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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Kansas City Southern		
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address P.O. Box 219335 City Kansas City State/Zip (or Country) MO 64105		
3. Principal Place of Business (if different from line 2) City State/Zip (or Country)		
4. Contact Name Warren K. Erdman	Telephone 816-983-1454	E-mail (optional) 5. Senate ID # 54120-12
7. Client Name <input checked="" type="checkbox"/> Self		6. House ID # 35031000

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobbying

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> >> \$ _____ Income (nearest \$20,000)	\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$220,000.00</u> Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate the accounting method. See instructions for description of methods.
	<input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definition
	<input type="checkbox"/> Method B. Reporting amounts under section 6033(l) of the Internal Revenue Code
	<input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature

Warren K. Erdman

Date

Feb. 14, 2004

✓✓  
Printed Name and Title

Warren K. Erdman - Vice President - Corporate Affairs

Page

Grant Name: Kansas City Southern

Client Name: Kansas City Southern

Item	Description	Data
16	Lobbying Issues	S.906, Surface Transportation Safety Act of 2003,
16	Lobbying Issues	S.919/H.R.2924 , Railroad Competition Act of 2003,



Registrant Name: Kansas City Southern

Client Name: Kansas City Southern

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues

H.R.4520, American Jobs Creation Act of 2004, Repeal of Railroad's Diesel Fuel Tax,  
S.1637 , Jumpstart Our Business Strength (JOBS) Act,  
S.2095/H.R.6 , Energy Policy Act of 2003, Repeal of Deficit Diesel Fuel Tax,

17. House(s) of Congress and Federal agencies contacted

Check if None

Department of Transportation  
House of Representatives  
Senate  
The White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Erdman, Warren K.	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Warren K. Erdman

Date Feb. 14, 2004

W

Printed Name and Title Warren K. Erdman - Vice President - Corporate Affairs

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