Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

Secretary of the Senate Received: Aug 08, 2007

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page 1. Registrant Name: HIGHMARK, INC 2. Address: 1800 CENTER STREET, CAMP HILL, PA 17089 3. Principal place of business (if different from line 2): 4. Contact Name: TONI THEIS Telephone: 7173023977 E-mail (optional): toni.theis@highmark.com Senate ID #: 18238-12 House ID #: 7. Client Name: X Self TYPE OF REPORT 8. Year 2007 Midyear (January 1 - June 30): X OR Year End (July 1 - December 31): 9. Check if this filing amends a previously filed version of this report: 10. Check if this is a Termination Report:

=> Termination Date: 11. No Lobbying Activity: 🔲 INCOME OR EXPENSES Complete Either Line 12 OR Line 13 12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000: \$10,000 or more: => Income (nearest \$20,000); Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). 13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000: -\$10,000 or more: X => Expenses (nearest \$20,000): 142,899.00 14. Reporting Method. Check box to indicate expense accounting method. See instructions for description of options.

Method A. Reporting amounts using LDA definitions only

Method B. Reporting amounts under section 5033[b](8) of the Internal Revenue Code
Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

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LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: BUD (one per page)
- 16. Specific lobbying issues:

HR3043 and S1710 "HHS Appropriations Act, 2008" sections pertaining to Medicare Contractor funding; Medicare Advantage funding; and SCHIP Reauthorization funding.

17. House(s) of Congress and Federal agencies contacted: Centers For Medicare and Medicaid Services (CMS) HOUSE OF REPRESENTATIVES Health & Human Services, Dept of (HHS) SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ENGLERT, GREGORY P. Covered Official Position (if applicable): N/A Name: WARFEL, MICHAEL Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: HCR (one per page)
- 16. Specific lobbying issues:

Antitrust and Health Insurance Reform: S618 "Insurance Industry Competition Act of 2007" Health Information Technology Standards; Electronic Health Records; ICD10 Implementation: HR1368 "Personalized Health Information Act of 2007"; S1693 and S1783 "Wired for Health Care Quality Act" Insurance Market Reform; Association Health Plans; Uninsured: S1019 "Health Care Choice Act of 2007" Genetic Non-discrimination: HR493 and S358 "Genetic Information Nondiscrimination Act of 2007" Mental Health Parity: HR1424 "Paul Wellstone Mental Health and Addiction Equity Act of 2007" and S558 "Mental Health Parity Act of 2007" Health Savings Accounts/Medical Savings Accounts; SCHIP Reauthorization; Transparency — See attached addendum for General Lobbying Issue Area: HCR - Healthcare

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES Health & Human Services, Dept of (HHS) SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ENGLERT, GREGORY P. Covered Official Position (if applicable): N/A Name: WARFEL, MICHAEL Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: MMM (one per page)
- 16. Specific lobbying issues:

Medicare; Medicare Advantage; Medicare Part D; and HR2184 "To amend the Medicare Prescription Drug, Improvement, and Modernization Act of 2003..."

17. House(s) of Congress and Federal agencies contacted: Centers For Medicare and Medicaid Services (CMS) HOUSE OF REPRESENTATIVES Health & Human Services, Dept of (HHS) SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ENGLERT, GREGORY P.
Covered Official Position (if applicable): N/A
Name: WARFEL, MICHAEL
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

Reauthorization of the Trade Adjustment Act - parts pertaining to the Health Care Tax Credit BCBS Tax provisions

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ENGLERT, GREGORY P.
Covered Official Position (if applicable): N/A
Name: WARFEL, MICHAEL
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

Signature: ON FILE Date: Aug 08, 2007

Printed Name and Title: MICHAEL G. WARFEL, VICE PRESIDENT, GOVERNMENT AFFA -

Information Update Page:

Complete ONLY where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Aug 08, 2007

Printed Name and Title: -