<u>Mark.H.Smith@b-f.com</u>	<u>7213-12</u>
7. Client Name <input checked="" type="checkbox"/> Self	6. House ID # <u>32516000</u>		

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p style="text-align: center;"><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p style="text-align: center;"><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature: *Mark H. Smith*

8/11/2000

Printed Name and Title Mark H. Smith, AVP, Director of Government Relations and Public Policy

Registrant Name Brown-Forman Corporation Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ADV (one per page)

16. Specific lobbying issues

S.2900, Treasury and General Government Appropriations Act, 2001.R.R. 4871, Treasury and General Government Appropriations Act 2001. Possible provision to expand ONDCP's jurisdiction.

Made contacts in support of Senators signing a letter urging the advertising industry to participate in a program for third-party review of beverage alcohol advertising.

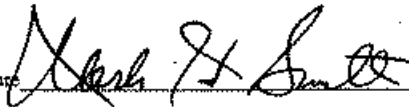
17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Mark H. Smith		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/11/2000  
Printed Name and Title Mark H. Smith, AVP, Director of Government Relations and Public Policy

Registrant Name Brown-Forman Corporation Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Made contacts in support of the Department of Agriculture revising its proposed rule to permit wines made from organically-grown grapes to continue to be labeled as made from such grapes when sulfur dioxide is added during the wine-making process.

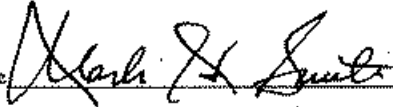
17. House(s) of Congress and Federal agencies contacted  Check if None

Department of Agriculture  
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Mark H. Smith		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/11/2000  
Printed Name and Title Mark H. Smith, AVP, Director of Government Relations and Public Policy

Registrant Name Brown-Forman Corporation Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Monitor House and Senate efforts to create a replacement tax for foreign sales corporation tax.

Monitor the Advisory Commission on Electronic Commerce tax proposals on internet taxes. Educate legislators about Brown-Forman's opposition to increased Federal Excise Taxes and, particularly, in support of preserving the Internal Revenue Code's Section 5010.

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Mark H. Smith		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Mark H. Smith* Date 8/11/2000  
Printed Name and Title Mark H. Smith, AVP, Director of Government Relations and Public Policy

Registrant Name Brown-Forman Corporation Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

S.2115 (Sen. Baucus) China World Trade Organization Compliance Act. Referred to Senate Finance Committee 2-29-00. Made contacts in support of passage of China permanent normal trade relations legislation.

Made contacts regarding outlook for settling trade dispute with Australia over subsidized leather exports to U.S.

Sought administration assistance regarding proposed Taiwanese and Chinese labeling standards for whiskey.

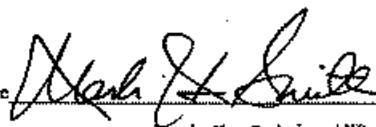
17. House(s) of Congress and Federal agencies contacted  Check if None

Department of State  
House of Representatives  
USTR

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Mark H. Smith		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/11/2000  
Printed Name and Title Mark H. Smith, AVP, Director of Government Relations and Public Policy

Registrant Name Brown-Forman Corporation Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature  Date 8/11/2000

Printed Name and Title Mark H. Smith, AVP, Director of Government Relations and Public Policy