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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant name			
Organization	Hewlett-Packard Company		
2. Address <input type="checkbox"/> Check if different than previously reported			
1100 New York Ave., NW		Suite 600 West	
City	Washington	State	DC
Zip Code	20005	Country	US
3. Principal place of business (if different than line 2)			
City	Palo Alto	State	CA
Zip Code	94304	Country	US
4a. Contact Name		b. Telephone number	c. E-mail
Prefix	Full Name		
Mr.	John Hassell	202/378.2511	john.hassell@hp.com
7. Client Name <input checked="" type="checkbox"/> Self			5. Senate ID #
Hewlett-Packard Company			18158-1
			6. House ID #
			3100000

**TYPE OF REPORT** 8. Year 2005 Midyear (January 1-June 30)  OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇌ Termination Date \_\_\_\_\_ 11. No Lobbying Acti

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center"><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇌ \$ _____</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇌ \$ <u>400,000</u></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions of</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) Internal Revenue Code</p> <p><input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of Internal Revenue Code</p>
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Form Co

Printed Name and Title John Hassell, Director, Federal & State Government Affairs



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code BUD - Budget/Appropriations (one per page)

16. Specific lobbying issues

Energy/Water Approps for FY04.  
DoD Approps for FY06.  
VA/HUD & Indep. Agencies Approps for FY05.  
Transportation Approps for FY06.  
Homeland Security Act of 2006.  
Foreign Operations Approps.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Dept. of Energy  
US Senate  
US House of Representatives  
US Dept. of Homeland Security  
US Dept. of Education

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Michele	Blair		
Larry	Estrada		
John	Hassell		
Kristin	Hughes		
Bill	Maxwell		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company

Client Name Hewlett-Packard Company

**ADDENDUM for General Lobbying Issue Area BUD**

16. Specific lobbying issues (continued from previous page)

Labor/HHS/Education Approps for FY05.  
Digital & Wireless Network Tech. Act, S.196.  
Homeland Security Approps for FY06.  
House Government Reform Cmte.  
Commerce, Justice, State & the Judiciary Approps for FY04.



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code CPI - Computer Industry (one per page)

16. Specific lobbying issues

China currency.  
Countervailing duties.  
China procurement standards.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
White House

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Larry	Estrada		
John	Hassell		
Bill	Maxwell		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code CPT - Copyright/Patent/Trademark (one per page)

16. Specific lobbying issues

Funding of the US Patent & Trademark Office, Patent Fees, H.R.2791.  
Copy protection mandates on technology products.  
Copyright enforcement.  
Patent policies in standards development, H.R.1932, H.R.4077, S.2237.  
FCC rulemaking on the broadcast flag, plug & play.  
Counterfeiting, H.R.32.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
White House  
US Dept. of Commerce  
US Trade Representative  
US Patent & Trademark Office  
US Federal Communication Commission

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Stacey Stern	Albert		
David	Isaacs		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company

Client Name Hewlett-Packard Company

**ADDENDUM for General Lobbying Issue Area CPT**

16. Specific lobbying issues (continued from previous page)

Patent reform legislation, H.R.2795.



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code CSP - Consumer Issues/Safety/Protection (one per page)

16. Specific lobbying issues

Safety of computer products.  
Litigation/Class Action Reform, H.R.1115, S.274.  
Classification of battery shipments.  
Consumer issues relating to imaging & printing products.  
Safety Act - Indemnification for homeland security technologies.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
US Consumer Product Safety Commission  
US General Accounting Office  
US Dept. of Homeland Security

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Larry	Estrada		
John	Hassell		
David	Isaacs		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company

Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code ECN - Economics/Economic Development (one per page)

16. Specific lobbying issues

Digital Divide  
Economic Development  
Consumer Confidence

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
White House  
US State Department  
US Dept. of commerce  
US Dept. of Treasury  
US AID - Agency for International Development  
US Federal Communications Commission  
US Trade & Development Agency

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Stacey Stern	Albert		
Michele	Blair		
Scott	Cooper		
Kristin	Hughes		
Bill	Maxwell		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code EDU - Education (one per page)

16. Specific lobbying issues

Education.  
Technology & Education.  
Education Funding.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate USAID  
US House of Representatives US Dept. of State  
White House  
US Dept. of Education  
US Dept. of Commerce

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Stacey Stern	Albert		
Michele	Blair		
John	Hassell		
Kristin	Hughes		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code ENG - Energy/Nuclear (one per page)

16. Specific lobbying issues

Comprehensive Energy Plan, H.R.6, S.14.  
Energy Conservation & Energy Efficiency.  
Energy Star Program.  
Implementation of E.O. 13221.  
Climate Change, S.883 & S.1151.  
High Performance Computing.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate US Council on Govt. Quality  
US House of Representatives  
US Dept. of Energy  
White House  
US Environmental Protection Agency

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
David	Isaacs		
Larry	Estrada		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company

Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code ENV - Environmental/Superfund (one per page)

16. Specific lobbying issues

EU directives on waste from electrical & electronic equipment, & the restriction of the use of certain hazardous substances.  
Transboundary waste issues.  
Energy Star Program.  
Electronic recycling, H.R.1165, H.R.425, H.R.320, & S.510.  
Lead solder issues.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
US Trade Representative  
US Environmental Protection Agency  
US Council on Environmental Quality

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
David	Isaacs		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company

Client Name Hewlett-Packard Company

**ADDENDUM for General Lobbying Issue Area ENV**

16. Specific lobbying issues (continued from previous page)

EPA proposed rule on CRTs, 67 Fed. Reg. 40, 508, FY02.  
Environmentally preferable purchasing.  
US Dept. of Interior, Environment, & related agencies approps., H.R.2361.



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod** information as requested. Attach additional page(s) as needed.

15. General issue area code GOV - Government Issues (one per page)

16. Specific lobbying issues

GSA MAS Procurement Policy.  
Labor Relations - Federal Procurement.  
Electronic Commerce/Procurement.  
Section 508 of the Rehabilitation Act Homeland Security.  
Contractor Responsibility Regulations High Performance Computing.  
Cybersecurity.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
US Office of Management & Budget  
US Dept. of Defense  
US Dept. of Energy  
US Federal Reserve Board  
US Govt. Services Administration  
US Office of Homeland Security

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Stacey Stern	Albert		
Michele	Blair		
Larry	Estrada		
John	Hassell		
Kristin	Hughes		
Bill	Maxwell		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company

Client Name Hewlett-Packard Company

**ADDENDUM for General Lobbying Issue Area GOV**

16. Specific lobbying issues (continued from previous page)

Government/Private Sector Competition.  
Services Acquisition Reform Act.  
E-Government.















Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code SCI - Science/Technology (one per page)

16. Specific lobbying issues

Funding for physical sciences research.  
 US Dept. of Energy.  
 Funding for supercomputing R&D.  
 Nanotechnology Act.

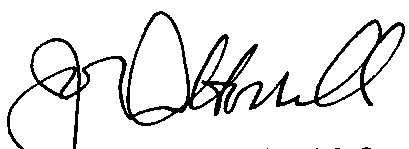
17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
 US House of Representatives  
 White House  
 US Office of Science Adviser

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Stacey Stern	Albert		
Michele	Blair		
Scott	Cooper		
Larry	Estrada		
Kristin	Hughes		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None





Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

16. Specific lobbying issues

Research & Development Tax Credit, H.R.1736, S.627.  
Technical Corrections, H.R.3376, S.1447.  
Fuel Surcharge - Transportation Authorization FY06.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
White House  
US Dept. of Treasury  
US Dept. of Commerce

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
John	Hassell		
David	Isaacs		
Dan	Kostenbauder		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None





Registrant Name Hewlett-Packard Company

Client Name Hewlett-Packard Company

**ADDENDUM for General Lobbying Issue Area TAX**

16. Specific lobbying issues (continued from previous page)

[Empty rectangular box for specific lobbying issues description]



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TEC - Telecommunications (one per page)

16. Specific lobbying issues

Internet Privacy/Spyware/Breach Notification, S.1408, S.423, S.1216, & H.R.29.  
Spectrum Policy.  
Telecommunications Policy Reform.  
Digital Television Transition, S.1268, S.1237.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate  
US House of Representatives  
White House  
US Dept. of Commerce  
US Federal Trade Commission

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Stacey Stern	Albert		
Scott	Cooper		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TRD - Trade (Domestic & Foreign) (one per page)

16. Specific lobbying issues

Government Product Regulations.  
Market Access Issues.  
Export Controls, H.R.2601, H.R.3100.  
Digital Divide.  
MRAs & Standards/Conformity Assessment - APEC, EU, LA.  
Customs Issues, e.g. Kyoto Customs Modernization Convention.

17. House(s) of Congress and Federal agencies contacted  Check if None

US Senate White House US FCC  
US House of Representatives US Federal Reserve Board US Dept. of Homeland Security  
US Trade Representative US Dept. of Treasury  
US Dept. of Commerce US OMB  
US Dept. of State US OSHA

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Stacey Stern	Albert		
John	Hassell		
Kristin	Hughes		
Bill	Maxwell		
Shawn	Vasell		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Hewlett-Packard CompanyClient Name Hewlett-Packard Company**ADDENDUM for General Lobbying Issue Area TRD**

## 16. Specific lobbying issues (continued from previous page)

Russia WTO Accession.  
Trade Agreements, H.R.2738, H.R.2739.  
CAFTA, S.1307, H.R.3045.  
Unilateral Sanctions.  
WTO.  
Information Technology Agreement (ITA).  
Intl. E-Commerce Agenda.  
Policy issues related to computer printer technology.  
Redundant testing & certification.



Registrant Name Hewlett-Packard Company Client Name Hewlett-Packard Company

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address

City

State

Zip Code

Country

21. Client new principal place of business (if different than line 20)

City

State

Zip Code

Country

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

First Name

Last Name

Suffix

First Name

Last Name

S

- 1 Scott Cooper  3
- 2 Bill Maxwell  4

**ISSUE UPDATE**

Find the code to select below.

24. General lobbying issues that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal place of Business (city and state or country)
	Address C/S/Z	City State Country
	Address C/S/Z	City State

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

- 1  2  3

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership per client
	Street Address City State/Province Country	City State Country		

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, affiliated organization

- 1  3  5
- 2  4  6

Printed Name and Title John Hassell, Director, Federal & State Government Affairs

