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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name BROWN AND COMPANY, INC.	
2. Address <input type="checkbox"/> Check if different than previously reported 600 PENNSYLVANIA AVENUE, S.E. SUITE 304	
3. Principal Place of Business (if different from line 2) City: WASHINGTON DC State/Zip (or Country): 20003	
4. Contact Name FRANKLIN W. LOSEY	Telephone (202-544-9614)
5. Senate ID # 7177-000	
6. House ID # 33573 007	
7. Client Name <input type="checkbox"/> Self MERANT PVCS	

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>20,000</u> Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature

Cynthia L. Brown

1-22-01

Printed Name and Title

CYNTHIA L. BROWN, PRESIDENT

LD-2 (REV. 6/98)

PAGE 1 of 3

Registrant Name BROWN AND COMPANY, INC Client Name MERANT PVCS

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues DEFENSE AUTHORIZATION AND APPROPRIATION BILLS (FUNDING FOR DOD PROGRAMS)

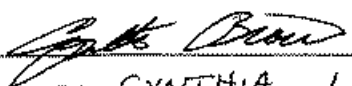
17. House(s) of Congress and Federal agencies contacted Check if None

SENATE
HOUSE OF REPRESENTATIVES
DEPARTMENT OF DEFENSE
DEPARTMENT OF NAVY

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>CYNTHIA L. BROWN</u>		<input type="checkbox"/>
<u>HUGH N. JOHNSTON</u>		<input type="checkbox"/>
<u>FRANKLIN W. LOSEY</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 1-22-01
 Printed Name and Title CYNTHIA L. BROWN, PRESIDENT

Registrant Name BROWN AND COMPANY, INC Client Name MERANT PVCS

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues I IDENTIFYING APPROPRIATED FUNDS THAT MAY BE USED TO PURCHASE SOFTWARE PROGRAMS AND SERVICES.

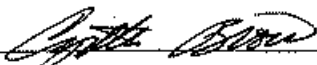
17. House(s) of Congress and Federal agencies contacted Check if None

SENATE
HOUSE OF REPRESENTATIVES
DEPARTMENT OF ENERGY

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
CYNTHIA L. BROWN		<input type="checkbox"/>
HUGH N. JOHNSTON		<input type="checkbox"/>
FRANKLIN W. LOSEY		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 1-22-01
 Printed Name and Title CYNTHIA L. BROWN, PRESIDENT