

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**NATL ASSN OF REALTORS**

2. Address:

700 11TH ST NW, WASHINGTON, DC 20001

3. Principal place of business (if different from line 2):

City: CHICAGO State/Zip(or Country): IL 60611

4. Contact Name: JERRY GIOVANIELLO

Telephone: 202-383-1194

E-mail (optional): jgiovaniello@realtors.org

Senate ID #: 27070-12

House ID #: 31733000

7. Client Name:  Self

### TYPE OF REPORT

8. Year 2001 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: Aug 02, 2001 11. No Lobbying Activity:

### INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

#### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

#### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): 4,480,000.00

#### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

**Method A.** Reporting amounts using LDA definitions only

**Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

**Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BAN (one per page)

16. Specific lobbying issues:

Federal Reserve Board - Proposed rule permitting financial holding companies to engage in real estate activities  
Department of Treasury  
- Proposed rule permitting financial holding companies to engage in real estate activities

17. House(s) of Congress and Federal agencies contacted:

Federal Reserve System  
HOUSE OF REPRESENTATIVES  
SENATE  
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY  
Covered Official Position (if applicable): N/A  
Name: FREEMAN, JIM  
Covered Official Position (if applicable): N/A  
Name: GIOVANIELLO, JERRY  
Covered Official Position (if applicable): N/A  
Name: GREGORY, JAMIE  
Covered Official Position (if applicable): N/A  
Name: GRIFFIN, GEORGE  
Covered Official Position (if applicable): N/A  
Name: MCPHERSON, LAURA  
Covered Official Position (if applicable): N/A  
Name: SEBREE, JOHN  
Covered Official Position (if applicable): N/A  
Name: VERSTANDIG, LEE L.  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BNK (one per page)

16. Specific lobbying issues:

S. 420 - "Bankruptcy Reform Act" - provisions regarding rental tenant abuse, protections for shopping center owners, cap on single asset bankruptcy H.R. 333 - "Bankruptcy Abuse Prevention and Consumer Protection Act" - provisions regarding rental tenant abuse, protections for shopping center owners, cap on single asset bankruptcy

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN

Covered Official Position (if applicable): N/A

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPT (one per page)

16. Specific lobbying issues:

Federal Trade Commission - Issues regarding consumer privacy Department of Commerce - Database protection Unnumbered bill - Database protection legislation

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
Federal Trade Commission (FTC)  
HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY  
Covered Official Position (if applicable): N/A  
Name: FREEMAN, JIM  
Covered Official Position (if applicable): N/A  
Name: GIOVANIELLO, JERRY  
Covered Official Position (if applicable): N/A  
Name: GREGORY, JAMIE  
Covered Official Position (if applicable): N/A  
Name: MCPHERSON, LAURA  
Covered Official Position (if applicable): N/A  
Name: MILLER, EDWARD  
Covered Official Position (if applicable): N/A  
Name: SEBREE, JOHN  
Covered Official Position (if applicable): N/A  
Name: VERSTANDIG, LEE L.  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

S. 350 - "Brownfields Revitalization and Environmental Restoration Act" - provisions providing liability relief for innocent property owners, increased funding for brownfields cleanup and redevelopment, and recognition of the finality of successful state hazardous waste cleanup efforts. H.R. 701 - "Conservation and Reinvestment Act" H.R. 1428 - "Two Floods and You Are Out of the Taxpayers Pocket Act" S. 911 - "Endangered Species Recovery Act" Environmental Protection Agency - Issues regarding lead paint and brownfields U.S. Army Corps of Engineers - Issues regarding wetlands Federal Emergency Management Agency - Issues regarding flood insurance

17. House(s) of Congress and Federal agencies contacted:

Army, Dept of (Corps of Engineers)  
Environmental Protection Agency (EPA)  
Federal Emergency Management Agency (FEMA)  
HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN  
Covered Official Position (if applicable): N/A  
Name: FLETCHER, AMY  
Covered Official Position (if applicable): N/A  
Name: FREEMAN, JIM  
Covered Official Position (if applicable): N/A  
Name: GIOVANIELLO, JERRY  
Covered Official Position (if applicable): N/A  
Name: GREGORY, JAMIE  
Covered Official Position (if applicable): N/A  
Name: MAHEADY, JOE  
Covered Official Position (if applicable): N/A  
Name: MCPHERSON, LAURA  
Covered Official Position (if applicable): N/A  
Name: RIGGS, RUSSELL  
Covered Official Position (if applicable): N/A  
Name: SEBREE, JOHN  
Covered Official Position (if applicable): N/A  
Name: VERSTANDIG, LEE L.  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

H.R. 1051 - "Predatory Lending Consumer Protection Act" H.R. 1053 - "Equal Credit Enhancement and Neighborhood Protection Act"  
H.R. 1055 - "Federal Payday Loan Consumer Protection Amendments" H.R. 1057 - "Truth in Savings Enhancement Act" H.R. 1060 -  
"Credit Card Predatory Practices Prevention Act" H.R. 1409 - "Secondary Mortgage Market Enterprises Regulatory Improvement Act"  
National Credit Union Administration - Proposed rule allowing certain credit unions to raise the minimum dollar amount that would require an appraisal

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
Natl Credit Union Administration (NCUA)  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY  
Covered Official Position (if applicable): N/A  
Name: FREEMAN, JIM  
Covered Official Position (if applicable): N/A  
Name: GIOVANIELLO, JERRY  
Covered Official Position (if applicable): N/A  
Name: GREGORY, JAMIE  
Covered Official Position (if applicable): N/A  
Name: MCPHERSON, LAURA  
Covered Official Position (if applicable): N/A  
Name: MILLER, DOUGLAS  
Covered Official Position (if applicable): N/A  
Name: SEBREE, JOHN  
Covered Official Position (if applicable): N/A  
Name: VERSTANDIG, LEE L.  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

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### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOU (one per page)

16. Specific lobbying issues:

H.R. 674 - "Homeownership Opportunities for Uniformed Services and Educators Act" S. 417 - "Homeownership Opportunities for Uniformed Services and Educators Act" H.R. 858 - "FHA Downpayment Simplification Act" H.R. 859 - "FHA First-Time Homebuyer Act" H.R. 914 - "ADA Notification Act" FY 2002 VA/HUD Appropriations bill Department of Housing and Urban Development - Issues regarding Section 8 and RESPA

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
Housing & Urban Development, Dept of (HUD)  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN  
Covered Official Position (if applicable): N/A  
Name: FLETCHER, AMY  
Covered Official Position (if applicable): N/A  
Name: FREEMAN, JIM  
Covered Official Position (if applicable): N/A  
Name: GIOVANIELLO, JERRY  
Covered Official Position (if applicable): N/A  
Name: GREGORY, JAMIE  
Covered Official Position (if applicable): N/A  
Name: MCPHERSON, LAURA  
Covered Official Position (if applicable): N/A  
Name: SEBREE, JOHN  
Covered Official Position (if applicable): N/A  
Name: VERSTANDIG, LEE L.  
Covered Official Position (if applicable): N/A  
Name: WEAVER, GARY  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

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### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RES (one per page)

16. Specific lobbying issues:

H.R. 1433 - "Community Character Act" S. 975 - "Community Character Act" S. 897 - "Post Office Community Partnership Act" H.R. 1861 - "Post Office Community Partnership Act" Department of Transportation and Department of Education - smart growth issues

17. House(s) of Congress and Federal agencies contacted:

Education, Dept of  
HOUSE OF REPRESENTATIVES  
SENATE  
Transportation, Dept of (DOT)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY  
Covered Official Position (if applicable): N/A  
Name: FREEMAN, JIM  
Covered Official Position (if applicable): N/A  
Name: GIOVANIELLO, JERRY  
Covered Official Position (if applicable): N/A  
Name: GREGORY, JAMIE  
Covered Official Position (if applicable): N/A  
Name: MCPHERSON, LAURA  
Covered Official Position (if applicable): N/A  
Name: SEBREE, JOHN  
Covered Official Position (if applicable): N/A  
Name: VERSTANDIG, LEE L.  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R. 8 - "Death Tax Elimination Act" H.R. 13 - "Mortgage Cancellation Relief Act" H.R. 1836 - "Economic Growth and Tax Relief Reconciliation Act" H.R. 1030 - Leasehold improvement legislation S. 1087 - Leasehold improvement legislation H.R. 2264 - Permanent brownfields deduction S. 1082 - Permanent brownfields deduction

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GOOLD, LINDA

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

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15. General issue area code: TEC (one per page)

16. Specific lobbying issues:

H.R. 89, H.R. 237, H.R. 347, H.R. 2135, and S. 1055 - legislation addressing privacy of personal information on the internet H.R. 718 - "Unsolicited Commercial Electronic Mail Act"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGDRY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: MILLER, EDWARD

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: VERSTANDIG, LEE L.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Aug 02, 2001

Printed Name and Title: DR. LEE L. VERSTANDIG - SENIOR VICE PRESIDENT, GOVERNMENT AFFAIRS