

GMA Int'l, Inc  
Mark Center, Suite 1150  
4900 Seminary Rd  
Alexandria, Va  
22311-1811

# GMA, INC

TEL 703 250-0916

SECRETARY OF THE SENATE  
00 OCT -5 PM 2:20  
gmaabc@ab2000

Export/Import Trading & Int'l Business Development Company  
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October 1st, 2000

SECRETARY OF THE SENATE  
00 OCT -5 PM 2:20

✓ Secretary of the Senate  
Office of Public Records  
232 Hart Building  
United States Senate  
Washington, D. C. 20510-7116

Clerk of the House of Representatives  
Legislative Resource Center  
B-100 Cannon Building  
House of Representatives  
Washington, D. C. 20515-6601

Ref: Senate Lobbyist ID: 52856-12 (Edward C O'Connor)  
Ref: House Lobbyist ID: 34911000 (Edward C O'Connor)

Subject: January-June 2000 Semiannual Report

1. This letter forwards said referenced Subject Report.
2. This is my first year as a Lobbyist. I am still on my learning curve. My impression was that since I made less than \$10,000.00 (including reimbursables) for this effort for Singapore Technologies, there was no report due. I am now informed I must make this report and do so herewith.
3. Singapore Technologies (ST):
  - a. Work for ST: Assist them in their efforts to bid on and win a competitive contract with the Army for the Interim Light Armored Vehicle for selected Brigades within the Army.
  - b. Scope of work for ST in the reporting period:
    - (1) Finding production facilities in the US to build their vehicles, help them negotiate the agreement with the leadership of these production facilities, assist them in their response to the Request for Proposal (published in Mar 2000), advise them on the configuration of their vehicles and the integrated logistics in

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support of the program.

(a) The only production facilities that were not in the competitors facilities which I could find were the US Army Depots. I made arrangements for ST to use these US Army Depot facilities to manufacture their Bionix armored vehicle (if they win the Army contract).

(b) I have also introduced them to OSD and Army leadership. This was necessary since the Defense Department had never heard of Singapore Technologies in the US Defense Contractor Community. (Never had a presence in the United States before in defense work.)

(c) Also I convinced ST to form a US company and have assisted in this effort to establish a Vision Technologies - Kinetics Inc in Huntsville, AL. We have also briefed OSD and the Army on this new company in the US Defense Contractor Community.

(c) I arranged for ST to give briefings to Defense officials on the overall company and its capabilities in defense work.

(2) Of more interest to you: familiarize appropriate Congressional Members in the Defense Committees on their company (totally unknown in US Defense circles) and their vehicles, the advantages of the vehicles in price and capabilities and, especially, the company's dedication to become a US Defense supplier with all their equipment built in the United States with US made components.

c. Through me, ST contracted through me with Hurt Norton & Associates Inc, (Suite 200, 505 Capitol Ct, Wash D.C. 20002) to also assist on the Hill in the above para 3b(2) efforts. I have made no money on this sub-contract. I have forwarded the bills from Hurt Norton and they have paid them. This sub contract which began in May 2000 is being terminated (60 day notification sent to Hurt Norton with termination date o/a 10 November 2000). The ST idea of working through me was for me to coordinate and supervise their work (one central coordination point for their efforts here).

d. The other lobbyist that has been involved with this effort is a Mr Joe Reeder of Greenburg and Taurig (800 Conn Ave, Suite 500, Washington, D. C. 20006). At the start of this contract, Mr Reeder was to work for me as the central coordination point for this effort. He wanted to do the legal work for ST in addition to lobbying. ST ended up by making a separate contract with Mr Reeder for his and his firms work.

4. Gas Equipment Engineering Company (GEECo), P. O. Box 2-237 1240 Oronoque Rd., Milford CT 06480:

a. I am on the Board of this company in Connecticut. I listed them because they have no Washington office and I have handled any requirements they have had here in Washington generally with no charge other than the fee for my annual

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Board duties.

b. During the reporting period, there has been no requirement for any lobbying effort on behalf of GEECo. I still want to be able to work for them on the Hill if there is a future requirement. But I have not submitted any report because there was nothing to report.

c. Question: Should I also make out a report for Jan - June 2000 for this company?

5. GMA International Inc:

a. I am President and CEO of GMA International Inc. If required in the future, I listed myself as a lobbyist for my own company. There has been no requirement for any lobbying on behalf of GMA.


b. Same question: Should I also make out a report for Jan - June 2000 for my company?

6. I apologize for this long report, but I want to get it right. I believe it provides to you a full picture of what I and my company have been doing regarding lobbying and other duties for Singapore Technologies (ST) and also the other companies I registered (GEECo and GMA).

7. I tried to get on the Senate site for this report (<https://opr.senate.gov>) but got a message on the computer screen that AOL could not access this site. Do not know if it was temporarily down or if the Senate web address has changed. Is the House also planning to have a web site to submit these reports in the future? Is there a web site where one can download the forms for these submissions?

7. If you have questions, please call me at 703-250-0916. Many thanks for your patience.

Sincerely,



Edward C. O'Connor  
Pres/CEO

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE

00 OCT -5 PM 2:20

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <i>Edward C. O'Connor</i>				
2. Address <input type="checkbox"/> Check if different than previously reported <i>Suite 150, 1800 N. Beauregard St.</i>				
3. Principal Place of Business (if different from line 2) City: <i>Alexandria</i> State/Zip for Country: <i>Va 22311</i>				
4. Contact Name <i>Ed O'Connor</i>		Telephone <i>703-250-0916</i>	E-mail (optional) <i>MOLO</i> <i>GMAHOC@</i>	5. Senate ID # <i>52856-12</i>
7. Client Name <input type="checkbox"/> Self <i>Singapore Technologies, Singapore.</i>				6. House ID # <i>34911000</i>

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<b>12. Lobbying Firms</b> INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input checked="" type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>13. Organizations</b> EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input checked="" type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000) <b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input checked="" type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature: *[Signature]*

Printed Name and Title *Edward C. O'Connor, Pres/CEO*

LD-2 (REV. 6/98)

GMA Int'l, Inc.  
Mark Center, Suite 150  
1800 N. Beauregard Road  
Alexandria, VA 22311

PAGE 1 of \_\_\_\_\_

Registrant Name O'Connor, Edw. C Client Name Singapore Technologies

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

- a. Inform Congress on Client's entry into the US Defense market.
- b. Inform Congress on Singapore's entry into competition for the Army's Light Armored Vehicle (IAV) called Bionix <sup>Vehicle</sup>.
- c. Inform Congress on locations of manufacture of the Bionix vehicle; if Singapore Technology wins said contract for Army.

17. House(s) of Congress and Federal agencies contacted  Check if None

- Senate and House
- Dept of Defense (only to inform the Agency about Singapore Technologies as a company & must know before as a US Defense Contractor)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Edward C. O'Connor	Not Covered Official	<input type="checkbox"/>
GMA Int'l Inc. — Only one from GMA.		<input type="checkbox"/>
Hurt Norton Associates — also lobbied but should submit their own report. Wash. D.C.		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Singapore Technology is a company based in Singapore. They have now established a US Defense Company "Vision Technologies - Kinetics" in Huntsville, AL. They will be a permanent US Defense Contractor.

Signature

Date 10/11/00

Printed Name and Title

Ed O'Connor — Pres/CEO

Form LD-2 (Rev. 6/98)

Page \_\_\_ of \_\_\_

**Information Update Page** - Complete ONLY where registration information has changed.

20. Client new address  
None - I still lobby for Singapore Technologies in Singapore

21. Client new principal place of business (if different from line 20)  
City N/A State/Zip (or Country) N/A

22. New general description of client's business or activities  
Same - Entering the US Defense Market

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client  
None

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain  
None

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)
<u>None to my knowledge</u>		

26. Name of each previously reported organization that is no longer affiliated with the registrant or client  
None

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature [Signature] Date 10/1/00  
 Printed Name and Title Edward C. O'Connor, Pres/CEO - GMA Int'l Inc  
 Form LD-2 (Rev. 6/98) Page \_\_\_\_ of \_\_\_\_



# SECONDARY WHITE PAPER INITIAL BRIGADE TRANSFORMATION FORCE



**The Bionix 25 Medium Armored Vehicle**

**Submitted To:**

Mr. Kenneth Bousquet  
U.S. Army, TACOM  
Via E-Mail: [bousquek@tacom.army.mil](mailto:bousquek@tacom.army.mil)

**Submitted By:**

Singapore Technologies Automotive, Ltd.  
5 Portsdown Road  
Singapore, 139296

January 31, 2000



**Singapore Technologies  
Engineering (USA), Inc.**

*A US Subsidiary  
dedicated to US  
commercial work.*

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Engineering (USA), Inc.  
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