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02 FEB 14 1

LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) — All Filers Are Required To Complete This Page

1. Registrant Name			
JOHNSON & JOHNSON			
2. Address <input type="checkbox"/> Check if different than previously reported			
One Johnson & Johnson Plaza, New Brunswick, NJ 08933			
3. Principal Place of Business (if different from line 2)			
City		State/Zip (or Country)	
4. Contact Name Telephone E-mail (optional)			
Shannon Salmon		202-589-1000	
7. Client name <input checked="" type="checkbox"/> Self		5. Senate ID # 2068-12	
		6. House ID # 30348000	

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) ☐ OR Year End (July 1-Decen

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date _____

11. No Lobbying /

INCOME OR EXPENSES — Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)	\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>1,620,000.00</u> Expenses (nearest
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indi accounting method. See instructions for description of opti
	<input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions
	<input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code
	<input type="checkbox"/> Method C. Reporting amounts under section 162(e) o Revenue Code

Signature

Shannon Salmon

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach individual page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

1997 Balanced Budget Act (P.L. 105-33)
Balanced Budget Refinement Act (P.L. 106-113)
Benefits Improvement and Protection Act (P.L. 106-554)
FY 2002 Budget Resolution (H Con Res 68)
Greater Access to Affordable Pharmaceutical Act of 2001 (HR 1862, S 812)
Drug Competition Act (HR 1063, S 754)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
CMS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Martha Naismith	
Shannon Salmon	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

[REDACTED]

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** as requested. Attach individual page(s) as needed.

15. General issue area code CPT (one per page)

16. Specific lobbying issues

Greater Access to Affordable Pharmaceutical Act of 2001 (HR 1862, S 812)
Drug Competition Act (HR 1063, S 754)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

[REDACTED]

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code as requested. Attach individual page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Ambulance Restocking Safe Harbor
Health Insurance Portability and Accountability Act of 1996
FDA Funding, Reuse of Single Use Devices (FY 2002 Ag Appropriations, S 1191)
Genetic Nondiscrimination in Health Insurance and Employment Act (HR 602, S 318)
Pharmaceutical Reimportation, FDA Appropriations (HR 2330, S 1229)
VA Disability Demo., VA/HUD Appropriations (P.L. 107-73)
Direct-to-Consumer Pharmaceutical Advertising
FDA Modernization
Best Pharmaceuticals for Children Act (S 838, HR 2887, S 1789)
Bioterrorism (HR 3160, HR 3162, S 1715, S 1764, S 1765)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
HHS
White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Shannon Salmon	
Bruce Carroll	
Martha Naismith	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

[REDACTED]

Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach individual page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

Medicare Prescription Drug Coverage and Pricing proposals (e.g., HR 1400, S 357, S 358, S 10, S 1135)
Medicare Coverage Policy, including Coverage of Specific Products
Medicare Payment Policy, including payment for specific products
Medicare Patient Access to Technology Act (HR 2030/S 1626/HR 4395)
Benefits Improvement and Protection Act (P.L. 106-554)
Medicare Fraud and Abuse
Medicare Patient Access to Preventive and Diagnostic Tests Act (HR 1798, S 1066)
Medicare Medical Nutrition Therapy Amendment Act (S 960)
Average Wholesale Price
Self-Administration
Coverage for Oral Oncology Drugs (HR 1624, S 913)
Medicare Contractor Reform Act
In-Vitro Diagnostics Legislation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
CMS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Craig Kramer	
Martha Naismith	
Shannon Salmon	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None
Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON

Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** as requested. Attach individual page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

R&D Tax Credit (HR 41, S 41)
International Tax Simplification
Foreign Sales Corp. WTO case
Deferral
Export Source Rule
Corporate Tax Shelters
Hybrid Entities and Instruments (Notice 98-35)
Section 956 Possessions Incentive
Pension Reform (HR 10, S 631)
Economic Stimulus (HR 3529)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
USTR
Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co** information as requested. Attach individual page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Reform (HR 2341)
Volunteer Protection Act of 1997
HIPAA Sec. 194 Implementation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
HHS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	
Bruce Carroll	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** as requested. Attach individual page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Duty Suspension legislation
China NTR (HJ Res 50)
China WTO Accession Negotiations and Trade Issues
Vietnam NTR (HJ Res 51 and 55)
Biosafety Protocol to Convention on Biodiversity
Biological Weapons Convention
Intellectual Property Rights
Foreign Market Barriers & Unfair Trade Practices
Trade Agreements with Chile, Singapore, Vietnam and Jordan
Free Trade of the Americas Agreement (FTAA)
Asia Pacific Economic Cooperation (APEC) Forum
Trade Promotion Authority (HR 3005)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate
United States House of Representatives
State, Commerce, Justice Departments
FDA, DEA
USTR

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	
Shannon Salmon	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None
Date

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

[REDACTED]

Registrant Name JOHNSON & JOHNSON Client Name Self

Information Update Page — Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** apply

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bu (city and state or cou

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the re
client or affiliated organization

Signature Shannon Salmon Date 2/11

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

