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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Paul Smith (DBA Policy Consulting Services)			
2. Address <input type="checkbox"/> Check if different than previously reported 310 Mill Road Falmouth MA 02540			
3. Principal Place of Business (if different from line 2) City: _____ State/zip (or Country) _____			
4. Contact Name Paul Smith	Telephone (202) 675-3380	E-mail (optional)	5. Senate ID # 48144-63
7. Client Name <input type="checkbox"/> Self United Parcel Service			6. House ID # 33400001

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying Activities

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>60,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate reporting accounting method. See instructions for description of method.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA defined accounting method.</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p>
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Paul Smith

Signature PAUL SMITH Date 01/17/04

Printed Name and Title Paul Smith (DBA Policy Consulting Services)

LD-2 (REV. 4/03)

PAGE 1

Registrant Name Paul Smith (DBA Policy Consulting Service) Client Name United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code HOM (one per page)

16. Specific lobbying issues

transportation security matters (air cargo, express package, ground package)

17. House(s) of Congress and Federal agencies contacted Check if None

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
self	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Paul Smith Date 8/14/04

Registrant Name Paul Smith (DBA Policy Consulting Service) Client Name United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which I engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each piece of information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

Alternative Fuel Mandates - PL 102-486
Climate Change

17. House(s) of Congress and Federal agencies contacted Check if None

Senate
House
EPA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
self	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Paul Smith Date 8/14/04

Printed Name and Title Paul Smith, consultant

Form LD-2 (Rec. 4/03)

Page 4

Registrant Name ul Smith (DBA Policy Consulting Service) Client Name United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code POS (one per page)

16. Specific lobbying issues

HR 4970
S 2468
S 1285

17. House(s) of Congress and Federal agencies contacted Check if None

Senate
House
White House
U.S. Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
self	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Paul Smith Date 8/14/04

Printed Name and Title Paul Smith, consultant

Registrant Name ul Smith (DBA Policy Consulting Service) Client Name United Parcel Service

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

TRA _____ TAX _____

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant affiliated organization

Signature Paul Smith Date 8/14/04

Printed Name and Title Paul Smith, consultant

