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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name ANN EPPARD ASSOCIATES, LTD.			
2. Address <input type="checkbox"/> Check if different than previously reported 211 N. UNION ST. #100			
3. Principal Place of Business (if different from line 2) City: ALEXANDRIA State/Zip (or County): VA 22314			
4. Contact Name ANN EPPARD		Telephone (703) 739-2545	E-mail (optional)
5. Senate ID # 13734-113		6. House ID # 30919021	
7. Client Name <input type="checkbox"/> Self DELTA DEVELOPMENT			

8. Year 2000 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ 280,000 <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input checked="" type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature _____

Printed Name and Title _____

Grant Name ANN EPPARD ASSOCIATES Client Name DELTA DEVELOPMENT

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

General issue area code TRA (one per page)

- Specific lobbying issues HR4475- DOT Appropriations
HR4733- Energy & Water Appropriations
HR4635- VA-HUD Appropriations
HR 4411/S. 2437 - WROA 2000
Economic development and infrastructure initiatives in Pennsylvania.

7. House(s) of Congress and federal agencies contacted Check if None

HOUSE
SENATE

8. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>ANN EPPARD</u>		<input type="checkbox"/>
<u>JULIE CHLOPECKI</u>		<input type="checkbox"/>
<u>KAREN SCHACTER</u>		<input type="checkbox"/>
<u>STACEY MENDEZ</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

9. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Ann Eppard* Date 02-13-01

Printed Name and Title ANN EPPARD, PRESIDENT