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| Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
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SECRET
04 AUG**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|--|-----------------------------------|-------------------|----------------|
| 1. Registrant Name Van Scoyoc Associates, Inc. | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 101 Constitution Avenue, NW, Suite 600 West | | | |
| 3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC | | | |
| 4. Contact Name | Telephone | E-mail (optional) | 5. Senate ID # |
| Thomas L. Lankford | (202) 638-1950 | | 3983 |
| 7. Client Name <input type="checkbox"/> Self | Ballard Power Systems Corporation | | 6. House ID # |
| | | | 3280 |

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-Dec9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| 12. Lobbying Firms | 13. Organizations |
|--|---|
| INCOME relating to lobbying activities for this reporting period was: | EXPENSES relating to lobbying activities for this reporting period were: |
| Less than \$10,000 <input type="checkbox"/> | Less than \$10,000 <input type="checkbox"/> |
| \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>40,000.00</u> Income (nearest \$20,000) | \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000) |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | 14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of |
| | <input type="checkbox"/> Method A. Reporting amounts using LDA definition |
| | <input type="checkbox"/> Method B. Reporting amounts under section 6011 Internal Revenue Code |
| | <input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code |

Signature _____

Printed Name and Title Thomas E. Linnora, Vice President

LD-2 (REV. 6/98)

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

H.R.4200/S.2400, National Defense Authorization, FY2005, Fuel cell technology issues; and hybrid technology issues
H.R.4613/S.2559, Department of Defense Appropriations, FY2005, Fuel cell technology issues; and hybrid technology issues.

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
United States Senate
Department of Defense

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------------|---|
| Thomas L. Lankford | |
| Michael Calabro | |
| H. Stewart Van Scoyoc | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 8/13/2004

Printed Name and Title Thomas L. Lankford, Vice President

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

H.R.4200/S.2400, National Defense Authorization, FY2005, Stationary and portable power; vehicular power.
H.R.4613/S.2559, Department of Defense Appropriations, FY2005, Stationary and portable power; vehicular power.

17. House(s) of Congress and Federal agencies contacted Check if None

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15. General issue area code ENG (one per page)

16. Specific lobbying issues

H.R.4200/S.2400, National Defense Authorization, FY2005, Stationary and portable power; vehicular power
 H.R.4613/S.2559, Department of Defense Appropriations, FY2005, Stationary and portable power, vehicular power.

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15. General issue area code ENV (one per page)

16. Specific lobbying issues

H.R.4200/S.2400, National Defense Authorization, FY2005, Fuel cell technology issues; and hybrid technology issues
 H.R.4613/S.2559, Department of Defense Appropriations, FY2005, Fuel cell technology issues; and hybrid technology issues.

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Signature _____ Date 8/13/2004

Printed Name and Title Thomas L. Lankford, Vice President

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

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15. General issue area code TRA (one per page)

16. Specific lobbying issues

H.R.4200/S.2400, National Defense Authorization, FY2005, Fuel cell technology issues, hybrid technology issues, stationary and portable power; vehicular power.
H.R.4613/S.2559, Department of Defense Appropriations, FY2005, Fuel cell technology issues, hybrid technology issues, stationary and portable power; vehicular power.


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