

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

RECEIVED.
SECRETARY OF THE SENATE
05 FEB 23 AM 10:30

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|---------------------------------------------------------------------------------|----------------|-----------------------------------|----------------|
| 1. Registrant Name | | | |
| International Franchise Association | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported | | | |
| 1350 New York Avenue, N.W. Suite 900 | | | |
| 3. Principal Place of Business (if different from line 2) | | | |
| City: Washington | | State/Zip (or Country) D.C. 20005 | |
| 4. Contact Name | Telephone | E-mail (optional) | 5. Senate ID # |
| John F. Gay | (202) 662-0768 | | 47872-1 |
| 7. Client Name <input type="checkbox"/> Self | | | 6. House ID # |
| | | 3445200 | |

TYPE OF REPORT 8. Year 2005 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying Activities

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000

\$10,000 or more ⇨ \$ _____
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000

\$10,000 or more ⇨ \$ 120,000
Expenses (nearest \$20,000)

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description

Method A. Reporting amounts using LDA definition

Method B. Reporting amounts under section 6 Internal Revenue Code

Method C. Reporting amounts under section 1 Internal Revenue Code

Signature

Printed Name and Title John F. Gay, Vice President, Government Relations

LD-2 (REV. 6/98)

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code SMB (one per page)

16. Specific lobbying issues

Conducted educational efforts regarding Franchising and the impact of Franchising on the economy. Communicated with members and staff regarding the negative impact of previously proposed Federal Legislation that would restructure relationship between Franchisees and Franchisors. (No bill introduced in the 109th Congress.)

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate
Small Business Administration

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------|-------------------------------------------|
| Matthew R. Shay | |
| John F. Gay | |
| Jessica Bonanno | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 2/11/05

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev. 6/98)

Pag

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

H.R. 571/S. 973 - A bill to reduce the restaurant depreciation schedule.
S. 106/H.R 1126 are bills to include accelerated depreciation for restaurar increase the amount of Section 179 expensing for certain businesses.
H.R. 4520 - restaurant depreciation and WOTC provisions.
H.R. 8/S. 169 - "Death Tax Repeal Permanency Act."
H.R. 3220 - establishes a physical presence standard in order for states to business activity taxes.

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate
Department of the Treasury

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------|-------------------------------------------|
| John F. Gay | |
| Matt Lathrop | |
| Jessica Bonanno | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 2/11/05

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev. 6/98)

Page

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

H.R. 1115/S. 274, S. 1751/S. 2062 - "The Class Action Fairness Act of 2003"

S. 1428/H.R. 339 - "The Personal Responsibility in Food Consumption Act"

H.R. 728 - "The Americans with Disabilities Notification Act"

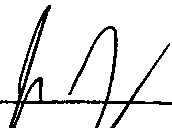
17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------|-------------------------------------------|
| John F. Gay | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 2/11/05

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev. 6/98)

Page

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

Efforts to repeal or change the new Department of Labor overtime rules.

Efforts to amend S. 2062 to include a minimum wage increase.

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate, Department of Labor

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------|-------------------------------------------|
| John F. Gay | |
| Matt Lathrop | |
| | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 2/11/05

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev. 6/98)

Page

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

H.R. 660/S. 545 - "The Small Business Health Fairness Act"

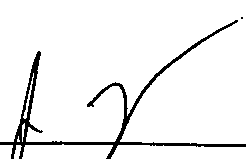
17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------|-------------------------------------------|
| John F. Gay | |
| Jessica Bonanno | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 2/11/05

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev. 6/98)

Page

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code IMM (one per page)

16. Specific lobbying issues

Comprehensive Immigration Reform

S. 2010 - "The Immigration Reform Act of 2004"

S. 1461/H.R. 2899 - "The Border Security and Immigration Improvement Act"

S. 2381/H.R. 4262 - "The Safe, Orderly, Legal Visas and Enforcement Act"

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate
Department of Homeland Security
Department of State
Department of Labor
White House

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------|-------------------------------------------|
| John F. Gay | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 2/11/05

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev.6/98)

Page

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

H.R. 4754/Draft Senate legislation - funding for the Census Bureau.

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate, Census Bureau

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------|-------------------------------------------|
| John F. Gay | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date _____

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev.6/98)

Pag

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code VET (one per page)

16. Specific lobbying issues

Veterans Self-Employment Act (draft legislation)

17. House(s) of Congress and Federal agencies contacted Check if None

House, Department of Veterans Affairs

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------|-------------------------------------------|
| John F. Gay | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature [Signature] Date 2/11/05

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD-2 (Rev.6/98)

Page