

Clerk of the House of Representatives
Legislative Resource Center
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Washington, DC 20515

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Office of Public Records
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Washington, DC 20510

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|--|---------------------------|-------------------|-----------------------------|
| 1. Registrant Name Balzano Associates, Inc. | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 5411-F Backlick Road, Springfield, VA 22151 | | | |
| 3. Principal Place of Business (if different from line 2) City: Arlington State/Zip (or Country) 22209 | | | |
| 4. Contact Name Becky Howser | Telephone 703/256-7931 | E-mail (optional) | 5. Senate ID # 524400036 |
| 7. Client Name <input type="checkbox"/> Self Lockheed Martin Corporation | | | 6. House ID # 30818002 |

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) OR Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____ 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| | |
|---|--|
| <p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p> |
|---|--|

Signature

Michael J. Balzano

Printed Name and Title Michael P. Barrow, Jr., President

LD-2 (REV. 6/98)

P.

Registrant Name Balzano Associates, Inc. Client Name Lockheed Martin Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues



17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------------|---|
| Michael P. Balzano, Jr. | |
| Ruthanne Goodman | |
| Janel Vermeulen | |
| Nancy J. Limauro | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Michael P. Balzano Date 8/6/02

Printed Name and Title Michael R. Balzano, Jr., President

Form LD-2 (Rev. 6/98)

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