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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>National Association of Industrial and Office Properties (NAIOP)</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>2201 Cooperative Way, Suite 300, Herndon, VA 22206</b>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____			
4. Contact Name <b>Miriam Bouley</b>	Telephone <b>(703) 904-7100 x 156</b>	E-mail (optional) <b>bouley@naiop.org</b>	5. Senate ID # <b>26865-12</b>
6. Client Name <input type="checkbox"/> Self	7. House ID # <b>32812000</b>		

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) ☒ OR Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ → Termination Date \_\_\_\_\_ 11. No Lobbying Activity ☐

<b>INCOME OR EXPENSES - Complete Either Line 12 OR Line 13</b>	
<b>12. Lobbying Firms</b> INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>(Income (nearest \$20,000))</small> Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying-related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>13. Organizations</b> EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ \$ <u>100,000</u> <small>(Expenses (nearest \$20,000))</small> <b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature: \_\_\_\_\_

Printed Name and Title: Thomas J. Bisacchino, President

LD-2 (REV. 6/98)

PAGE 1 of 4

Registrant Name NAIOP Client Name SELF

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues

S. 1301

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. Senate

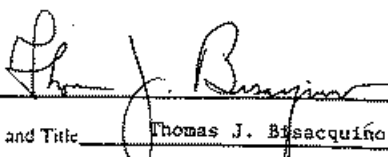
U.S. House of Representatives

FCC

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Reba Raffaelli		<input checked="" type="checkbox"/>
L.J. Mele Williams		<input type="checkbox"/>
Richard Williams		<input type="checkbox"/>
Thomas J. Bisacchino		<input type="checkbox"/>
Miriam S. Bouley		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature  Date 8/2/99  
Printed Name and Title Thomas J. Bisacchino, President

Form LD-2 (Rev. 6/98)

Page 2 of 4

Registrant Name NAIOPClient Name SELF

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Tenant Improvement Legislation, H.R. 844, S. 879

Lowering of Capital Gains and Depreciation Recapture (generally)

Depreciation Study re: Real estate with Department of Treasury

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

U.S. House of Representatives

U.S. Senate

U.S. Department of Treasury

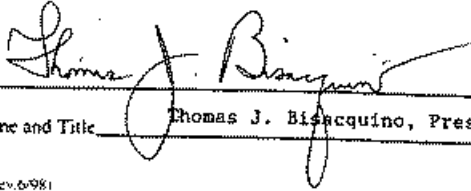
18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Reba Raffaelli		<input checked="" type="checkbox"/>
L.J. Mele Williams		<input type="checkbox"/>
Richard Williams		<input checked="" type="checkbox"/>
Thomas J. Bisacchino		<input checked="" type="checkbox"/>
Miriam S. Bouley		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature



Date

8/2/99

Printed Name and Title

Thomas J. Bisacchino, President

Form LD-2 (Rev. 6/98)

Page 3 of 4

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

## 16. Specific lobbying issues

Wetlands Mitigation Banking Bill, H.R. 1290  
 Endangered Species Act Reform, H.R. 1763, H.R. S. 1100  
 Superfund Reform, H.R. 1300, S. 20 / Brownfields  
 Private Property Rights Reform Bill, H.R. 1142  
 Nationwide Permit 26 (NWP 26)

## 17. House(s) of Congress and Federal agencies contacted

☐ Check if None

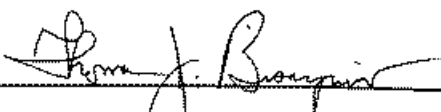
U.S. House of Representatives  
 U.S. Senate  
 U.S. Environmental Protection Agency  
 U.S. Army Corps of Engineers

## 18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Reba Raffaelli		<input checked="" type="checkbox"/>
L.J. Mele Williams		<input type="checkbox"/>
Richard Williams		<input checked="" type="checkbox"/>
Thomas J. Bisacquino		<input checked="" type="checkbox"/>
Miriam S. Bouley		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

## 19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature  Date 8/2/99  
 Printed Name and Title Thomas J. Bisacquino, President