

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE SENATE
03 AUG 11 AM 11:02

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name United Parcel Service			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 55 Glenlake Parkway, NE City Atlanta State/Zip (or Country) GA 30328			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name Sharen Kinney	Telephone 202/675-1712	E-mail (optional) sakinney@ups.com	5. Senate ID #
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 30712000

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date _____

11. No Lobbyi

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> >> \$ _____ <div style="text-align: right;">Income (nearest \$20,000)</div>	EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$1,120,000.00</u> <div style="text-align: right;">Expenses (nearest \$20,000)</div>
Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of <input type="checkbox"/> Method A. Reporting amounts using LDA definiti <input type="checkbox"/> Method B. Reporting amounts under section 6032 the Internal Revenue Code <input checked="" type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pa

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific Lobbying issues

H.R.1049 , Arming Cargo Pilots Against Terrorism Act,**H.R.1103 , Air Cargo Security Act,****H.R.2115 , Flight 100--Century of Aviation Reauthorization Act,****H.R.2144 , Aviation Security Technical Corrections and Improvements Act of 2003,****H.R.2455 , Universal Screening of Air Cargo Act,****H.R.2555 , Department of Homeland Security Appropriations Act, 2004,****S.165 , Air Cargo Security Act,****S.208 , A bill to require the Secretary of Homeland Security to develop and implement a plan to provide security cargo entering the United States or being transported in intrastate or interstate commerce,****S.311 , Commercial Airline Missile Defense Act,****S.516 , Arming Cargo Pilots Against Terrorism Act,**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None**Department of Commerce****Department of State****Department of Transportation****Federal Aviation Administration****House of Representatives****Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Amend, Betty	
Bergman, Robert	
Foster, Ron	
Jensen, Thomas	
Lytle, Ted	
Okun, Steve	
Quinn, Robert	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pa

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

Item	Description	Data
16	Lobbying Issues	S.824 , Aviation Investment and Revitalization Vision Act,
16	Lobbying Issues	- Compliance by DHL Airways with U.S. Citizenship Requirements
		- Various bilateral negotiations
		- Night Flight Issues
		- Hong Kong 5th Freedoms
		- DHL Airways Merge with Airborne
18a	Lobbyist Name	Shelby, Sheryl
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Washington, Sheryl
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Wellman, Arnold
18b	Covered Official Position	
18c	New Lobbyist	No

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Registrant Name: United Parcel Service

Client Name: United Parcel Service

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15. General issue area code ENG (one per page)

16. Specific Lobbying issues

H.R.1395 , To provide for the establishment of research, development, demonstration, and commercial applications programs for fuel cell and hydrogen production, delivery, and storage technologies for transportation and storage applications,

H.R.1777 , To provide for the establishment at the Department of Energy of a program for hydrogen fuel cell infrastructure, and for other purposes,

S.461 , Hydrogen Fuel Cell Act of 2003,

17. House(s) of Congress and Federal agencies contacted
Department of Energy

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Page

Registrant Name: United Parcel Service

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15. General issue area code HCR (one per page)

16. Specific Lobbying issues

H.R.1 , Medicare Prescription Drug and Modernization Act of 2003,

S.1 , Prescription Drug and Medicare Improvement Act of 2003,

• Medicare malpractice

• Generic drug availability

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Washington, Sheryl	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Page

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code LBR (one per page)

16. Specific Lobbying issues
- **Department of Labor 541 Regulations**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Department of Labor
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Bergman, Robert	
Shelby, Sheryl	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pag

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code MAR (one per page)

16. Specific Lobbying issues
- **Ocean transportation**

17. House(s) of Congress and Federal agencies contacted
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Jensen, Thomas	
Shelby, Sheryl	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pag

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code POS (one per page)

16. Specific Lobbying issues

S.1285 , Postal Accountability and Enhancement Act,· **Postal Reform Issues**· **White House Postal Commission**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None**Department of Treasury****House of Representatives****Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Foster, Ron	
Jensen, Thomas	
Lewis, Nick	
Roth, Royal	
Shelby, Sheryl	
Washington, Sheryl	
Wellman, Arnold	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pa

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

16. Specific Lobbying issues

H.R.1776 , Pension Preservation and Savings Expansion Act of 2003, Pension Reform

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Department of Commerce
Department of Labor
Department of Treasury
Executive Office of the President
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Dubois, Marcel	
Foster, Ron	
Quinn, Robert	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pag

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

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15. General issue area code TRA (one per page)

16. Specific Lobbying issues

H.R.1394 , Intermodal Transportation Act of 2003,
H.R.2180 , Safe Highways and Infrastructure Preservation Act,
H.R.906 , Surface Transportation Safety Act of 2003,
S.1140 , Safe Highways and Infrastructure Preservation Act,

17. House(s) of Congress and Federal agencies contacted
House of Representatives
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Bergman, Robert	
Jensen, Thomas	
Roth, Royal	
Shelby, Sheryl	
Washington, Sheryl	
Wellman, Arnold	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

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Registrant Name: United Parcel Service

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15. General issue area code TRD (one per page)

16. Specific Lobbying issues

- **Chile free trade agreement**
- **Singapore free trade agreement**
- **World Trade Organization**
- **Customs advanced electronic manifesting**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Department of Commerce
House of Representatives
Office of U.S. Trade Representative
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Amend, Betty	
Jackson, Selina	
Shelby, Sheryl	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pag

Registrant Name: United Parcel Service

Client Name: United Parcel Service

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15. General issue area code TRU (one per page)

16. Specific Lobbying issues

- **Single state registration**
- **Longer combination vehicles**

17. House(s) of Congress and Federal agencies contacted

House of Representatives
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Jensen, Thomas	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Page

Registrant Name: United Parcel Service

Client Name: United Parcel Service

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client
Churchill, Ken

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bus (city and state or cour

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal Place of Business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant or affiliated organization

Signature  Date 7/31/2003

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pag