Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510



LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Pag

POLICY DIRECTIONS INC.	
	······································
2. Address Check if different than previously reported	
818 Connecticut Avenue, N.W.	, Suite 225, Washington, D. C. 20006
3. Principal Place of Business (if different from line 2)	
City: Same as above	State/Zip (or Country)
4. Contact Name Telephone	E-mail (optional) 5. Sea
Frankie L. Trull 202-776-	0071 fltrull@poldir.com 3174
7. Client Name	6. Hou
NESTLE, USA (formerly Carnation Nu	tritional Products, Div.Nestle) 3211
INCOME OR EXPENSES - Complete	
12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this report period was:	ing EXPENSES relating to lobbying activities for a period were:
ess than \$10,000 🚨	Less than \$10,000 🔲
10,000 or more	\$10,000 or more
Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000.	14. REPORTING METHOD. Check box to it
f all lobbying related income from the client (including	ng all Method A Reporting amounts using LDA.
payments to the registrant by any other entity for lobbying activities on behalf of the client).	Method B. Reporting amounts under section Internal Revenue Code
ctivities on behalf of the client).	Michial Revenue Code
ectivities on behalf of the client).	Method C. Reporting amounts under section Internal Revenue Code

Registrant Name POLICY DIRECTIONS INC. Cli	ient Name	NESTLE. US	SA
LOBBYING ACTIVITY. Select as many codes as no engaged in lobbying on behalf of the client during the r information as requested. Attach additional page(s) as	eporting per	eflect the ger iod. Using a	neral issue areas it separate page fo
15. General issue area code <u>BUD</u> (one per pag	ge)		
16. Specific lobbying issues			
Monitor WIC infant formula Agriculture Appropriations			
17. House(s) of Congress and Federal agencies contacted	i (☐ Check if N	Vone
House of Representatives U. S. Senate			
18. Name of each individual who acted as a lobbyist in th	is issue area		
Name	1	Covared Of	ficial Position (if applica
Name Frankie L. Trull		Covered Of	ficial Position (if applica
		Covered Of	ficial Position (if applica
Frankie L. Trull	-	Covered Of	ficial Position (if applica
Erankie L. Trull Stephen Michael		Covered Of	ficial Position (if applica
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Stephen Michael Steven L. Kopperud		Covered Of	ficial Position (if applica
Stephen Michael Steven L. Kopperud	_	Covered Of	ficial Position (if applica
Stephen Michael Steven L. Kopperud			ck if None
Stephen Michael Steven L. Kopperud		∑ Che	

Form LD-2 (Rev.6/98)

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LOBBYING ACTIVITY. Select as many codes as no engaged in lobbying on behalf of the client during the information as requested. Attach additional page(s) as	reporting period. Using a separate page
15. General issue area code AGR (one per page	ge)
16. Specific lobbying issues	
Monitor WIC issues	
17. House(s) of Congress and Federal agencies contacted	d Check if None
House of Representatives U. S. Senate	·
18. Name of each individual who acted as a lobbyist in th	uis issue area
Name	Covered Official Position (if appli
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	
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5 f 1 5	***************************************
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19. Interest of each foreign entity in the specific issues listed on li	ine 16 above Check if None
Signature Flusher & Jul	DateFebruary 11, 2

Registrant Name POLICY DIRECTIONS INC. Cli	lient Name NESTLE, USA
LOBBYING ACTIVITY. Select as many codes as no engaged in lobbying on behalf of the client during the minformation as requested. Attach additional page(s) as	reporting period. Using a separate page fo
15. General issue area code F00 (one per pag	ge)
16. Specific lobbying issues	
Monitor issues related to gene	etically modified organisms
Safety & labeling	
17. House(s) of Congress and Federal agencies contacted	d Check if None
House of Representatives U. S. Senate	
18. Name of each individual who acted as a lobbyist in the	nis issue area
Name	Covered Official Position (if applica
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	

2.1.3.2	
	-
19. Interest of each foreign entity in the specific issues listed on li	line 16 above Check if None
Signature FAbrica L July	Date February 11,
Printed Name and Title Frankie L. Trull, President	

Form LD-2 (Rev.6/98)

Registrant Name Policy Directions, Inc. C	Client Name	NESTLE, U	JSA ——
LOBBYING ACTIVITY. Select as many codes as a engaged in lobbying on behalf of the client during the information as requested. Attach additional page(s) a	reporting pe		
15. General issue area codeANI (one per p.	age)		
16. Specific lobbying issues			
Monitor Pet Food Issues			
17. House(s) of Congress and Federal agencies contact	ted	☐ Check if N	one
House of Representatives U.S. Senate			
8. Name of each individual who acted as a lobbyist in	this issue are	2 a	
Name		Covered Off	icial Position (if applicable)
Frankie L. Trull		***************************************	·····
Stephen Michael		~~~~~~	
Steven L. Kopperud			***************************************

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			<u>,</u>
. Interest of each foreign entity in the specific issues listed o	n line 16 abov	e 🛛 Che	ck if None
manure Franki & hull		Date_	February 11.
nted Name and Title Frankie L. Trull, Preside			•

R'c	sistrant Name Policy Directions,	Inc.	_ Client Name_	NESTLE, US	
cng	BBYING ACTIVITY. Select as man aged in lobbying on behalf of the clien ormation as requested. Attach addition	t during	the reporting pe	reflect the genera criod. Using a se	ll issue areas in whic parate page for eac
15.	General issue area codeTRD	(one po	er page)		
16.	Specific lobbying issues				
	Ingredients and imports				
				•	
17.	House(s) of Congress and Federal agen	cies con	tacted	☐ Check if Nor	ne
	House of Represe U. S. Senate	ntativo	es	·	
18. J	Name of each individual who acted as a	lobbyis	t in this issue ar	ea	
	Name			Covered Offici	al Position (if applicable)
*********	Frankie L. Trull		*****************************		*******************************
********	Stephen Michael		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
******************	Steven L. Kopperud	•••••			***************************************

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19. <u>În</u> t	crest of each foreign entity in the specific i	ssues list	ed on line 16 abo	ve 🚨 Check	c if None
Signatu	V			Date	February 11,
Printed	Name and Title Frankie L. Trul], Pres	sident		

Registrant Name POLICY DIRECTIONS INC. CL	ient Name NESTLE, USA
LOBBYING ACTIVITY. Select as many codes as no engaged in lobbying on behalf of the client during the r information as requested. Attach additional page(s) as	reporting period. Using a separate page f
15. General issue area code LBR (one per pag	gc)
16. Specific lobbying issues	
Monitor Labor Issues	
17. House(s) of Congress and Federal agencies contacted	d Check if None
U. S. House of Representatives U. S. Senate	
18. Name of each individual who acted as a lobbyist in th	is issue area
Name	Covered Official Position (if applic
Frankie L. Trull	
Stephen Michael	***************************************
Steven L. Kopperud	
: r > -	•
19. Interest of each foreign entity in the specific issues listed on li	ine 16 above
Signature Frankii & July	Date February 11,
Printed Name and Title Frankis I Toul 1 Posset 1	