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02 FEB 2

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Institute of Real Estate Management			
2. Address <input type="checkbox"/> Check if different than previously reported 430 N. Michigan Avenue			
3. Principal Place of Business (if different from line 2) City: Chicago State/Zip (or Country) IL, 60611			
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Charles Achilles	(312) 329-6020	cachille@irem.org	1949
7. Client Name <input type="checkbox"/> Self			6. House ID #
CCIM Institute			30073

**TYPE OF REPORT** 8. Year 2001 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was:	<b>EXPENSES</b> relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>40,000.00</u> Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of: <input type="checkbox"/> Method A. Reporting amounts using LDA definition <input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code

Signature



Printed Name and Title

Charles Achilles, V.P. Legislation and Special Projects



Registrant Name Institute of Real Estate Management Client Name CCIM Institute

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ECN (one per page)

16. Specific lobbying issues

Support for Economic Stimulus Package, particularly those provisions dealing with Leasehold Improvement, Capital Gains, Capital Losses, Corporate Alternative Minimum Tax, Expensing and Tax Rate Reduction.

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Chere LaRose-Senne	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 02/06/02

Printed Name and Title Charles Achilles, Staff V.P. Legislation and Special Projects



Registrant Name Institute of Real Estate Management Client Name CCIM Institute

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15. General issue area code INS (one per page)

16. Specific lobbying issues

Terrorism insurance/reinsurance and the lack thereof following the September 11, 2001 attacks and the subsequent decision of insurance companies to no longer cover damages incurred due to acts of terrorism and/or war.

17. House(s) of Congress and Federal agencies contacted  Check if None

Written communication with Speaker Dennis Hastert along with a coalition of other real estate and financial organizations expressing our support for legislative resolution to the lack of terrorism insurance coverage for commercial property.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Chere LaRose-Senne	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Charles Achilles* Date 02/06/02

Printed Name and Title Charles Achilles, Staff V.P. Legislation and Special Projects



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15. General issue area code BAN (one per page)

16. Specific lobbying issues

Opposition to the Federal Reserve Board and Department of Treasury Joint Proposed Rule regarding the Gramm-Leach-Bliley Act allowing financial holding companies to participate in real estate (commercial) activities.

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Chere LaRose-Senne	

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Signature *Charles Achilles* Date 02/06/02

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15. General issue area code ENV (one per page)

16. Specific lobbying issues

Support for Brownfields Legislation, H.R. 2869.

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
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15. General issue area code BNK (one per page)

16. Specific lobbying issues

Support for bankruptcy reform legislation, in particular language eliminating the cap on single asset bankruptcy, providing protections for shopping center owners from tenant bankruptcy and closing a loophole that allows residential rental tenants to avoid eviction.

17. House(s) of Congress and Federal agencies contacted  Check if None

[Empty box for listing House(s) of Congress and Federal agencies contacted]

18. Name of each individual who acted as a lobbyist in this issue area

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15. General issue area code ENG (one per page)

16. Specific lobbying issues

Support for energy legislation, H.R. 4, in particular a deduction for energy efficient property, business credit for new energy efficient homes and a deduction for qualified meters.

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

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