

|   |  |
|---|--|
| Clerk of the House of Representatives<br>Legislative Resource Center<br>B-106 Cannon Building<br>Washington, DC 20515 | Secretary of the Senate<br>Office of Public Records<br>232 Hart Building<br>Washington, DC 20510 |
|---|--|

RECEIVED  
SECRETARY OF THE SENATE  
PUBLIC RECORDS

03 AUG 12 PM 4:14

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|   |                          |
|---|--------------------------|
| 1. Registrant Name<br>Hewlett-Packard Company   |                          |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br>900 17 <sup>th</sup> St., N.W., Suite 1100, Washington, DC 20006 |                          |
| 3. Principal Place of Business (if different from line 2)<br>City: Palo Alto State/Zip (or Country) CA 94304  |                          |
| 4. Contact Name<br>Gary Fazzino, 202/884-7011 or 650/857-4321; gary_fazzino@hp.com  | 5. Senate ID #<br>18158  |
| 7. Client Name <input type="checkbox"/> Self  | 6. House ID #<br>3100000 |

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

|  |  |
|--|--|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br/>Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$340,000.00<br/>Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p> |
|--|--|

Signature

Printed Name and Title

Gary Fazzino, VP, Government & Public Affairs

LD-2 (REV. 6/98)

8

Registrant Name Hewlett-Packard Company Client Name Self

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

RET

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business<br>(city and state or country) |
|------|---------|--|
|      |         |  |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

| Name | Address | Principal place of business<br>(city and state or country) | Amount of contribution<br>for lobbying activities | Ownership<br>percentages in<br>client |
|------|---------|--|---|---------------------------------------|
|      |         |  |   |                                       |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature 

Date 8-11-03

---

Printed Name and Title **Gary Fazzino, VP, Government & Public Affairs**

Form LD-2 (Rev. 6/98)

Page **2** of **18**





00000270

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Energy/Water Approps. for FY04. Foreign Operations Appropriations.  
DoD Approps. for FY04. Labor/HHS/Education Approps for  
VA/HUD & Indep. Agencies Approps. for FY04. S 196-Digital & Wireless Network  
Commerce, Justice, State & the Judiciary Approps for FY04.

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Dept. of Energy  
U.S. House of Representatives  
U.S. Senate  
U.S. Dept. of Education

18. Name of each individual who acted as a lobbyist in this issue area

| Name          | Covered Official Position (if applicable) |
|---------------|---|
| Michele Blair |   |
| Bill Maxwell  |   |
| Larry Estrada |   |
| John Hassell  |   |
|               |   |
|               |   |
|               |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Garv Fazzino, VP, Govt. & Public Affairs Date 8-11-03  
Printed Name and Title \_\_\_\_\_



00000270258

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code CPI (one per page)

16. Specific lobbying issues

Computer Industry Issues

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate  
White House

18. Name of each individual who acted as a lobbyist in this issue area

| Name          | Covered Official Position (if applicable) |
|---------------|---|
| Gary Fazzino  |   |
| Larry Estrada |   |
| John Hassell  |   |
|               |   |
|               |   |
|               |   |
|               |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03  
Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



00000270259

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code CPT (one per page)

16. Specific lobbying issues

Funding of the U.S. Patent & Trademark Office, Patent Fees (HR 1561, HR 909).  
Copy protection mandates on technology products.  
Copyright enforcement.  
Patent policies in standards development (HR 1086).  
FCC rulemaking on the broadcast flag.

17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House of Representatives
- U.S. Senate
- White House
- U.S. Department of Commerce
- U.S. Patent & Trademark Office
- U.S. Federal Communication Commission

18. Name of each individual who acted as a lobbyist in this issue area

| Name         | Covered Official Position (if applicable) |
|--------------|---|
| David Isaacs |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



00000270260

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

Safety of Computer Products  
Litigation/Class Action Reform (HR 1115, S 274)

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate  
U.S. Consumer Product Safety Commission  
U.S. General Accounting Office

18. Name of each individual who acted as a lobbyist in this issue area

| Name          | Covered Official Position (if applicable) |
|---------------|---|
| David Isaacs  |   |
| Michele Blair |   |
|               |   |
|               |   |
|               |   |
|               |   |
|               |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each e information as requested. Attach additional page(s) as needed.

15. General issue area code ECN (one per page)

16. Specific lobbying issues

Digital Divide  
Economic Development

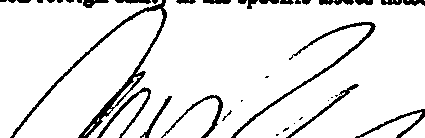
17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House of Representatives
- U.S. Senate
- White House
- U.S. State Department
- U.S. Dept. of Commerce
- U.S. Dept. of Treasury
- USAID
- U.S. Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

| Name           | Covered Official Position (if applicable) |
|----------------|---|
| Kristin Hughes |   |
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Signature \_\_\_\_\_ Date 8-11-05

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs

Form LD-2 (Rev. 6/98)

Pa

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

- Education
- Technology & Education
- Education Funding

17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. Senate
- U.S. House of Representatives
- White House
- U.S. Dept. of Education
- U.S. Dept. of Commerce
- USAID
- U.S. Dept. of State

18. Name of each individual who acted as a lobbyist in this issue area

| Name           | Covered Official Position (if applicable) |
|----------------|---|
| Kristin Hughes |   |
| Michele Blair  |   |
| John Hassell   |   |
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs

Form LD-2 (Rev. 6/98)

Page 9

000000270263

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

- Comprehensive Energy Plan (HR 6, S 14)
- Energy Conservation & Energy Efficiency
- Energy Star Program
- Implementation of E.O. 13221

17. House(s) of Congress and Federal agencies contacted  Check if None

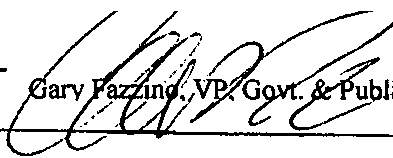
- U.S. Senate
- U.S. House
- U.S. Dept. of Energy
- White House
- U.S. Environmental Protection Agency
- U.S. Council on Governmental Quality

18. Name of each individual who acted as a lobbyist in this issue area

| Name         | Covered Official Position (if applicable) |
|--------------|---|
| David Isaacs |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

  
Gary Pazzino, VP, Govt. & Public Affairs

Page 871-03

Printed Name and Title \_\_\_\_\_

Form LD-2 (Rev. 6/98)

00000270264

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

- EU Directives on Waste from Electrical and Electronic Equipment, and the Restriction of the Use of Hazardous Substances.
- Transboundary Waste Issues
- Energy Star Program
- Electronics Recycling (HR 1165)
- Lead Solder Issues
- EPA Proposed Rule on CRTs, 67 Fed. Reg. 40, 508 (2002).

17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House of Representatives
- U.S. Senate
- U.S. Trade Representative
- U.S. Environmental Protection Agency
- U.S. Council on Environmental Quality

18. Name of each individual who acted as a lobbyist in this issue area

| Name         | Covered Official Position (if applicable) |
|--------------|---|
| David Isaacs |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



00000270

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code GOV (one per page)

16. Specific lobbying issues

- |                                       |                                       |
|---------------------------------------|---------------------------------------|
| GSA MAS Procurement Policy            | Government/Private Sector Competition |
| GSA Advantage!                        | Labor Relations – Federal Procurement |
| Electronic Commerce/Procurement       | E-Government                          |
| Section 508 of the Rehabilitation Act | Homeland Security                     |
| Contractor Responsibility Regulations | High Performance Computing            |
| Cyber Security                        |                                       |

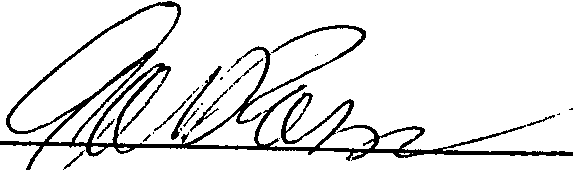
17. House(s) of Congress and Federal agencies contacted  Check if None

- |                                    |                                    |
|------------------------------------|------------------------------------|
| U.S. House of Representatives      | U.S. Dept. of Energy               |
| U.S. Senate                        | U.S. Federal Reserve Board         |
| U.S. Office of Management & Budget | U.S. Govt. Services Administration |
| U.S. Department of Defense         | U.S. Office of Homeland Security   |

18. Name of each individual who acted as a lobbyist in this issue area

| Name          | Covered Official Position (if applicable) |
|---------------|---|
| Larry Estrada |   |
| Michele Blair |   |
| John Hassell  |   |
|               |   |
|               |   |
|               |   |
|               |   |
|               |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code (one per page)

16. Specific lobbying issues

Spousal Equity – General  
Business Immigration Issue - General

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name          | Covered Official Position (if applicable) |
|---------------|---|
| Michele Blair |   |
|               |   |
|               |   |
|               |   |
|               |   |
|               |   |
|               |   |
|               |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03  
Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



010000270

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

General Corporate Antitrust Matters  
Standards Development Organization Advancement Act of 2002 (HR 1086)

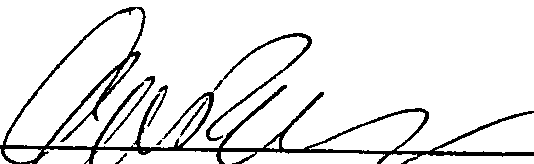
17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House  
U.S. Senate  
Department of Justice  
Federal Trade Commission

18. Name of each individual who acted as a lobbyist in this issue area

| Name         | Covered Official Position (if applicable) |
|--------------|---|
| David Isaacs |   |
| Gary Fazzino |   |
|              |   |
|              |   |
|              |   |
|              |   |
|              |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



0000027

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SCI (one per page)

16. Specific lobbying issues

Funding for Physical Sciences Research

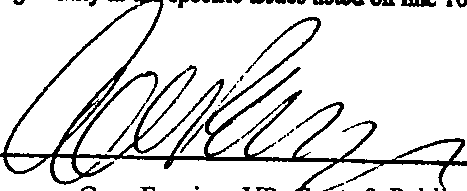
17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House
- U.S. Senate
- White House
- U.S. Office of Science Adviser

18. Name of each individual who acted as a lobbyist in this issue area

| Name          | Covered Official Position (if applicable) |
|---------------|---|
| Scott Cooper  |   |
| Larry Estrada |   |
|               |   |
|               |   |
|               |   |
|               |   |
|               |   |
|               |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs



10000270269

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- Intl. Tax Matters (HR 1769)
- Internet Tax Moratorium (S 52, S 150, HR 49)
- Research & Development Tax Credit (HR 463, S 664)
- Charitable Donation of Computers (S 476)
- Economic Stimulus Bills (HR 2, S 2)
- Invest in the USA Act (S 596)
- The Homeland Investment Act (HR 767)
- Invest in America Act (HR 1162)

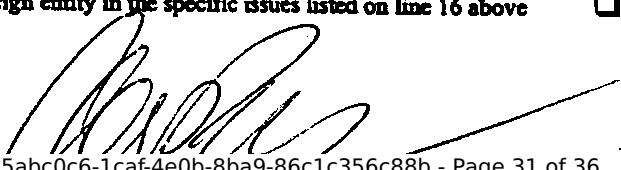
17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House of Representatives
- U.S. Senate
- White House
- U.S. Dept. of Treasury

18. Name of each individual who acted as a lobbyist in this issue area

| Name          | Covered Official Position (if applicable) |
|---------------|---|
| David Isaacs  |   |
| John Hassell  |   |
| Michele Blair |   |
|               |   |
|               |   |
|               |   |
|               |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature:  81-02

CV-0-02  
Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs

Date 0 11-03

Form LD-2 (Rev. 6/98)

Page 10

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues

- Internet Privacy (S 2928)
- Electronic Signature Legislation
- Online Personal Privacy Act (S 2201)
- Broadband Regulatory Parity Act (S 2430)
- Spectrum Allocation
- Spectrum Policy
- Jumpstart Broadband Act (S 159, HR 340, HR 363)
- Commercial Spectrum Enhancement Act (HR 1320)


17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. Senate
- U.S. House
- White House
- U.S. Department of Commerce
- U.S. Federal Trade Commission
- U.S. Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

| Name                | Covered Official Position (if applicable) |
|---------------------|---|
| Scott Cooper        |   |
| Stacey Stern Albert |   |
|                     |   |
|                     |   |
|                     |   |
|                     |   |
|                     |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature 

Date 8-11-03

  
Printed Name and Title Gary Fazzino, VP, Govt. & Public Affairs

Form LD-2 (Rev. 6/98)

Page 17

Registrant Name Hewlett-Packard Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Government Product Regulations  
Market Access Issues  
Export Controls, HR 1588  
Digital Divide  
MRAs & Standards/Conformity Assessment—APEC, EU, LA  
Customs Issues  
Russia WTO Accession  
Trade Agreements, HR 2738, HR 2739

Unilateral Sanctions  
WTO  
Information Technology Agreement (ITA)  
Intl. E-Commerce Agenda  
Policy Issues Related to Computer Printer Tech

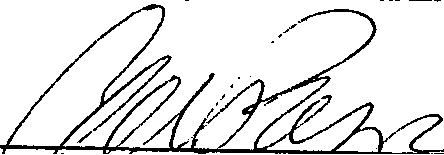
U.S. House of Representatives  
U.S. Senate  
U.S. Trade Representative  
U.S. Dept. of Commerce  
U.S. Dept. of State  
White House

U.S. Dept. of Treasury  
U.S. Federal Reserve Board  
US OMB  
US OSHA  
US FCC  
U.S. Dept. of Homeland Security

18. Name of each individual who acted as a lobbyist in this issue area

| Name                | Covered Official Position (if applicable) |
|---------------------|---|
| Larry Estrada       |   |
| Gary Fazzino        |   |
| Bill Maxwell        |   |
| Stacey Stern Albert |   |
| John Hassell        |   |
| Kristin Hughes      |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8-11-03

