

00 AUG 14 PM 1:14

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| | | | |
|--|--|----------------------------------|---|
| 1. Registrant Name Alcalde & Fay | | | |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 2111 Wilson Boulevard Suite 850 City Arlington State/Zip (or Country) VA 22201 USA | | | |
| 3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____ | | | |
| 4. Contact Name Louis A. Bafalis | | Telephone 703-841-0626 | E-mail (optional) bafalis@alcalde-fay.com |
| | | | 5. Senate ID # 818-645 |
| 7. Client Name <input type="checkbox"/> Self Stevens Institute of Technology | | | 6. House ID # 31771036 |

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report
10. Check if this is a Termination Report >> Termination Date _____ 11. No Lobbying Activity

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13 | |
|--|--|
| <p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$40,000.00</u> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |

Signature *Louis A. Bafalis* Date 8/14/00

Printed Name and Title Louis A. Bafalis - Consultant Page 1 of 3

Client Name: Alcala & Fay
 Client Name: Stevens Institute of Technology

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)
 16. Specific Lobbying issues
Man Tech Programs (Department of Defense)
Laboratory for business intervention funding

17. House(s) of Congress and Federal agencies contacted Check if None
Department of Defense
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|--------------------------|---|-----------|
| <u>Bafalis, Louis A.</u> | | <u>No</u> |
| <u>Platt, Angela</u> | | <u>No</u> |
| <u>Jim Davenport</u> | | <u>YS</u> |
| | | |
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| | | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature: Louis A. Bafalis Date: 8/14/00
 Printed Name and Title: Louis A. Bafalis - Consultant Page 2 of 3

Registrant Name: Alcalde & Fay
 Client Name: Stevens Institute of Technology

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ECN (one per page)

16. Specific Lobbying issues
Economic Development Agency Reauthorization
 FY 2004 VA-RUD Appropriations

17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|--------------------------|---|------------|
| <u>Alcalde, Hester</u> | | <u>No</u> |
| <u>Bafalis, Louis A.</u> | | <u>No</u> |
| <u>Jim Downport</u> | | <u>Yes</u> |
| | | |
| | | |
| | | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Louis A. Bafalis* Date 8-14-00
 Printed Name and Title Louis A. Bafalis - Consultant Page 3 of 3