

99 AUG 16 PM 2: 23

H. D.

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Alcalde & Fay			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 2111 Wilson Boulevard Suite 850 City Arlington State/Zip (or Country) VA 22201 USA			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name Paul Schlesinger	Telephone 703-841-0626	E-mail (optional) schlesinger@alcalde-fay.com	5. Senate ID # 818-253
7. Client Name <input type="checkbox"/> Self CNF Transportation	6. House ID # 31771013		

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report >> Termination Date _____

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$60,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature *Paul Schlesinger* Date 7/30/99

Printed Name and Title Paul Schlesinger - Partner Page 1 of 9

Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LAW (one per page)

16. Specific Lobbying issues
Encourage legislation to combat cargo theft.

17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Alcalde, Hector</u>		<u>No</u>
<u>Schlesinger, Paul</u>		<u>No</u>
<u>Woodie, Clyde</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 7/30/99
Printed Name and Title Paul Schlesinger - Partner Page 2 of 9

Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific Lobbying issues
Multi-employer pension plans
National Labor Relations Board
Service Contract Act

17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Aicalde, Hector		No
Schlesinger, Paul		No
Woodle, Clyde		No

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

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Printed Name and Title Paul Schlesinger - Partner Page 3 of 9

Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code POS (one per page)

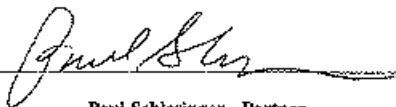
16. Specific Lobbying issues
Postal reorganization

17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Alcalde, Hector</u>		<u>No</u>
<u>McBeth, Danielle</u>		<u>No</u>
<u>Schlesinger, Paul</u>		<u>No</u>
<u>Woodie, Clyde</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 7/30/99
Printed Name and Title Paul Schlesinger - Partner Page 4 of 9

Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ROD (one per page)


16. Specific Lobbying issues
Future of Nation's highway program

17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Alcalde, Hector</u>		<u>No</u>
<u>Schlesinger, Paul</u>		<u>No</u>
<u>Woodie, Clyde</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 7/30/99

Printed Name and Title Paul Schlesinger - Partner Page 5 of 9

Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues
Monitor revisions to highway user fees.
Monitor revisions to aviation user fees.

17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Alcalde, Hector		No
Schlesinger, Paul		No
Woodle, Clyde		No

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Paul Schlesinger* Date 7/30/99

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Registrant Name: Alcalde & Foy

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

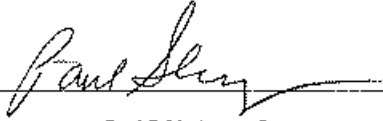
15. General issue area code TRA (one per page)
16. Specific Lobbying issues
Monitor Department of Transportation studies relating to motor carrier industry
Reorganization of Office of Motor Carrier Safety

17. House(s) of Congress and Federal agencies contacted Check if None
Department of Treasury
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Alcalde, Hector</u>		<u>No</u>
<u>Schlesinger, Paul</u>		<u>No</u>
<u>Woodie, Clyde</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 7/30/99
Printed Name and Title Paul Schlesinger - Partner Page 7 of 9

Registrant Name: Alcaide & Fav

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRU (one per page)

16. Specific Lobbying issues
Truck size and weights

17. House(s) of Congress and Federal agencies contacted Check if None
Department of Treasury
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Alcaide, Hector</u>		<u>No</u>
<u>McBeth, Danielle</u>		<u>No</u>
<u>Schlesinger, Paul</u>		<u>No</u>
<u>Woodle, Clyde</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 7/30/99

Printed Name and Title Paul Schlesinger - Partner Page 8 of 9

Registrant Name: Alcaide & Fay

Client Name: CNF Transportation

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client
Woodle, Clyde

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

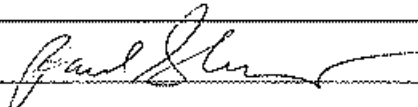
26. Name of each previously reported organization that is no longer affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal Place of Business (city and state or country)	Amount of contribution for lobbying activities	Ownership % in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client, or affiliated organization

Signature  Date 7/30/99

Printed Name and Title Paul Schlesinger - Partner Page 9 of 9