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### LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|  |                           |   |                            |
|--|---------------------------|---|----------------------------|
| 1. Registrant Name<br>Land O'Lakes, Inc.   |                           |   |                            |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br>Box 64101, St. Paul, MN 55164 |                           |   |                            |
| 3. Principal Place of Business (If different from line 2)<br>City: _____ State/Zip (or Country): _____           |                           |   |                            |
| 4. Contact Name<br>Steven Krikava  | Telephone<br>651-681-2269 | E-mail (optional)<br>skrik@landolakes.com | 5. Senate ID #<br>22110-12 |
| 7. Client Name <input checked="" type="checkbox"/> Self  |                           |   | 6. House ID #              |

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13  |  |
|--|--|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____<br/> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>40,000</u><br/> <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(c) of the Internal Revenue Code</p> |

Signature: 

Printed Name and Title: Steven Krikava, Director, Government Relations

Registrant Name Land O'Lakes Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)


16. Specific lobbying issues  
HR 4444 PNTR - China

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

| Name                  | Covered Official Position (if applicable) | New                      |
|-----------------------|---|--------------------------|
| <u>Steven Krikava</u> |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 14 Aug 2000  
Printed Name and Title Steven Krikava, Director, Government Relations

Registrant Name Land O'Lakes Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific lobbying issues

S. 2630 / HR 4652 - Cheese standards  
of identity


17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                  | Covered Official Position (if applicable) | New                      |
|-----------------------|---|--------------------------|
| <u>Steven Krikava</u> |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |
|                       |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 14 Aug 2000  
Printed Name and Title Steven Krikava, Director, Government Relations

Registrant Name Land O'Lakes Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

HR 4461 / S. 2526 Ag Appropriations  
HR 2559 Crop Insurance, Ag financial assistance  
Agri business concentration, S 2411, S 2252

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name           | Covered Official Position (if applicable) | New                      |
|----------------|---|--------------------------|
| Steven Krikava |   | <input type="checkbox"/> |
|                |   | <input type="checkbox"/> |
|                |   | <input type="checkbox"/> |
|                |   | <input type="checkbox"/> |
|                |   | <input type="checkbox"/> |
|                |   | <input type="checkbox"/> |
|                |   | <input type="checkbox"/> |
|                |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature [Signature] Date 14 Aug 2000

Printed Name and Title Steven Krikava, Director, Government Relations