

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

# LOBBYING REPORT

SECRETARY OF THE SENATE

Lobbying Disclosure Act of 1995 (Section 5) – All Filers are Required To Complete This Page

1. Registrant Name <b>BKSH &amp; Associates</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1801 K Street, N.W., Ste. 901-L</b>			
3. Principal Place of Business (if different from line 2) City: <b>Washington</b> State/Zip (or Country) <b>DC 20006 USA</b>			
4. Contact Name <b>Sharon Balkam</b>	Telephone <b>202-530-0400</b>	E-mail (optional) <b>Sharon_Balkam@was.bm.com</b>	5. Senate ID # <b>6291-2524</b>
7. Client Name <input type="checkbox"/> Self <b>International Franchise Association</b>			6. House ID # <b>33118178</b>

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date \_\_\_\_\_

11. No Lobbyi

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ <u>\$20,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client.)</p>	<p align="center"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA def</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6 of the Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 1 of Internal Revenue Code</p>
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Signature \_\_\_\_\_

Printed Name and Title Scott Pastrick, President



Registrant Name **BKSH & Associates** Client Name **International Franchise Association**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code **LBR** (one per page)

16. Specific lobbying issues

**H.R. 2896, American Jobs Creation Act**  
**S. 1475, Promote Growth and Jobs in the USA Act**  
**H.R. 1115/S. 274, Class Action Fairness Act of 2003**

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

**U.S. House of Representatives**  
**U.S. Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Disler, Mark</b>	N/A
<b>Friess, Katherine</b>	N/A
<b>McAllister, Ann</b>	N/A
<b>Merin, Charles L.</b>	N/A
<b>Nussle, Karen</b>	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. ☒ Check if None

Signature \_\_\_\_\_

Printed Name and Title **Scott Pastrick, President**



Registrant Name **BKSH & Associates**Client Name **International Franchise Association**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code **SMB** (one per page)

16. Specific lobbying issues

**H.R. 660/S. 545, Small Business Health Fairness Act**

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

**U.S. House of Representatives**  
**U.S. Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Disler, Mark</b>	<b>N/A</b>
<b>Friess, Katherine</b>	<b>N/A</b>
<b>McAllister, Ann</b>	<b>N/A</b>
<b>Merin, Charles L.</b>	<b>N/A</b>
<b>Nussle, Karen</b>	<b>N/A</b>

19. Interest of each foreign entity in the specific issues listed on line 16 above. ☒ Check if None

Signature

Printed Name and Title **Scott Pastrick, President**

