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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS			
2. Address <input type="checkbox"/> Check if different than previously reported 1725 K Street NW #300, Washington, DC 20006			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____			
4. Contact Name Alan Kranowitz	Telephone 202-872-0885	E-mail (optional) akranowitz@nawd.org	5. Senate ID # 27230
7. Client Name <input checked="" type="checkbox"/> Self	6. House ID # 32134000		

**TYPE OF REPORT** 8. Year 2001 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>443,015.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(6) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature Alan M. Kranowitz

Printed Name and Title Alan M. Kranowitz, Senior Vice President-Government Relations

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- H.Con.Res.83, Budget Resolution FY 2002 Appropriations Bill
- H.R.1836, Economic Growth & Tax Relief Reconciliation Act of 2001
- H.R.3, Economic Growth & Tax Relief Reconciliation Act of 2001
- H.R.6, Marriage Penalty and Family Tax Relief Act
- H.R.8, Death Tax Elimination Act of 2001
- H.R.10, Comprehensive Retirement Security & Pension Reform Act
- H.R.1836, Restoring Earnings to Lift Individuals and Empower Families Act of 2001

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Reps: H.Con.Res.83 + H.R.1836 + H.R.3 + H.R.6 + H.R.8 + H.R.10  
 U.S. Senate: H.Con.Res.83 + H.R.1836

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	President	<input type="checkbox"/>
Alan M. Kranowitz	Senior Vice President-GR	<input type="checkbox"/>
James A. Anderson, Jr.	Vice President-GR	<input type="checkbox"/>
Yvonne Ralsky	Senior Director-GR	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

NATIONAL ASSOCIATION OF WHOLESALER-

Registrant Name DISTRIBUTORS Client Name (self)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LAB (one per page)

16. Specific lobbying issues

H.R.2070, Sales Incentive Compensation Act

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Reps: H.R.2070

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Alan M. Kranowitz	Senior Vice President-GR	<input type="checkbox"/>
Yvonne Ralsky	Senior Director-GR	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- H.R. 526, Bipartisan Patient Protection Act of 2001
- H.R. 1331, Fair Care for the Uninsured Act of 2001
- H.R. 1774, Small Business Health Fairness Act of 2001
- S. 283, Bipartisan Patient Protection Act of 2001
- S. 683, Fair Care for the Uninsured Act of 2001
- S. 858, Small Business Health Fairness Act of 2001
- S. 889, Bipartisan Patients' Bill of Rights Act of 2001
- S. 1052, Bipartisan Patient Protection Act of 2001

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Reps: H.R. 526 + H.R. 1331 + H.R. 1774

U.S. Senate: S. 283 + S. 683 + S. 858 + S. 889 + S. 1052

Department of Labor: H.R. 1774      White House: H.R. 1774 + S. 283 + S. 858  
 S. 858

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Alan M. Kranowitz	Senior Vice President-GR	<input type="checkbox"/>
James A. Anderson, Jr.	Vice President-GR	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_ (self)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

H.R.940, Workplace Goods Job Growth & Competitiveness Act  
 H.R.1805, Small Business Liability Reform Act of 2001  
 S.865, Small Business Liability Reform Act of 2001

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Reps: H.R.940 + H.R.1805

U.S. Senate: S.865

White House: H.R.1805

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Alan M. Kranowitz	Senior Vice President-GR	<input type="checkbox"/>
James A. Anderson, Jr.	Vice President-GR	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address \_\_\_\_\_  
 \_\_\_\_\_  
 21. Client new principal place of business (if different from line 20) \_\_\_\_\_  
 City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_  
 22. New general description of client's business or activities \_\_\_\_\_

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

\* Ron Reese is no longer employed by this organization.

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain \_\_\_\_\_

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client \_\_\_\_\_

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_