

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE

04 FEB 17 PM

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Lockheed Martin Corporation</b>			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address <b>6801 Rockledge Drive</b> City <b>Bethesda</b> State/Zip (or Country) <b>MD 20817</b>			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name <b>David Christenson</b>	Telephone <b>301-897-6127</b>	E-mail (optional) <b>david.m.christenson@lmco.com</b>	5. Senate ID # <b>2301-12</b>
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # <b>31145000</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30) ☐ OR Year End (July 1-Dec


9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date \_\_\_\_\_

11. No Lobbyi

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> &gt;&gt; \$ <u>\$3,270,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definit</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603: the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162: Internal Revenue Code</p>
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Signature  Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AER (one per page)

16. Specific Lobbying issues

**HR2673, Agriculture, Rural Development, Food & Drug Administration and Related Agencies Appropriation  
FY04 NASA Appropriations Bill (VA/HUD/IA Appropriations)  
S1050, National Defense Authorization for FY 2004, DTSA Monitoring Costs  
S1260; HR3245, Commercial Space Transportation Act 2003, CLSA Indemnification  
No Bill Number: FAA Launch Safety Regulations; Launch Liability; Launch Safety**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Defense  
Department of the Air Force  
Department of Transportation  
Executive Office of the President  
Federal Aviation Administration  
House of Representatives  
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
David, Elaine	
Duncan, Lawrence	
Musarra, Gerald	
Myers, Christopher	
Robbins, Michelle	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel P

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific Lobbying issues

HR1588, National Defense Authorization Act of 2004; C-130-J Multi-year; C-5 AMP/RERP; C-27J; US Co  
HC-130J

HR2115, Flight 100 -- Century of Aviation Authorization Act, Aviation (FAA) Authorization Bill

No bill # assigned , FY05 Defense Bill , Joint Strike Fighter

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Coast Guard

Department of the Air Force

House of Representatives

Marine Corps

National Guard Bureau

US Air Force Reserve Command

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Callaghan, Stephen	
Malone, Harry	
Monro, Charles	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Page

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific Lobbying issues

HR1588/S1050 , National Defense Authorization Act, 2004 , Defense Authorization; Aircraft & Technology I  
 HR2555, Dept. of Homeland Security Appropriations Act, 2004, Homeland Security Budget; Deepwater  
 HR2658/S1382 , Department of Defense Appropriations Act, 2004, Defense Approps; FY04 DoD Budget Re  
 Aircraft & Technology Programs;  
 HR2673, Agriculture, Rural Development, Food & Drug Administration and Related Agencies Appropriatio  
 NASA Appropriations Bill (VA/HUD, IA Approps); Consolidated Appropriations  
 HR2800/S1426, Foreign Operations, Export Financing, and Related Programs Appropriations Act 2004, Sta  
 Department Budget

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Department of Defense  
 Department of Homeland Security  
 Department of Housing & Urban Development  
 Department of State  
 Department of the Air Force  
 Department of the Navy  
 Department of Veterans Affairs

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Cortese, Steven	Staff Dir, Committee on Approps, US Senate
Dahlberg, Gregory	Minority Staff Dir-House Defense Approps Subcm
Dailey, Brian	
Harvey, Gerald	
Hermendorfer, Wayne	
Kirtman, Deanna	
McClellan, Scott	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Page



Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

Item	Description	Data
17a	House of Congress/Agencies	Executive Office of the President
17a	House of Congress/Agencies	House of Representatives
17a	House of Congress/Agencies	Senate
18a	Lobbyist Name	Mohrmann, George
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Overstreet, Jack
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Robbins, Michelle
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sauer, Ann
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sullivan, Alan
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Thoemmes, Eric
18b	Covered Official Position	Prof Staff Member, SASC
18c	New Lobbyist	No
18a	Lobbyist Name	Ziuzin-Schlegel, Nancy
18b	Covered Official Position	
18c	New Lobbyist	No



Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

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15. General issue area code DEF (one per page)

16. Specific Lobbying issues

HR1280, Defense Production Act Reauthorization of 2003 , Defense Production Act  
 HR1559/S762, Emergency Wartime Supplemental Appropriations Act, 2003,  
 HR1588/S1050, National Defense Authorization Act, 2004 , Defense Authorization; Aircraft & Technology P  
 HR2417/S1025, Intelligence Authorization Act for FY 2004, Intelligence Authorization  
 HR2658/S1382, Dept. of Defense Appropriations Act, 2004, Defense Appropriations; Acquisition; LCS; SPY-  
 PL107-296, , Homeland Security-SAFETY Act; Homeland Security Technology  
 PL108-90, , Homeland Security FY04 Appropriations Act  
 S1428, Intelligence Authorization Act for FY2002,

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Department of Defense  
 Department of Homeland Security  
 Department of the Air Force  
 Department of the Navy  
 Executive Office of the President  
 House of Representatives  
 Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Cortese, Steven	Staff Dir, Committee on Approps, US Senate
Dahlberg, Gregory	Minority Staff Dir-House Defense Approps Subcm
Dailey, Brian	
Duncan, Lawrence	
George, Larry	
Hermendorfer, Wayne	
Kirtman, Deanna	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pi

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

Item	Description	Data
18a	Lobbyist Name	Malone, Harry
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	McClean, Scott
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Mohrmann, George
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Morrison, Mark
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Moss, Rebecca
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Musarra, Gerald
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Overstreet, Jack
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sauer, Ann
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sheridan, Cedric
18b	Covered Official Position	FEMA - Congressional Affairs Liaison
18c	New Lobbyist	No
18a	Lobbyist Name	Sullivan, Alan
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Warren, Jennifer
18b	Covered Official Position	
18c	New Lobbyist	No



Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific Lobbying issues

**Conf. Report 108-357, Making Appropriations for Energy and Water Development for FY Ending 30 Sep 2004, Other Purposes,**

**HR2673, Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2004, Omnibus Bill**

**HR2754, Energy & Water Development Appropriations Act, 2004, DOE Appropriations & Authorization**

**HR6, Energy Policy Act, 2003, Authorization**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives**

**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Desmond, James</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Page



Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific Lobbying issues  
**Standard Setting for Perchlorate**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Environmental Protection Agency**  
**Executive Office of the President**  
**House of Representatives**  
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Morningstar, Mary</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code GOV (one per page)

16. Specific Lobbying issues  
**Acquisition/Industry Health**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Defense**  
**Executive Office of the President**  
**House of Representatives**  
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Sauer, Ann</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pg

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HOM (one per page)

16. Specific Lobbying issues

**HR2555, Department of Homeland Security Appropriations, 2004 , Deepwater**

17. House(s) of Congress and Federal agencies contacted  
**Department of Homeland Security**

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Mohrmann, George</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SCI (one per page)

16. Specific Lobbying issues

**HR2673, Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations 2004, FY04 NASA Appropriations Bill (VA/HUD/IA Approps)**

**Public Law 107-296, SAFETY Act Antiterrorism Technology Liability**

**No Bill Number: Spectrum/IT Policy**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Coast Guard**

**Department of Defense**

**Department of Homeland Security**

**Department of State**

**Department of the Air Force**

**Department of Transportation**

**Executive Office of the President**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>David, Elaine</b>	
<b>Malone, Harry</b>	
<b>Musarra, Gerald</b>	
<b>Robbins, Michelle</b>	
<b>Warren, Jennifer</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa



Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

Item	Description	Data
17a	House of Congress/Agencies	Federal Aviation Administration
17a	House of Congress/Agencies	Federal Communications Commission
17a	House of Congress/Agencies	House of Representatives
17a	House of Congress/Agencies	Senate



Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SMB (one per page)

16. Specific Lobbying issues

**HR1280, Defense Production Act Reauthorization of 2003, Offsets and Small Business Impacts**

**HR1588/S1050, National Defense Authorization Act 2004, Small Business and Industrial Base Issues**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Defense**

**House of Representatives**

**Senate**

**Small Business Administration**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Moss, Rebecca</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues

**HR1769/S970, Job Protection Act of 2003,**

**HR2896, American Jobs Creation Act of 2003 , Foreign Sales Corporation/ Extraterritorial Income Replace**

**S1637, Jumpstart Our Business Strength (JOBS) Act , Foreign Sales Corporation/Extraterritorial Income (F**

**Replacement**

**S664/HR463, Investment in America Act of 2003 , Extension of and Enhancement of the R&D Tax Credit**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Commerce**

**Department of Treasury**

**House of Representatives**

**Office of U.S. Trade Representative**

**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Inglee, William</b>	
<b>Moss, Rebecca</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific Lobbying issues

**HR1320; S865, Commercial Spectrum Enhancement Act, Spectrum legislation**

**PL108-39, ORBIT Act , Inmarsat**

17. House(s) of Congress and Federal agencies contacted  
**Senate**

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Duncan, Lawrence</b>	
<b>Musarra, Gerald</b>	
<b>Warren, Jennifer</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa



Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific Lobbying issues

**H.R.2555, Department of Homeland Security Appropriations Act, 2004, Deepwater**

**H.R.5559 , Dept. of Transportation and Related Agencies Appropriations Act 2003, Transportation Appropriation Authorization**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives**

**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Malone, Harry</b>	
<b>Mohrmann, George</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Page

Registrant Name: Lockheed Martin Corporation

Client Name: Lockheed Martin Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific Lobbying issues

**HR2738/HR2739, US-Chile/Singapore Free Trade Agreement Implementation Act, Chile/Singapore Free Trade Agreements; Defense Trade Policy**

**HR2800, Foreign Operations, Export Financing, and Related Programs Appropriations Act 2004, Export Li Russian Space Launch Ventures; Congressional Approval of Exports**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Defense**

**Department of State**

**Executive Office of the President**

**House of Representatives**

**Office of U.S. Trade Representative**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>David, Elaine</b>	
<b>Duncan, Lawrence</b>	
<b>Musarra, Gerald</b>	
<b>Ziuzin-Schlegel, Nancy</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 2/13/2004

Printed Name and Title David Christenson - Vice President & Associate General Counsel Pa