

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE HOUSE  
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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>SAP America, Inc.</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1300 Pennsylvania Ave., NW - Washington, D.C. 20004</b>			
3. Principal Place of Business (if different from line 2)  City: _____ State/zip (or Country) _____			
4. Contact Name <b>Ulrich Werner</b>	Telephone <b>(202) 312-3572</b>	E-mail (optional) <b>ulrich.werner@sap.com</b>	5. Senate ID # <b>60151-12</b>
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # <b>3536100</b>

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p style="text-align: center;"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p style="text-align: center;"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>440,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input checked="" type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033 Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) Internal Revenue Code</p>
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Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Ulrich Werner, Vice President Public Affairs

LD-2 (REV. 4/03)

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Registrant Name SAP America, Inc. Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each to information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Appropriations

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ulrich Werner	
Kevin Cooper	
Jovita Wenner	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

SAP AG, Walldorf, Germany; Corporate parent organization

Signature Ulrich Werner Date 07/07/2004

Printed Name and Title

Orion Venner, Vice President Public Affairs

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Page 2



Printed Name and Title Ulrich Werner, Vice President Public Affairs

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Registrant Name SAP America, Inc. Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which ~~it~~ engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each to information as requested. Attach additional page(s) as needed.

15. General issue area code GOV (one per page)

16. Specific lobbying issues

Information Technology

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ulrich Werner	
Kevin Cooper	
Jovita Wenner	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

SAP AG, Walldorf, Germany; Corporate parent organization

Signature Ulrich Werner Date 07/07/2004

Printed Name and Title Dirich Werner, Vice President Public Affairs

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Registrant Name SAP America, Inc. Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which it engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each item of information as requested. Attach additional page(s) as needed.

15. General issue area code HOM (one per page)

16. Specific lobbying issues

Information Systems Architecture

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate  
Department of Homeland Security

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ulrich Werner	
Kevin Cooper	
Jovita Wenner	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

SAP AG, Walldorf, Germany; Corporate parent organization

Signature Ulrich Werner Date 07/07/2004



00000671508

Registrant Name SAP America, Inc. Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which it engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code SCI (one per page)

16. Specific lobbying issues

Information Technology  
Global Technology Issues

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ulrich Werner	
Kevin Cooper	
Jovita Wenner	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

SAP AG, Walldorf, Germany; Corporate parent organization

Signature Ulrich Werner Date 07/07/2004



00000671509

Registrant Name SAP America, Inc. Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)


26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, affiliated organization

Signature  Date 07/07/2004

