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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>BROWN AND COMPANY, INC.</b>	
2. Address <input type="checkbox"/> Check if different than previously reported <b>600 PENNSYLVANIA AVENUE, S.E. SUITE 304</b>	
3. Principal Place of Business (if different from line 2) City: <b>WASHINGTON DC</b> State/Zip (or Country) <b>20003</b>	
4. Contact Name Telephone E-mail (optional) <b>FRANKLIN W. LOSEY (202-544-9614)</b>	5. Senate ID # <b>7177-00024</b>
7. Client Name <input type="checkbox"/> Self <b>BIRD JOHNSON COMPANY</b>	6. House ID # <b>33573003</b>

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<b>12. Lobbying Firms</b> INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>13. Organizations</b> EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000) <b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature *Cynthia L. Brown* 1-22-01  
Printed Name and Title CYNTHIA L. BROWN, PRESIDENT

Registrant Name BROWN AND COMPANY, INC Client Name BIRD JOHNSON COMPANY

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

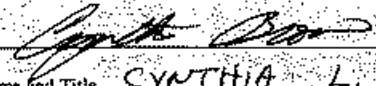
16. Specific lobbying issues DEFENSE AUTHORIZATION AND APPROPRIATION BILLS. (FUNDING FOR DOD PROGRAMS.)

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>CYNTHIA L. BROWN</u>		<input type="checkbox"/>
<u>HUGH N. JOHNSTON</u>		<input type="checkbox"/>
<u>FRANKLIN W. ROSEY</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 1-22-01  
Printed Name and Title CYNTHIA L. BROWN, PRESIDENT